

MARKET OVERVIEW >>

South Central Kansas Home Sales Fell in May

Total home sales in South Central Kansas fell last month to 854 units, compared to 1,153 units in May 2019. Total sales volume was \$155.5 million, down from a year earlier.

The median sale price in May was \$163,500, up from \$158,577 a year earlier. Homes that sold in May were typically on the market for 9 days and sold for 100.0% of their list prices.

South Central Kansas Active Listings Down at End of May

The total number of active listings in South Central Kansas at the end of May was 1,393 units, down from 1,992 at the same point in 2019. This represents a 1.6 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$240,000.

During May, a total of 1,188 contracts were written up from 1,049 in May 2019. At the end of the month, there were 1,665 contracts pending, compared to 1,447 at the end of May 2019.

Entire MLS System				
Current Month		May		
Summary Statistics		2020	2019	Change
Home Sales		854	1,153	-25.9%
Active Listings		1,393	1,992	-30.1%
Months' Supply		1.6	2.3	-30.2%
New Listings		1,113	1,290	-13.7%
Contracts Written		1,188	1,049	13.3%
Pending Contracts		1,665	1,447	15.1%
Sales Volume (1,000s)		155,504	200,058	-22.3%
Average	Sale Price	182,088	173,511	4.9%
	List Price of Actives	290,053	268,251	8.1%
	Days on Market	35	42	-16.7%
	Percent of List	98.5%	98.3%	0.1%
	Percent of Original	96.8%	97.1%	-0.3%
Median	Sale Price	163,500	158,577	3.1%
	List Price of Actives	240,000	209,000	14.8%
	Days on Market	9	11	-18.2%
	Percent of List	100.0%	100.0%	0.0%
	Percent of Original	100.0%	98.9%	1.1%

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THREE-YEAR COMPARISONS

SUMMARY >>

BREAKDOWNS BY HOME TYPE ENTIRE MLS SYSTEM AS OF 6/8/2020

May MLS Statistics		2020			2019			2018			
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New	
Home Sales		854	797	57	1,153	1,069	84	1,093	1,011	82	
	Change from prior year	-25.9%	-25.4%	-32.1%	5.5%	5.7%	2.4%	3.6%	3.7%	2.5%	
Active Listings		1,393	1,134	259	1,992	1,726	266	2,250	2,019	231	
	Change from prior year	-30.1%	-34.3%	-2.6%	-11.5%	-14.5%	15.2%	-4.2%	-3.3%	-11.5%	
Months' Supply		1.6	1.4	4.1	2.3	2.1	4.4	2.6	2.5	3.9	
	Change from prior year	-30.2%	-34.2%	-6.3%	-10.2%	-13.0%	12.6%	-6.0%	-5.4%	-10.1%	
New Listings		1,113	1,038	75	1,290	1,203	87	1,422	1,346	76	
	Change from prior year	-13.7%	-13.7%	-13.8%	-9.3%	-10.6%	14.5%	5.6%	7.0%	-14.6%	
Contracts Written		1,188	1,121	67	1,049	967	82	1,055	988	67	
	Change from prior year	13.3%	15.9%	-18.3%	-0.6%	-2.1%	22.4%	0.0%	0.9%	-11.8%	
Pending Contracts		1,665	1,457	208	1,447	1,267	180	1,477	1,308	169	
	Change from prior year	15.1%	15.0%	15.6%	-2.0%	-3.1%	6.5%	-1.9%	-3.3%	11.2%	
Sales Volume (1,000s)		155,504	138,296	17,207	200,058	174,656	25,402	180,516	156,583	23,933	
	Change from prior year	-22.3%	-20.8%	-32.3%	10.8%	11.5%	6.1%	4.7%	5.3%	0.7%	
Average	Sale Price	182,088	173,521	301,880	173,511	163,382	302,411	165,156	154,879	291,865	
		Change from prior year	4.9%	6.2%	-0.2%	5.1%	5.5%	3.6%	1.0%	1.5%	-1.8%
	List Price of Actives	290,053	277,139	344,305	268,251	259,142	326,228	242,156	231,652	330,642	
		Change from prior year	8.1%	6.9%	5.5%	10.8%	11.9%	-1.3%	4.7%	6.1%	-0.5%
	Days on Market	35	34	51	42	39	83	45	40	103	
		Change from prior year	-16.8%	-12.7%	-39.2%	-6.1%	-3.1%	-19.1%	-8.0%	-11.0%	10.6%
Percent of List		98.5%	98.2%	102.5%	98.3%	98.0%	103.0%	97.9%	97.5%	102.3%	
		Change from prior year	0.1%	0.2%	-0.4%	0.5%	0.4%	0.7%	-0.1%	-0.1%	0.0%
	Percent of Original	96.8%	96.3%	103.6%	97.1%	96.5%	103.8%	96.2%	95.8%	101.7%	
	Change from prior year	-0.3%	-0.3%	-0.2%	0.9%	0.8%	2.0%	0.0%	0.1%	-1.1%	
Median	Sale Price	163,500	157,325	292,899	158,577	150,000	277,097	150,000	142,000	266,130	
		Change from prior year	3.1%	4.9%	5.7%	5.7%	5.6%	4.1%	6.0%	5.2%	-0.3%
	List Price of Actives	240,000	199,450	308,115	209,000	184,900	291,750	195,000	179,900	295,000	
		Change from prior year	14.8%	7.9%	5.6%	7.2%	2.8%	-1.1%	8.4%	12.4%	5.1%
	Days on Market	9	9	0	11	11	8	15	14	43	
		Change from prior year	-18.2%	-18.2%	-100.0%	-26.7%	-21.4%	-81.2%	-11.8%	-12.5%	-24.1%
Percent of List	100.0%	100.0%	100.9%	100.0%	99.6%	100.0%	99.6%	99.0%	100.4%		
	Change from prior year	0.0%	0.4%	0.9%	0.4%	0.6%	-0.4%	0.0%	-0.2%	0.4%	
Percent of Original	100.0%	99.2%	102.6%	98.9%	98.5%	101.3%	98.3%	97.9%	101.3%		
	Change from prior year	1.1%	0.8%	1.3%	0.6%	0.6%	0.0%	-0.2%	0.0%	0.1%	

YEAR-TO-DATE STATISTICS

SUMMARY >>

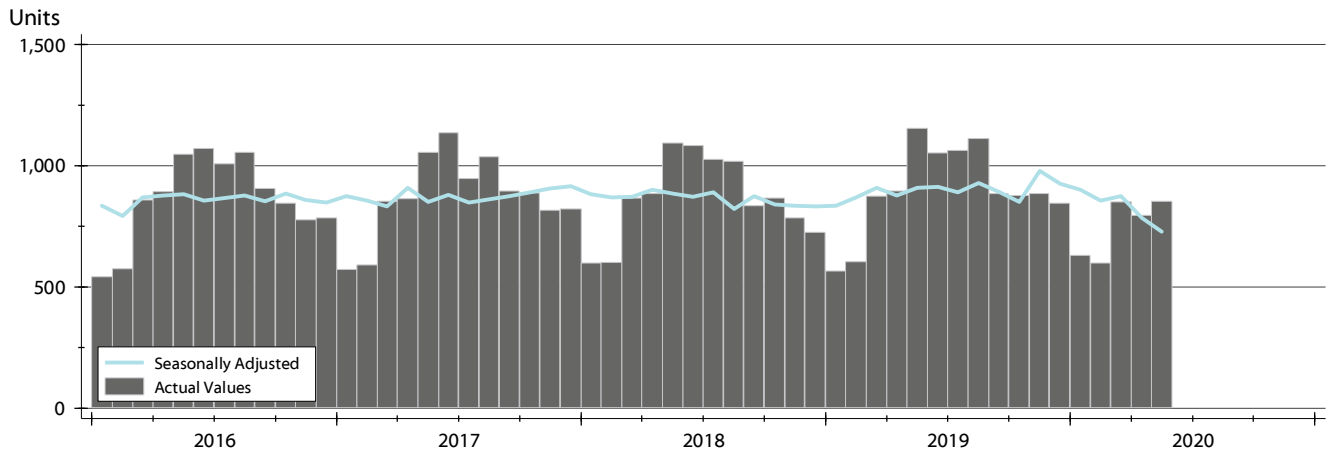
YTD BREAKDOWNS BY HOME TYPE ENTIRE MLS SYSTEM AS OF 6/8/2020

Year-to-Date Activity		2020			2019			2018		
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		3,728	3,446	282	4,093	3,813	280	4,045	3,744	301
Change from prior year		-8.9%	-9.6%	0.7%	1.2%	1.8%	-7.0%	2.8%	2.3%	9.5%
New Listings		5,026	4,687	339	5,707	5,279	428	5,893	5,513	380
Change from prior year		-11.9%	-11.2%	-20.8%	-3.2%	-4.2%	12.6%	0.2%	1.2%	-11.8%
Contracts Written		4,535	4,247	288	4,696	4,369	327	4,655	4,305	350
Change from prior year		-3.4%	-2.8%	-11.9%	0.9%	1.5%	-6.6%	1.3%	1.3%	0.6%
Sales Volume (1,000s)		654,658	568,822	85,836	673,207	584,689	88,518	641,766	551,021	90,745
Change from prior year		-2.8%	-2.7%	-3.0%	4.9%	6.1%	-2.5%	6.4%	5.4%	13.4%
Average	Sale Price	175,606	165,067	304,381	164,478	153,341	316,136	158,657	147,174	301,478
	Change from prior year	6.8%	7.6%	-3.7%	3.7%	4.2%	4.9%	3.5%	3.0%	3.6%
	Days on Market	40	39	53	48	46	71	52	47	113
	Change from prior year	-15.5%	-14.7%	-24.4%	-8.1%	-2.0%	-37.5%	-3.7%	-8.5%	28.7%
Percent of List	Percent of List	98.1%	97.7%	102.3%	97.8%	97.4%	102.6%	97.7%	97.3%	101.8%
	Change from prior year	0.3%	0.3%	-0.3%	0.1%	0.1%	0.8%	0.4%	0.4%	0.1%
	Percent of Original	96.3%	95.7%	103.1%	95.8%	95.3%	103.4%	95.6%	95.1%	102.1%
	Change from prior year	0.5%	0.5%	-0.3%	0.2%	0.2%	1.3%	0.7%	0.8%	-0.2%
Median	Sale Price	158,000	150,000	291,483	147,500	138,000	275,309	139,900	132,500	267,764
	Change from prior year	7.1%	8.7%	5.9%	5.4%	4.2%	2.8%	3.9%	3.9%	4.3%
	Days on Market	13	14	0	19	20	2	23	22	54
	Change from prior year	-31.6%	-30.0%	-100.0%	-17.4%	-9.1%	-96.3%	-11.5%	-15.4%	125.0%
Percent of List	Percent of List	100.0%	99.6%	100.1%	99.4%	98.9%	100.0%	99.0%	98.7%	100.0%
	Change from prior year	0.6%	0.7%	0.1%	0.4%	0.3%	0.0%	0.0%	0.0%	0.0%
	Percent of Original	98.7%	98.2%	101.4%	98.0%	97.5%	100.9%	97.7%	97.3%	101.1%
	Change from prior year	0.7%	0.7%	0.5%	0.3%	0.2%	-0.2%	0.2%	0.3%	0.8%

CLOSED LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**



SUMMARY >>

Summary Statistics for Closed Listings		May			Year-to-Date		
		2020	2019	Change	2020	2019	Change
Closed Listings		854	1,153	-25.9%	3,728	4,093	-8.9%
Volume (1,000s)		155,504	200,058	-22.3%	654,658	673,207	-2.8%
Average	Sale Price	182,088	173,511	4.9%	175,606	164,478	6.8%
	Days on Market	35	42	-16.8%	40	48	-15.5%
	Percent of List	98.5%	98.3%	0.1%	98.1%	97.8%	0.3%
	Percent of Original	96.8%	97.1%	-0.3%	96.3%	95.8%	0.5%
Median	Sale Price	163,500	158,577	3.1%	158,000	147,500	7.1%
	Days on Market	9	11	-18.2%	13	19	-31.6%
	Percent of List	100.0%	100.0%	0.0%	100.0%	99.4%	0.6%
	Percent of Original	100.0%	98.9%	1.1%	98.7%	98.0%	0.7%

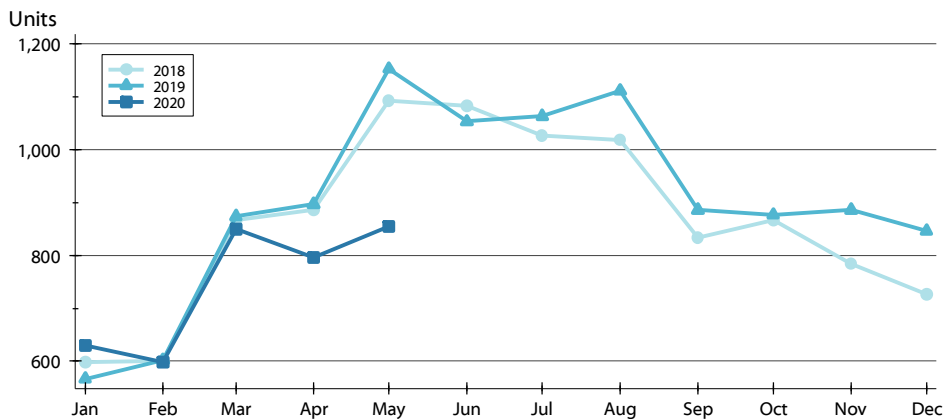
A total of 854 homes sold in South Central Kansas in May, down from 1,153 units in May 2019. Total sales volume fell to \$155.5 million compared to \$200.1 million in the previous year.

The median sales price in May was \$163,500, up 3.1% compared to the prior year. Median days on market was 9 days, down from 10 days in April, and down from 11 in May 2019.

CLOSED LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**



Month	2018	2019	2020
January	598	567	630
February	601	602	598
March	867	874	850
April	886	897	796
May	1,093	1,153	854
June	1,083	1,053	
July	1,027	1,063	
August	1,018	1,111	
September	834	886	
October	867	877	
November	784	886	
December	726	846	

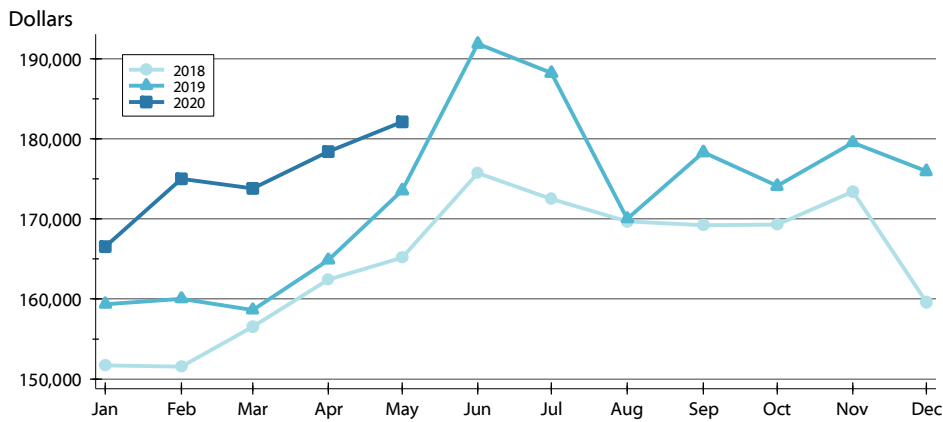
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	23	2.7%	351	15,247	15,000	77	41	83.6%	84.5%	68.3%	63.8%
\$25,000-\$49,999	41	4.8%	1,611	39,295	40,000	70	31	94.0%	93.1%	86.5%	86.4%
\$50,000-\$99,999	144	16.9%	11,236	78,030	79,950	44	12	98.3%	100.0%	96.3%	100.0%
\$100,000-\$124,999	80	9.4%	8,972	112,151	112,250	32	7	99.0%	100.0%	97.3%	99.8%
\$125,000-\$149,999	87	10.2%	11,912	136,920	137,000	16	4	99.5%	100.0%	98.7%	100.0%
\$150,000-\$174,999	93	10.9%	15,048	161,804	162,000	19	6	99.8%	100.0%	98.9%	100.0%
\$175,000-\$199,999	100	11.7%	18,623	186,231	186,000	20	6	99.7%	100.0%	98.9%	100.0%
\$200,000-\$249,999	120	14.1%	26,961	224,672	225,000	25	7	98.9%	100.0%	98.0%	100.0%
\$250,000-\$299,999	60	7.0%	16,343	272,391	270,500	35	10	99.1%	100.0%	98.6%	98.4%
\$300,000-\$399,999	68	8.0%	23,162	340,619	335,090	54	12	99.3%	100.0%	98.6%	99.7%
\$400,000-\$499,999	17	2.0%	7,707	453,368	455,955	44	11	99.1%	99.0%	95.9%	97.1%
\$500,000-\$749,999	18	2.1%	11,048	613,785	607,500	79	62	96.5%	96.9%	93.9%	94.8%
\$750,000-\$999,999	2	0.2%	1,529	764,528	764,528	151	151	95.3%	95.3%	95.3%	95.3%
\$1,000,000 and up	1	0.1%	1,000	1,000,000	1,000,000	21	21	90.9%	90.9%	90.9%	90.9%
All price ranges	854	100.0%	155,504	182,088	163,500	35	9	98.5%	100.0%	96.8%	100.0%

CLOSED LISTINGS ANALYSIS

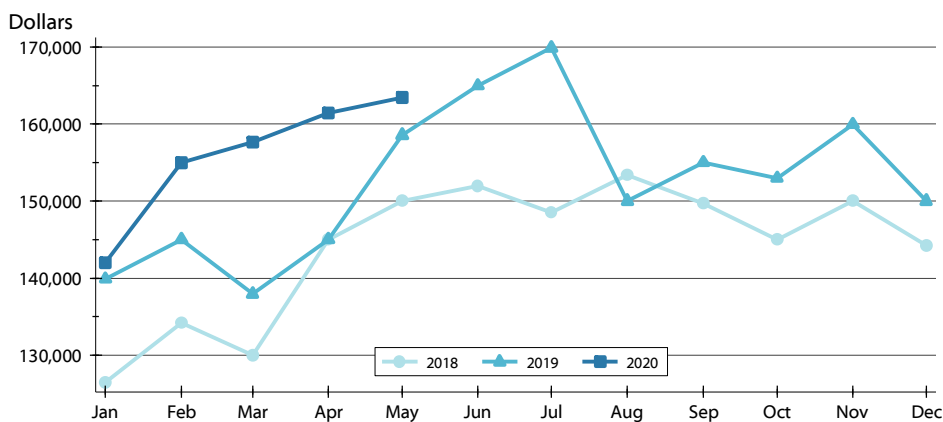
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**

AVERAGE PRICE >>



Month	2018	2019	2020
January	151,661	159,319	166,506
February	151,459	159,997	174,955
March	156,465	158,616	173,744
April	162,387	164,845	178,330
May	165,156	173,511	182,088
June	175,695	191,834	191,834
July	172,443	188,175	188,175
August	169,620	170,000	170,000
September	169,187	178,263	178,263
October	169,281	174,082	174,082
November	173,356	179,507	179,507
December	159,588	175,924	175,924

MEDIAN PRICE >>

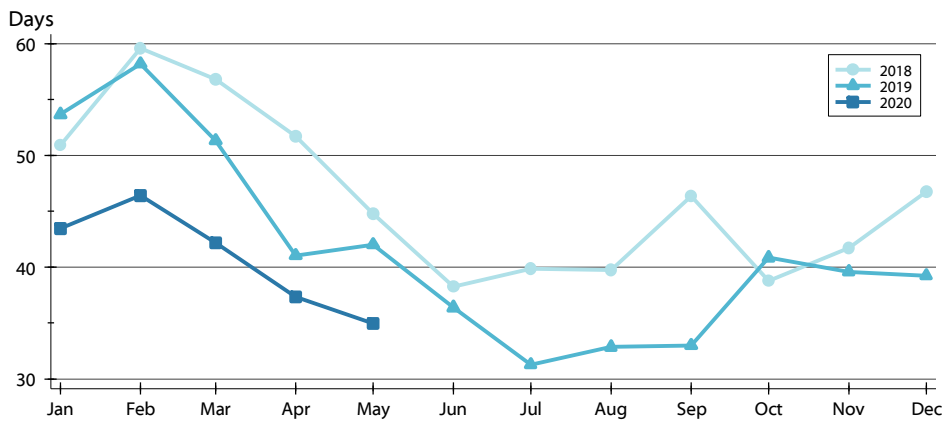


Month	2018	2019	2020
January	126,500	139,900	142,000
February	134,150	145,000	155,000
March	130,000	137,950	157,700
April	145,000	145,000	161,450
May	150,000	158,577	163,500
June	152,000	165,000	165,000
July	148,500	169,900	169,900
August	153,350	150,000	150,000
September	149,700	155,000	155,000
October	145,000	153,000	153,000
November	150,000	159,950	159,950
December	144,250	150,000	150,000

CLOSED LISTINGS ANALYSIS

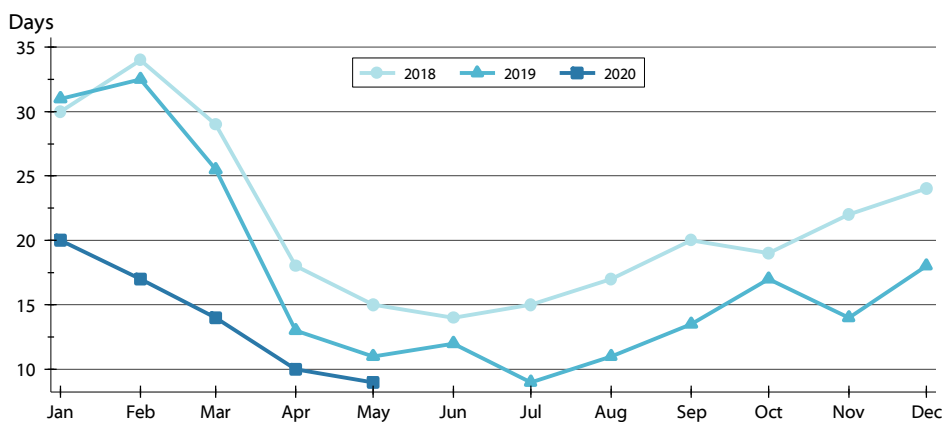
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**

AVERAGE DOM >>



Month	2018	2019	2020
January	51	54	43
February	60	58	46
March	57	51	42
April	52	41	37
May	45	42	35
June	38	36	
July	40	31	
August	40	33	
September	46	33	
October	39	41	
November	42	40	
December	47	39	

MEDIAN DOM >>

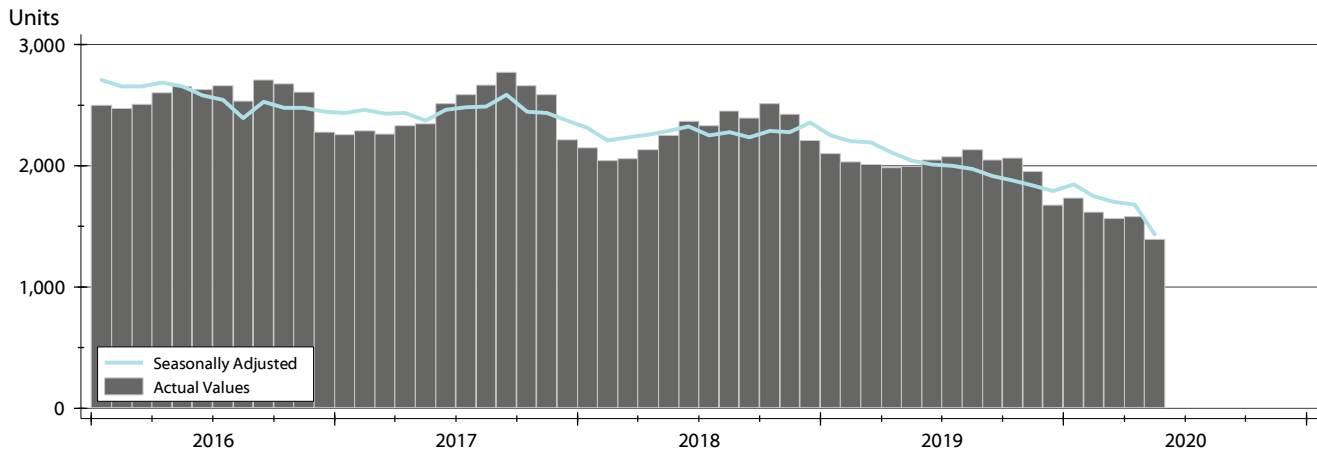


Month	2018	2019	2020
January	30	31	20
February	34	33	17
March	29	26	14
April	18	13	10
May	15	11	9
June	14	12	
July	15	9	
August	17	11	
September	20	14	
October	19	17	
November	22	14	
December	24	18	

ACTIVE LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**



SUMMARY >>

Summary Statistics for Active Listings		End of May		
		2020	2019	Change
Active Listings		1,393	1,992	-30.1%
Months' Supply		1.6	2.3	-30.2%
Volume (1,000s)		404,044	534,356	-24.4%
Average	List Price	290,053	268,251	8.1%
	Days on Market	93	85	8.9%
	Percent of Original	97.9%	97.6%	0.4%
Median	List Price	240,000	209,000	14.8%
	Days on Market	43	45	-4.4%
	Percent of Original	100.0%	100.0%	0.0%

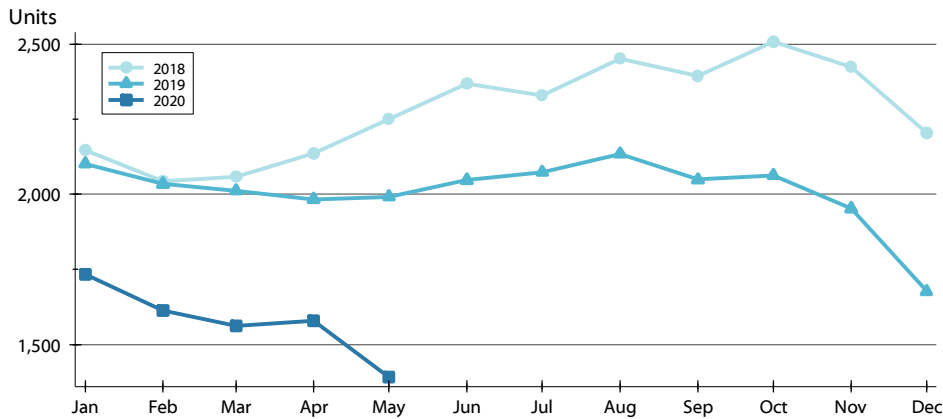
A total of 1,393 homes were available for sale in South Central Kansas at the end of May. This represents a 1.6 months' supply of active listings.

The median list price of homes on the market at the end of May was \$240,000, up 14.8% from 2019. The typical time on market for active listings was 43 days, down from 45 days a year earlier.

ACTIVE LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**



Month	2018	2019	2020
January	2,147	2,102	1,735
February	2,044	2,034	1,614
March	2,059	2,012	1,562
April	2,135	1,984	1,579
May	2,250	1,992	1,393
June	2,369	2,047	
July	2,329	2,074	
August	2,453	2,134	
September	2,395	2,049	
October	2,508	2,063	
November	2,425	1,953	
December	2,205	1,677	

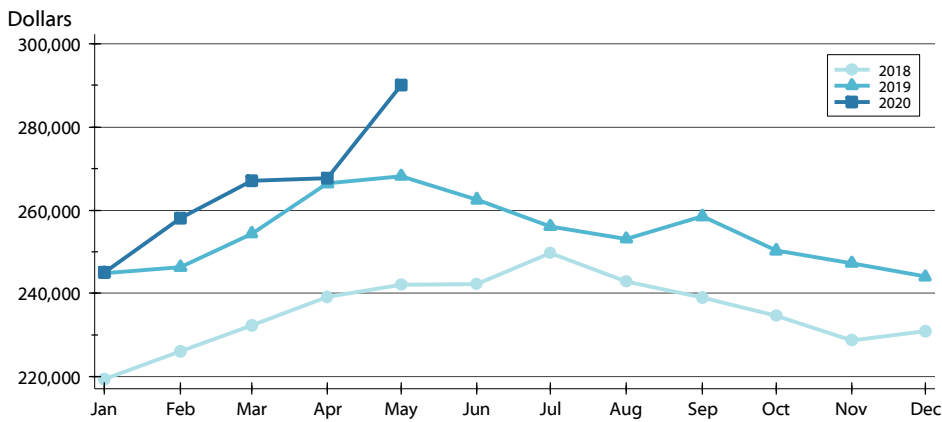
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	27	1.9%	319	1.2	11,819	14,000	172	75	91.5%	100.0%
\$25,000-\$49,999	93	6.7%	3,556	2.3	38,235	39,000	168	102	94.1%	100.0%
\$50,000-\$99,999	216	15.5%	16,287	1.5	75,405	77,450	106	73	96.3%	100.0%
\$100,000-\$124,999	43	3.1%	4,905	0.5	114,063	115,000	85	44	97.7%	100.0%
\$125,000-\$149,999	65	4.7%	8,951	0.7	137,708	138,900	72	53	98.5%	100.0%
\$150,000-\$174,999	53	3.8%	8,804	0.6	166,114	168,500	50	33	98.3%	100.0%
\$175,000-\$199,999	76	5.5%	14,158	0.8	186,292	185,000	77	39	98.0%	100.0%
\$200,000-\$249,999	129	9.3%	29,409	1.1	227,977	226,680	44	17	99.3%	100.0%
\$250,000-\$299,999	154	11.1%	42,245	2.6	274,319	274,550	55	20	100.1%	100.0%
\$300,000-\$399,999	226	16.2%	78,886	3.3	349,054	342,950	76	30	99.4%	100.0%
\$400,000-\$499,999	118	8.5%	52,902	6.9	448,320	445,801	92	47	99.1%	100.0%
\$500,000-\$749,999	89	6.4%	55,068	4.9	618,741	615,000	141	88	97.3%	100.0%
\$750,000-\$999,999	28	2.0%	24,847	14.0	887,406	897,000	210	115	95.4%	100.0%
\$1,000,000 and up	30	2.2%	50,364	30.0	1,678,800	1,426,000	235	117	97.3%	100.0%
All price ranges	1,393	100.0%	404,044	1.6	290,053	240,000	93	43	97.9%	100.0%

ACTIVE LISTINGS ANALYSIS

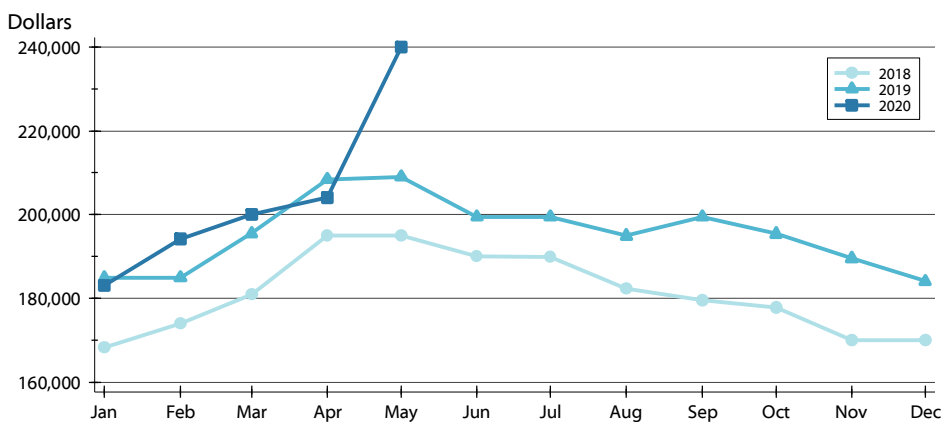
AVERAGE PRICE >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**



Month	2018	2019	2020
January	219,491	244,933	245,096
February	226,018	246,278	258,022
March	232,365	254,379	267,055
April	239,193	266,443	267,767
May	242,156	268,251	290,053
June	242,311	262,572	262,572
July	249,623	256,102	256,102
August	242,880	253,144	253,144
September	238,982	258,524	258,524
October	234,663	250,301	250,301
November	228,794	247,242	247,242
December	230,828	244,028	244,028

MEDIAN PRICE >>

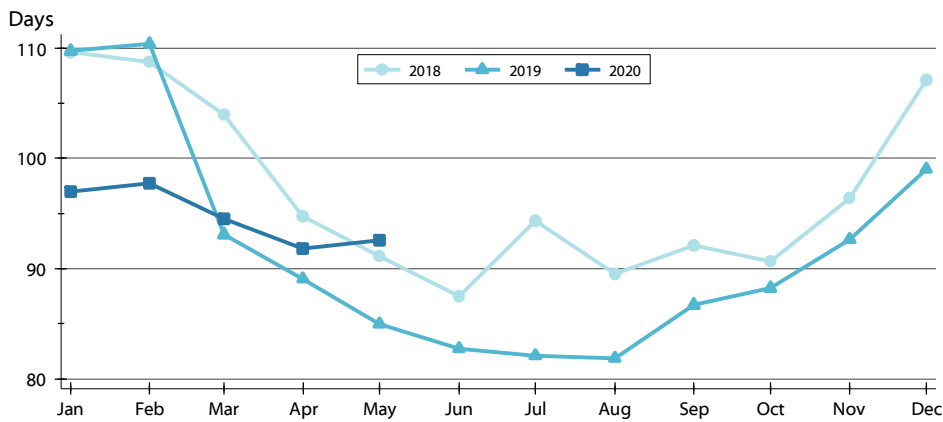


Month	2018	2019	2020
January	168,248	184,900	183,000
February	174,000	185,000	194,200
March	180,867	195,500	200,000
April	194,900	208,443	204,000
May	195,000	209,000	240,000
June	190,000	199,500	199,500
July	189,900	199,500	199,500
August	182,250	194,900	194,900
September	179,500	199,500	199,500
October	177,900	195,370	195,370
November	169,900	189,500	189,500
December	169,900	184,080	184,080

ACTIVE LISTINGS ANALYSIS

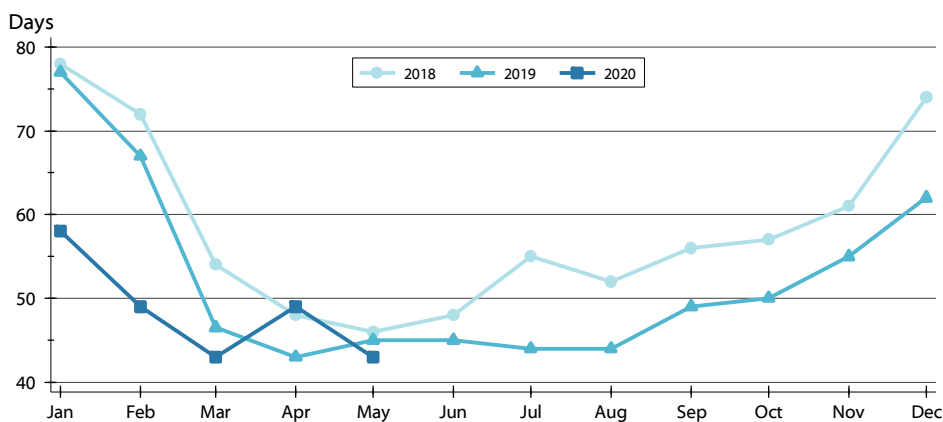
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**

AVERAGE DOM >>



Month	2018	2019	2020
January	110	110	97
February	109	110	98
March	104	93	94
April	95	89	92
May	91	85	93
June	87	83	93
July	94	82	93
August	90	82	93
September	92	87	93
October	91	88	93
November	96	93	93
December	107	99	93

MEDIAN DOM >>

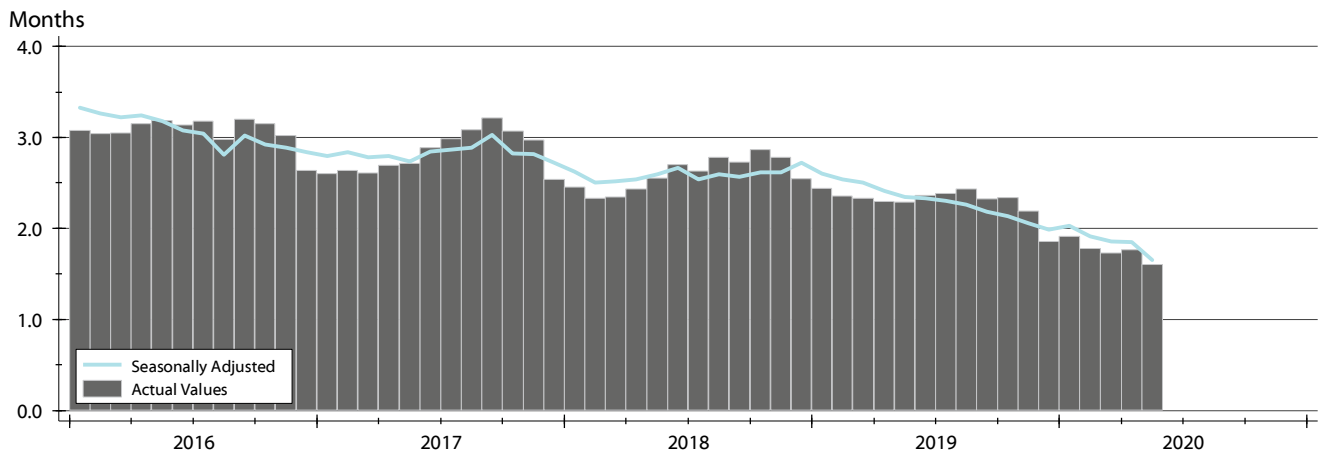


Month	2018	2019	2020
January	78	77	58
February	72	67	49
March	54	47	43
April	48	43	49
May	46	45	43
June	48	45	43
July	55	44	43
August	52	44	43
September	56	49	43
October	57	50	43
November	61	55	43
December	74	62	43

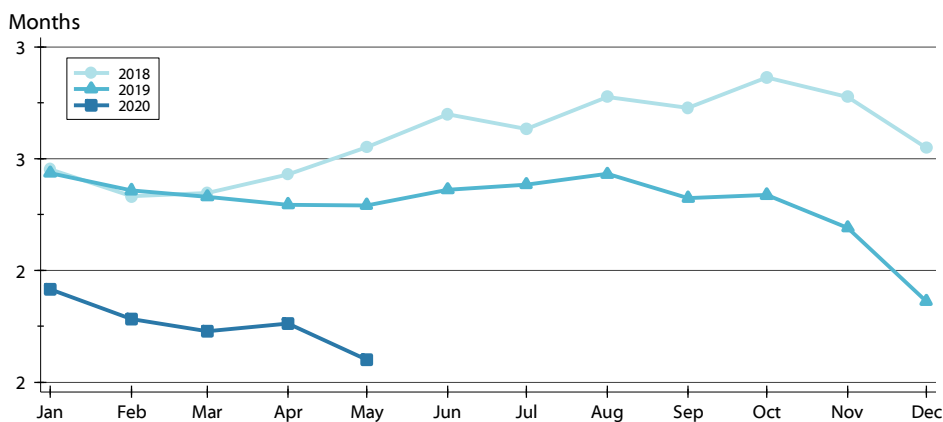
MONTHS' SUPPLY ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**



BY MONTH >>

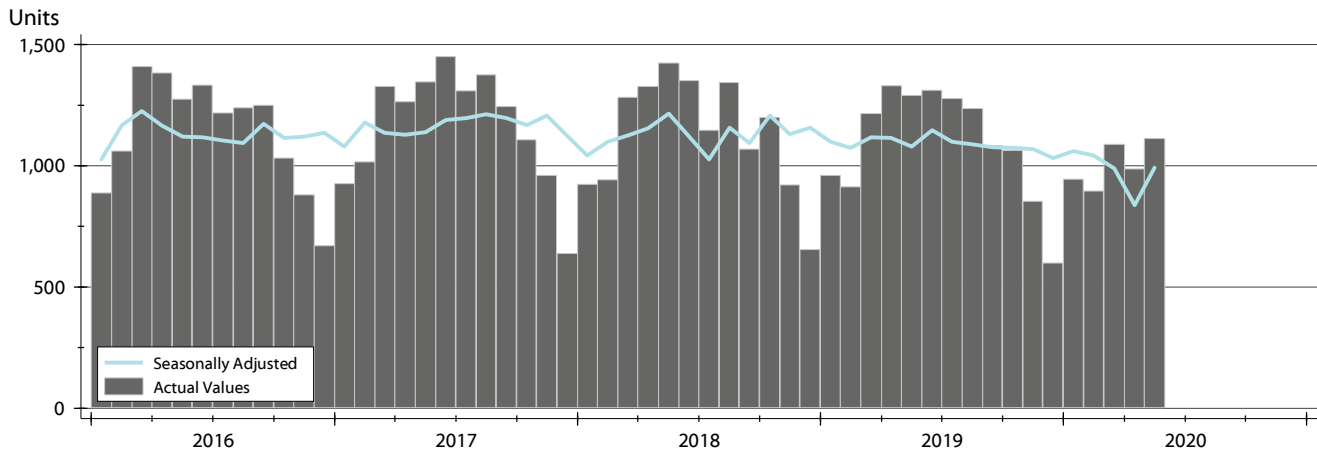


Month	2018	2019	2020
January	2.5	2.4	1.9
February	2.3	2.4	1.8
March	2.3	2.3	1.7
April	2.4	2.3	1.8
May	2.6	2.3	1.6
June	2.7	2.4	
July	2.6	2.4	
August	2.8	2.4	
September	2.7	2.3	
October	2.9	2.3	
November	2.8	2.2	
December	2.5	1.9	

NEW LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**



SUMMARY >>

Summary Statistics for New Listings		May		
		2020	2019	Change
Current Month	New Listings	1,113	1,290	-13.7%
	Volume (1,000s)	241,532	254,397	-5.1%
	Average List Price	217,010	197,207	10.0%
	Median List Price	185,000	168,000	10.1%
YTD	New Listings	5,026	5,707	-11.9%
	Volume (1,000s)	1,008,247	1,129,206	-10.7%
	Average List Price	200,606	197,863	1.4%
	Median List Price	169,900	163,250	4.1%

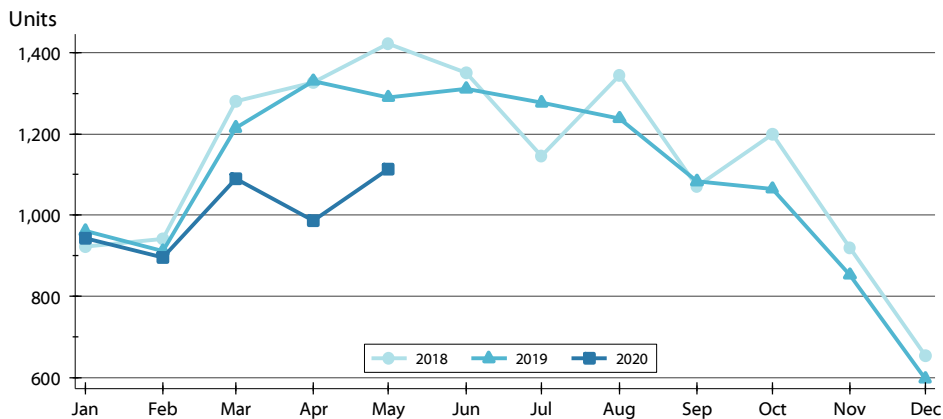
A total of 1,113 new listings were added in South Central Kansas during May, down 13.7% from the same month in 2019. Year-to-date South Central Kansas has seen 5,026 new listings.

The median list price of these homes was \$185,000 up from \$168,000 in 2019.

NEW LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**



Month	2018	2019	2020
January	922	960	943
February	941	912	895
March	1,281	1,215	1,089
April	1,327	1,330	986
May	1,422	1,290	1,113
June	1,351	1,311	
July	1,145	1,277	
August	1,344	1,238	
September	1,070	1,083	
October	1,200	1,064	
November	919	853	
December	654	597	

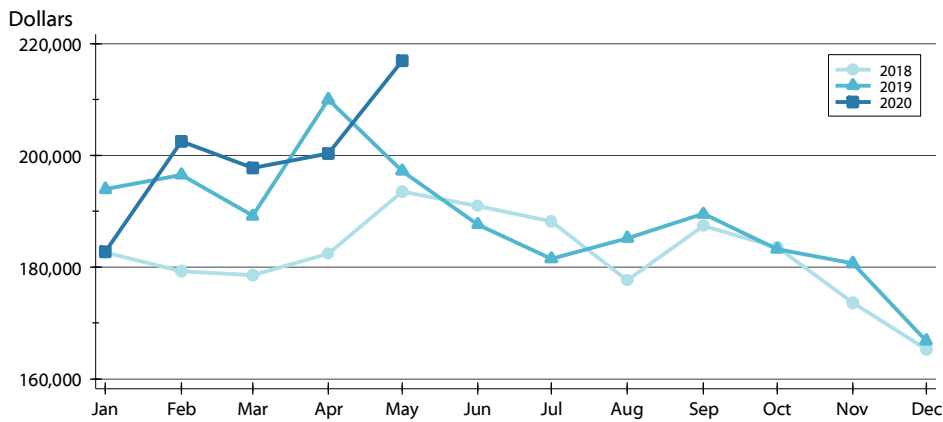
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	13	1.2%	79	6,042	1,400
\$25,000-\$49,999	33	3.0%	1,221	36,985	35,000
\$50,000-\$99,999	169	15.2%	13,510	79,944	80,000
\$100,000-\$124,999	79	7.1%	8,920	112,916	114,900
\$125,000-\$149,999	98	8.8%	13,398	136,714	135,000
\$150,000-\$174,999	94	8.4%	15,356	163,362	164,950
\$175,000-\$199,999	118	10.6%	22,070	187,033	189,250
\$200,000-\$249,999	145	13.0%	32,903	226,920	226,600
\$250,000-\$299,999	136	12.2%	36,994	272,015	269,900
\$300,000-\$399,999	119	10.7%	41,155	345,842	344,944
\$400,000-\$499,999	41	3.7%	18,175	443,301	439,500
\$500,000-\$749,999	19	1.7%	11,691	615,289	599,900
\$750,000-\$999,999	8	0.7%	6,548	818,500	812,000
\$1,000,000 and up	8	0.7%	12,350	1,543,750	1,320,000
All price ranges	1,113	100.0%	241,532	217,010	185,000

NEW LISTINGS ANALYSIS

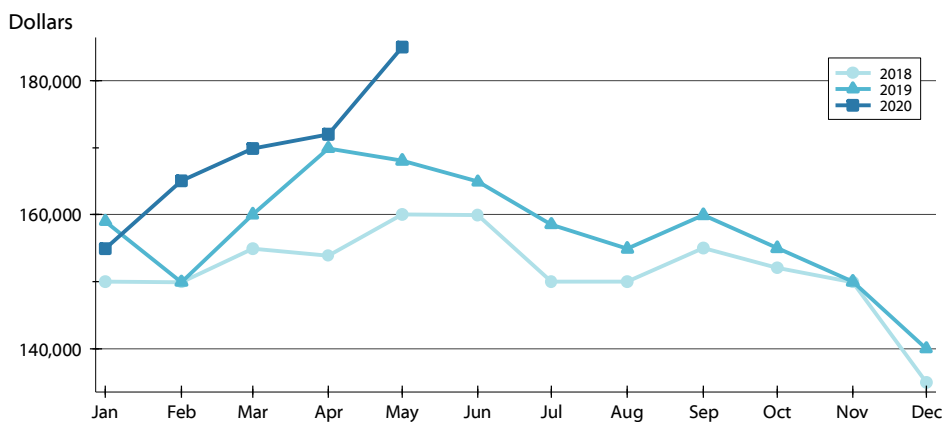
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**

AVERAGE PRICE >>



Month	2018	2019	2020
January	182,667	193,936	182,734
February	179,256	196,541	202,568
March	178,570	189,165	197,840
April	182,446	210,013	200,335
May	193,514	197,207	217,010
June	190,954	187,599	
July	188,154	181,474	
August	177,597	185,220	
September	187,412	189,511	
October	183,511	183,203	
November	173,602	180,642	
December	165,287	166,785	

MEDIAN PRICE >>

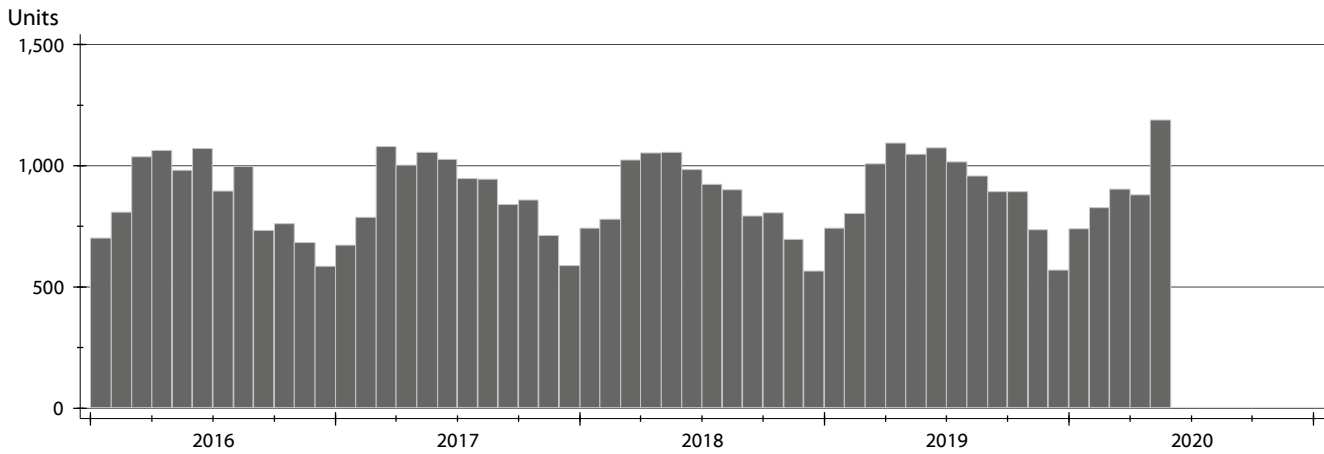


Month	2018	2019	2020
January	150,000	159,000	154,900
February	149,900	149,900	165,000
March	154,900	160,000	169,900
April	153,900	169,900	172,000
May	160,000	168,000	185,000
June	159,900	164,900	
July	150,000	158,500	
August	150,000	154,900	
September	155,000	159,900	
October	152,000	155,000	
November	149,900	149,975	
December	135,000	140,000	

CONTRACTS WRITTEN ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**



SUMMARY >>

Summary Statistics		May			Year-to-Date		
for Contracts Written		2020	2019	Change	2020	2019	Change
Closed Listings		1,188	1,049	13.3%	4,535	4,696	-3.4%
Volume (1,000s)		229,037	206,835	10.7%	840,894	840,155	0.1%
Average	Sale Price	192,792	197,173	-2.2%	185,423	178,909	3.6%
	Days on Market	32	38	-17.1%	37	44	-15.7%
	Percent of Original	98.4%	96.9%	1.6%	97.1%	96.3%	0.9%
Median	Sale Price	174,200	169,900	2.5%	165,000	159,000	3.8%
	Days on Market	6	11	-45.5%	9	15	-40.0%
	Percent of Original	100.0%	98.8%	1.2%	100.0%	98.4%	1.7%

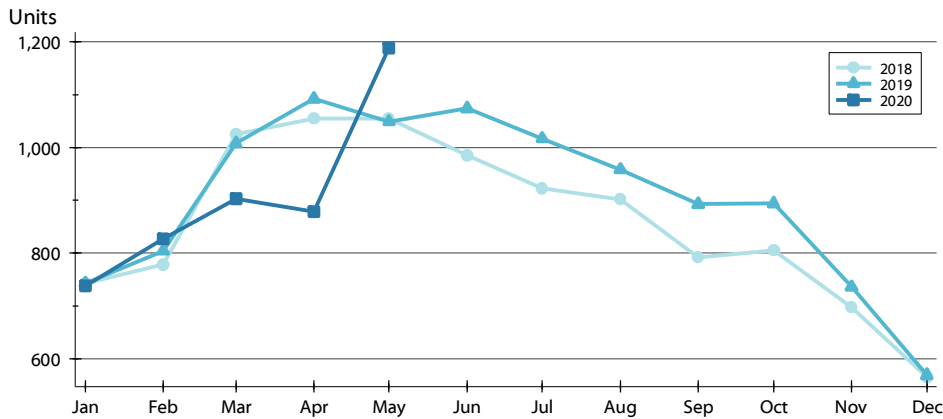
A total of 1,188 contracts for sale were written in South Central Kansas during the month of May, up from 1,049 in 2019. The median list price of these homes was \$174,200, up from \$169,900 the prior year.

Half of the homes that went under contract in May were on the market less than 6 days, compared to 11 days in May 2019.

CONTRACTS WRITTEN ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**



Month	2018	2019	2020
January	743	743	738
February	778	804	827
March	1,025	1,008	903
April	1,054	1,092	879
May	1,055	1,049	1,188
June	985	1,074	
July	923	1,017	
August	902	958	
September	792	893	
October	805	894	
November	697	736	
December	566	569	

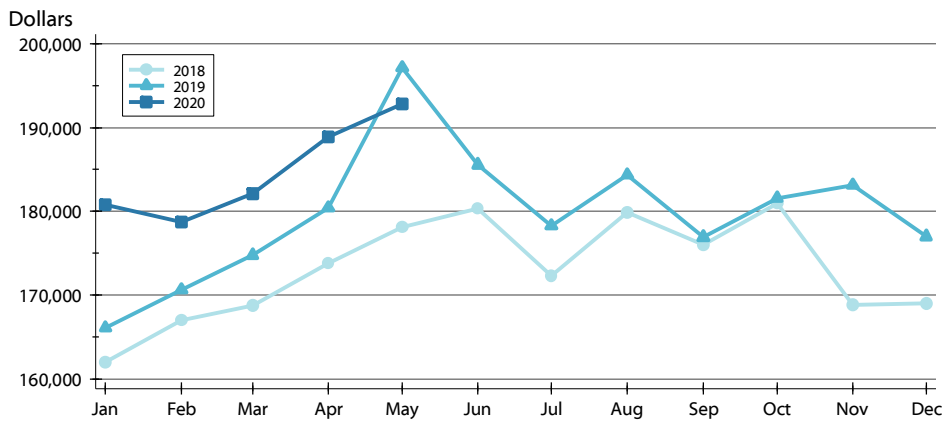
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	16	1.3%	254	15,881	15,000	94	36	87.4%	82.7%
\$25,000-\$49,999	49	4.1%	1,830	37,350	38,000	62	28	88.8%	94.0%
\$50,000-\$99,999	197	16.6%	15,523	78,795	79,900	39	8	97.5%	100.0%
\$100,000-\$124,999	86	7.2%	9,785	113,778	114,900	20	4	99.3%	100.0%
\$125,000-\$149,999	105	8.8%	14,455	137,671	135,500	18	3	99.7%	100.0%
\$150,000-\$174,999	132	11.1%	21,406	162,164	162,750	18	4	99.4%	100.0%
\$175,000-\$199,999	143	12.0%	26,751	187,067	187,900	16	4	99.8%	100.0%
\$200,000-\$249,999	165	13.9%	37,142	225,104	225,000	30	5	99.0%	100.0%
\$250,000-\$299,999	120	10.1%	32,624	271,869	269,850	21	6	99.3%	100.0%
\$300,000-\$399,999	93	7.8%	32,323	347,558	349,000	50	11	99.5%	100.0%
\$400,000-\$499,999	32	2.7%	14,399	449,968	449,500	53	20	98.7%	100.0%
\$500,000-\$749,999	14	1.2%	8,587	613,371	594,950	116	72	97.3%	99.6%
\$750,000-\$999,999	5	0.4%	3,994	798,780	784,900	64	15	99.6%	100.0%
\$1,000,000 and up	3	0.3%	4,566	1,522,000	1,596,000	114	112	98.2%	100.0%
All price ranges	1,188	100.0%	229,037	192,792	174,200	32	6	98.4%	100.0%

CONTRACTS WRITTEN ANALYSIS

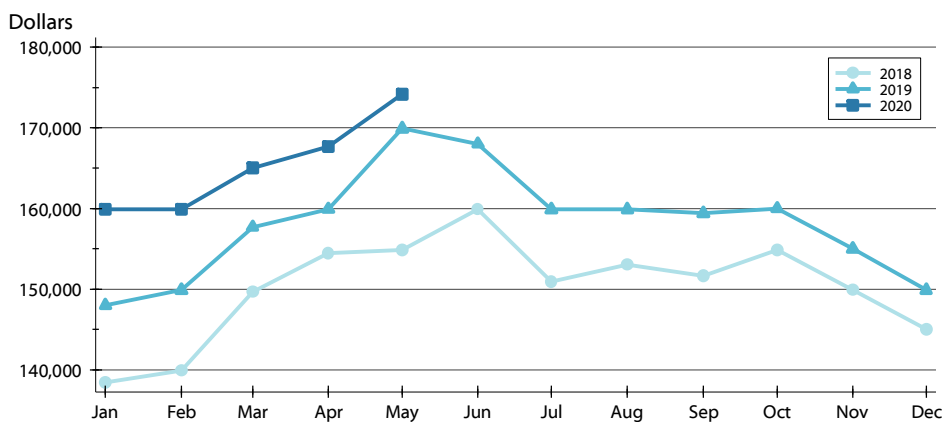
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**

AVERAGE PRICE >>



Month	2018	2019	2020
January	161,962	166,076	180,813
February	167,014	170,621	178,747
March	168,727	174,748	182,104
April	173,771	180,439	188,923
May	178,081	197,173	192,792
June	180,310	185,554	-
July	172,342	178,259	-
August	179,829	184,342	-
September	175,985	176,909	-
October	180,967	181,601	-
November	168,869	183,146	-
December	168,982	176,988	-

MEDIAN PRICE >>

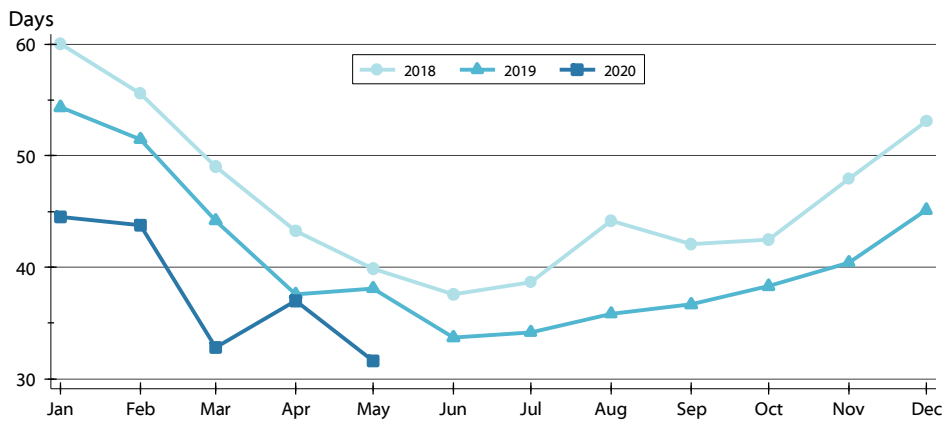


Month	2018	2019	2020
January	138,500	148,000	159,900
February	139,900	149,900	159,900
March	149,700	157,700	165,000
April	154,500	159,925	167,700
May	154,900	169,900	174,200
June	159,900	168,000	-
July	150,975	159,900	-
August	153,000	159,900	-
September	151,700	159,400	-
October	154,900	160,000	-
November	149,900	155,000	-
December	145,000	149,900	-

CONTRACTS WRITTEN ANALYSIS

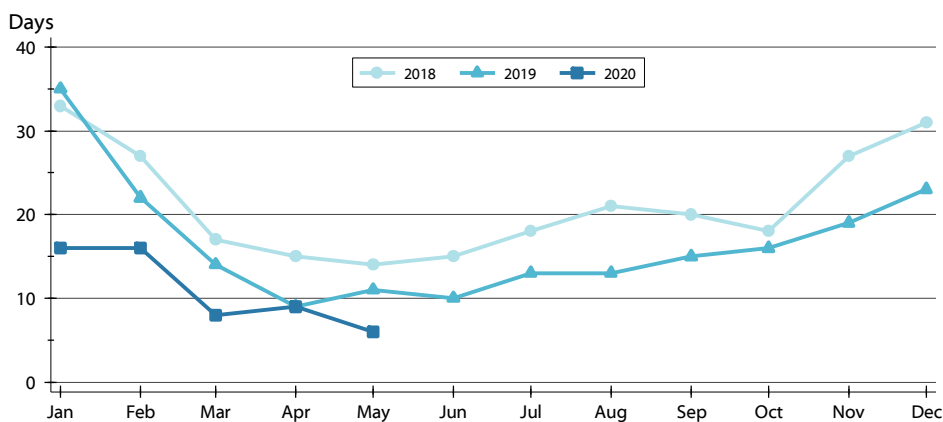
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**

AVERAGE DOM >>



Month	2018	2019	2020
January	60	54	44
February	56	51	44
March	49	44	33
April	43	38	37
May	40	38	32
June	38	34	34
July	39	34	34
August	44	36	36
September	42	37	37
October	43	38	38
November	48	40	40
December	53	45	45

MEDIAN DOM >>

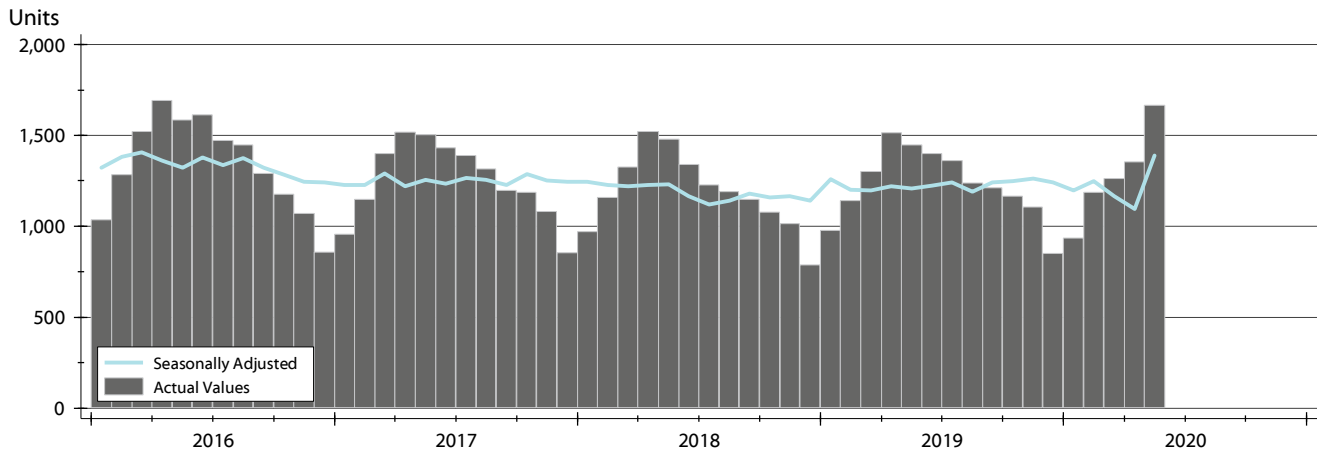


Month	2018	2019	2020
January	33	35	16
February	27	22	16
March	17	14	8
April	15	9	9
May	14	11	6
June	15	10	10
July	18	13	13
August	21	13	13
September	20	15	15
October	18	16	16
November	27	19	19
December	31	23	23

PENDING CONTRACTS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**



SUMMARY >>

Summary Statistics		End of May		
for Active Listings		2020	2019	Change
Active Listings		1,665	1,447	15.1%
Volume (1,000s)		343,758	299,126	14.9%
Average	List Price	206,461	206,721	-0.1%
	Days on Market	33	39	-15.1%
	Percent of Original	99.0%	98.6%	0.4%
Median	List Price	179,900	174,900	2.9%
	Days on Market	6	10	-40.0%
	Percent of Original	100.0%	100.0%	0.0%

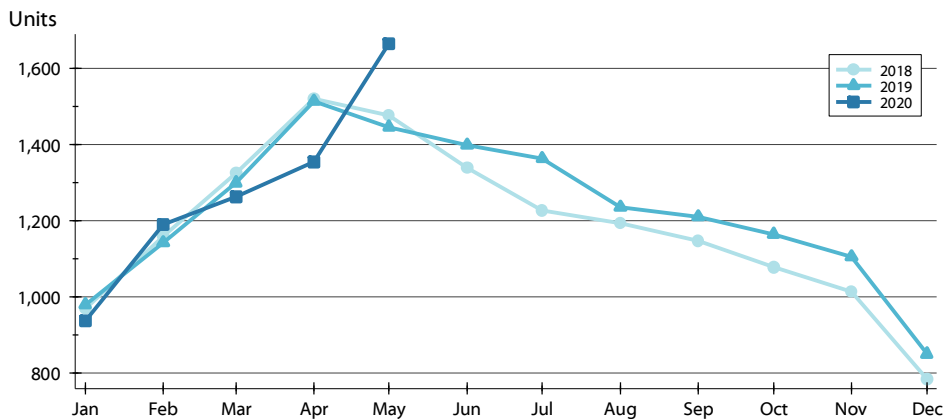
A total of 1,665 listings in South Central Kansas had contracts pending at the end of May, up from 1,447 contracts pending at the end of May 2019.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**



Month	2018	2019	2020
January	970	980	937
February	1,159	1,143	1,189
March	1,326	1,300	1,263
April	1,521	1,514	1,355
May	1,477	1,447	1,665
June	1,340	1,399	
July	1,228	1,363	
August	1,193	1,236	
September	1,148	1,211	
October	1,077	1,165	
November	1,014	1,105	
December	785	850	

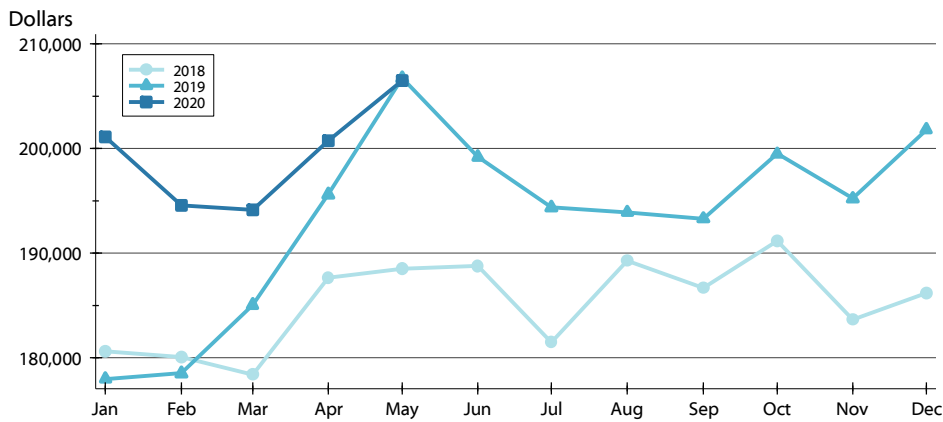
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	10	0.6%	144	14,390	14,450	110	63	85.0%	100.0%
\$25,000-\$49,999	45	2.7%	1,723	38,289	39,900	63	29	93.8%	100.0%
\$50,000-\$99,999	269	16.2%	21,231	78,927	80,000	42	11	98.2%	100.0%
\$100,000-\$124,999	122	7.3%	13,826	113,327	114,900	25	4	99.0%	100.0%
\$125,000-\$149,999	146	8.8%	20,029	137,185	135,000	20	4	99.1%	100.0%
\$150,000-\$174,999	184	11.1%	29,967	162,863	164,900	17	4	99.5%	100.0%
\$175,000-\$199,999	190	11.4%	35,499	186,835	185,850	19	5	99.8%	100.0%
\$200,000-\$249,999	235	14.1%	52,666	224,111	224,900	36	5	99.2%	100.0%
\$250,000-\$299,999	172	10.3%	47,178	274,292	272,488	26	6	99.6%	100.0%
\$300,000-\$399,999	161	9.7%	55,700	345,962	340,000	40	4	100.0%	100.0%
\$400,000-\$499,999	63	3.8%	28,258	448,539	445,000	38	3	99.6%	100.0%
\$500,000-\$749,999	32	1.9%	19,146	598,299	577,450	101	41	97.9%	100.0%
\$750,000-\$999,999	8	0.5%	6,447	805,872	796,537	44	14	99.8%	100.0%
\$1,000,000 and up	5	0.3%	7,196	1,439,279	1,455,397	74	30	98.9%	100.0%
All price ranges	1,665	100.0%	343,758	206,461	179,900	33	6	99.0%	100.0%

PENDING CONTRACTS ANALYSIS

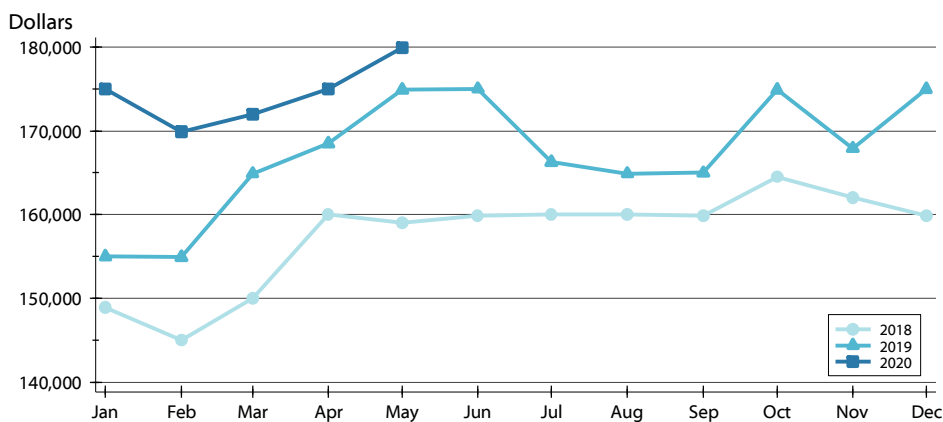
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**

AVERAGE PRICE >>



Month	2018	2019	2020
January	180,564	177,966	201,113
February	180,022	178,468	194,555
March	178,347	185,022	194,112
April	187,633	195,583	200,722
May	188,503	206,721	206,461
June	188,722	199,174	
July	181,440	194,369	
August	189,213	193,882	
September	186,663	193,256	
October	191,150	199,471	
November	183,647	195,210	
December	186,152	201,795	

MEDIAN PRICE >>

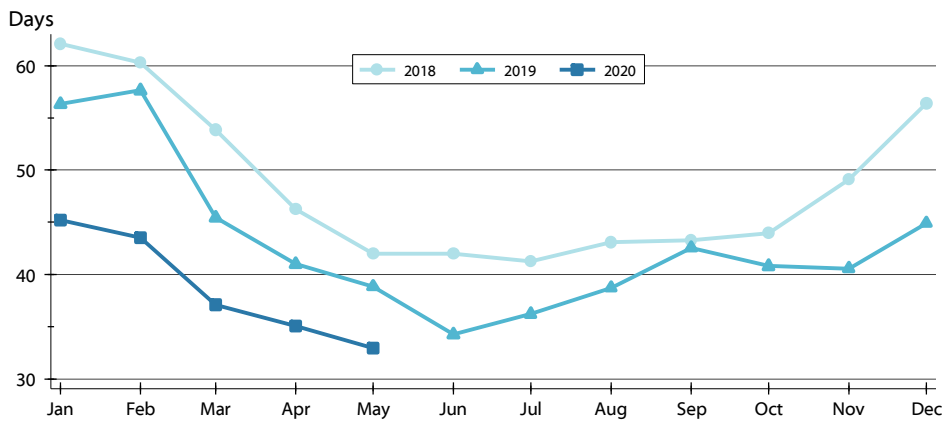


Month	2018	2019	2020
January	148,900	155,000	175,000
February	145,000	154,900	169,900
March	150,000	164,900	172,000
April	160,000	168,500	175,000
May	159,000	174,900	179,900
June	159,900	175,000	
July	160,000	166,250	
August	160,000	164,900	
September	159,900	165,000	
October	164,500	174,900	
November	162,000	167,900	
December	159,900	174,975	

PENDING CONTRACTS ANALYSIS

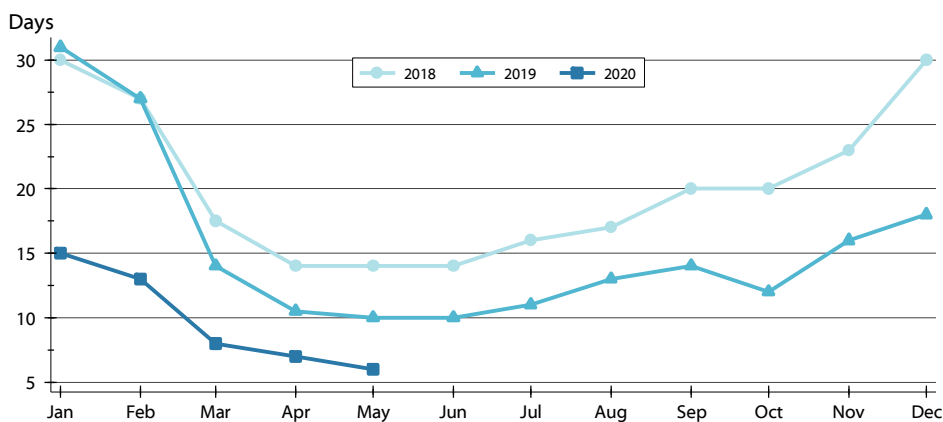
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2020**

AVERAGE DOM >>



Month	2018	2019	2020
January	62	56	45
February	60	58	44
March	54	45	37
April	46	41	35
May	42	39	33
June	42	34	
July	41	36	
August	43	39	
September	43	43	
October	44	41	
November	49	41	
December	56	45	

MEDIAN DOM >>



Month	2018	2019	2020
January	30	31	15
February	27	27	13
March	18	14	8
April	14	11	7
May	14	10	6
June	14	10	
July	16	11	
August	17	13	
September	20	14	
October	20	12	
November	23	16	
December	30	18	