

MARKET OVERVIEW >>

South Central Kansas Home Sales Rose in May

Total home sales in South Central Kansas rose by 2.7% last month to 1,122 units, compared to 1,093 units in May 2018. Total sales volume was \$193.5 million, up 7.2% from a year earlier.

The median sale price in May was \$157,900, up from \$150,000 a year earlier. Homes that sold in May were typically on the market for 11 days and sold for 100.0% of their list prices.

South Central Kansas Active Listings Down at End of May

The total number of active listings in South Central Kansas at the end of May was 1,992 units, down from 2,250 at the same point in 2018. This represents a 2.3 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$209,000.

During May, a total of 1,053 contracts were written down from 1,054 in May 2018. At the end of the month, there were 1,447 contracts pending, compared to 1,477 at the end of May 2018.

Entire MLS System				
Current Month		May		
Summary Statistics		2019	2018	Change
Home Sales		1,122	1,093	2.7%
Active Listings		1,992	2,250	-11.5%
Months' Supply		2.3	2.6	-9.6%
New Listings		1,213	1,421	-14.6%
Contracts Written		1,053	1,054	-0.1%
Pending Contracts		1,447	1,477	-2.0%
Sales Volume (1,000s)		193,481	180,516	7.2%
Average	Sale Price	172,597	165,156	4.5%
	List Price of Actives	268,251	242,156	10.8%
	Days on Market	42	45	-6.4%
	Percent of List	98.3%	97.9%	0.4%
	Percent of Original	97.0%	96.2%	0.8%
Median	Sale Price	157,900	150,000	5.3%
	List Price of Actives	209,000	195,000	7.2%
	Days on Market	11	15	-26.7%
	Percent of List	100.0%	99.6%	0.4%
	Percent of Original	98.9%	98.3%	0.5%

REPORT CONTENTS >>

Your Association Working for You!

The South Central Kansas MLS statistical reports are one of the many benefits you receive from being a member of the REALTORS® of South Central Kansas. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

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THREE-YEAR COMPARISONS

SUMMARY >>

BREAKDOWNS BY HOME TYPE ENTIRE MLS SYSTEM AS OF 6/8/2019

May MLS Statistics By Property Type		2019			2018			2017		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		1,122	1,043	79	1,093	1,011	82	1,055	975	80
Change from prior year		2.7%	3.2%	-3.7%	3.6%	3.7%	2.5%	0.6%	-0.8%	21.2%
Active Listings		1,992	1,726	266	2,250	2,019	231	2,348	2,087	261
Change from prior year		-11.5%	-14.5%	15.2%	-4.2%	-3.3%	-11.5%	-11.6%	-13.7%	9.2%
Months' Supply		2.3	2.1	4.5	2.6	2.5	3.9	2.7	2.6	4.4
Change from prior year		-9.6%	-12.6%	15.3%	-6.0%	-5.4%	-10.1%	-14.7%	-16.5%	0.7%
New Listings		1,213	1,152	61	1,421	1,347	74	1,347	1,258	89
Change from prior year		-14.6%	-14.5%	-17.6%	5.5%	7.1%	-16.9%	5.7%	5.1%	15.6%
Contracts Written		1,053	987	66	1,054	988	66	1,055	979	76
Change from prior year		-0.1%	-0.1%	0.0%	-0.1%	0.9%	-13.2%	7.5%	8.1%	1.3%
Pending Contracts		1,447	1,267	180	1,477	1,308	169	1,505	1,353	152
Change from prior year		-2.0%	-3.1%	6.5%	-1.9%	-3.3%	11.2%	-5.1%	-6.0%	4.1%
Sales Volume (1,000s)		193,481	169,733	23,748	180,516	156,583	23,933	172,479	148,711	23,768
Change from prior year		7.3%	8.5%	-0.8%	4.7%	5.3%	0.7%	2.6%	0.6%	17.5%
Average	Sale Price	172,597	162,891	300,609	165,156	154,879	291,865	163,487	152,524	297,095
	Change from prior year	4.5%	5.2%	3.0%	1.0%	1.5%	-1.8%	2.0%	1.4%	-3.1%
	List Price of Actives	268,251	259,142	326,228	242,156	231,652	330,642	231,189	218,374	332,337
	Change from prior year	10.8%	11.9%	-1.3%	4.7%	6.1%	-0.5%	6.3%	5.7%	2.3%
	Days on Market	42	39	83	45	40	103	49	45	93
	Change from prior year	-6.3%	-2.9%	-19.8%	-8.0%	-11.0%	10.6%	-9.5%	-4.1%	-40.2%
Percent of List		98.3%	97.9%	103.2%	97.9%	97.5%	102.3%	98.0%	97.6%	102.3%
	Change from prior year	0.4%	0.4%	0.9%	-0.1%	-0.1%	0.0%	0.2%	0.0%	1.0%
	Percent of Original	97.0%	96.5%	104.0%	96.2%	95.8%	101.7%	96.2%	95.6%	102.9%
	Change from prior year	0.8%	0.7%	2.2%	0.0%	0.1%	-1.1%	0.0%	-0.2%	1.2%
Median	Sale Price	157,900	150,000	275,000	150,000	142,000	266,130	141,500	135,000	267,032
	Change from prior year	5.3%	5.6%	3.3%	6.0%	5.2%	-0.3%	1.1%	0.0%	-0.4%
	List Price of Actives	209,000	184,900	291,750	195,000	179,900	295,000	179,900	160,000	280,651
	Change from prior year	7.2%	2.8%	-1.1%	8.4%	12.4%	5.1%	16.1%	14.4%	8.8%
	Days on Market	11	11	12	15	14	43	17	16	56
	Change from prior year	-26.7%	-21.4%	-71.8%	-11.8%	-12.5%	-24.1%	6.3%	0.0%	-14.5%
Percent of List	100.0%	99.5%	100.0%	99.6%	99.0%	100.4%	99.6%	99.2%	100.0%	
Change from prior year	0.4%	0.6%	-0.4%	0.0%	-0.2%	0.4%	0.6%	0.5%	0.0%	
Percent of Original	98.9%	98.3%	102.0%	98.3%	97.9%	101.3%	98.5%	97.9%	101.3%	
Change from prior year	0.5%	0.4%	0.6%	-0.2%	0.0%	0.1%	0.3%	0.0%	0.8%	

YEAR-TO-DATE STATISTICS

SUMMARY >>

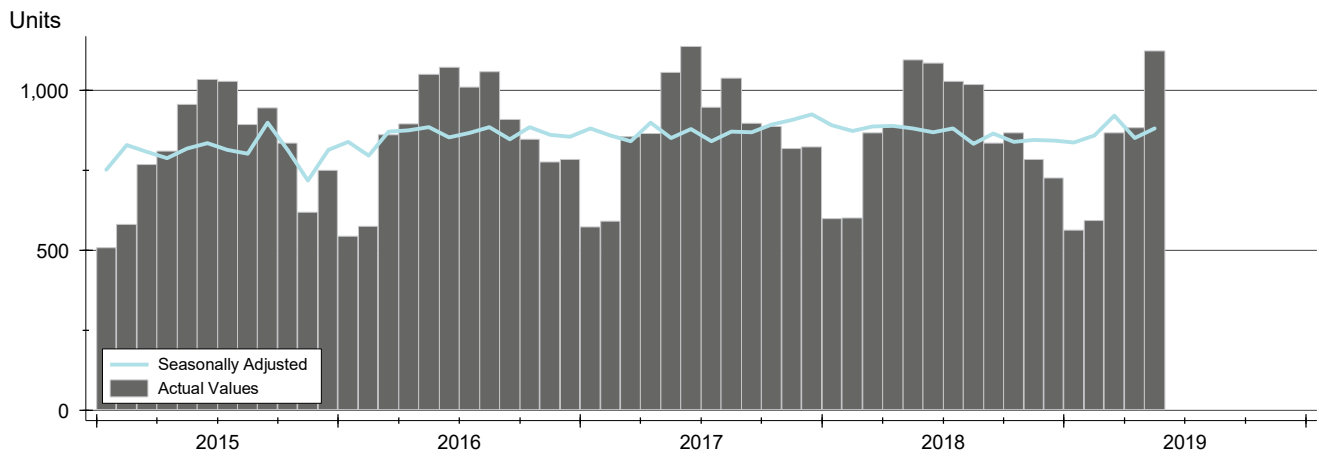
YTD BREAKDOWNS BY HOME TYPE ENTIRE MLS SYSTEM AS OF 6/8/2019

Year-to-Date Activity By Property Type		2019			2018			2017		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		4,025	3,762	263	4,045	3,744	301	3,934	3,659	275
Change from prior year		-0.5%	0.5%	-12.6%	2.8%	2.3%	9.5%	0.4%	0.6%	-2.5%
New Listings		5,521	5,180	341	5,891	5,515	376	5,880	5,450	430
Change from prior year		-6.3%	-6.1%	-9.3%	0.2%	1.2%	-12.6%	-2.2%	-2.7%	3.9%
Contracts Written		4,631	4,358	273	4,654	4,305	349	4,598	4,249	349
Change from prior year		-0.5%	1.2%	-21.8%	1.2%	1.3%	0.0%	0.1%	0.4%	-3.6%
Sales Volume (1,000s)		657,439	576,115	81,323	641,766	551,021	90,745	603,025	522,982	80,043
Change from prior year		2.4%	4.6%	-10.4%	6.4%	5.4%	13.4%	1.2%	1.2%	0.9%
Average	Sale Price	163,379	153,181	309,214	158,657	147,174	301,478	153,286	142,930	291,065
	Change from prior year	3.0%	4.1%	2.6%	3.5%	3.0%	3.6%	0.8%	0.6%	3.4%
	Days on Market	48	46	73	52	47	113	54	51	88
	Change from prior year	-7.2%	-1.3%	-35.1%	-3.7%	-8.5%	28.7%	-10.6%	-7.6%	-27.4%
	Percent of List	97.7%	97.4%	102.7%	97.7%	97.3%	101.8%	97.3%	96.9%	101.7%
Change from prior year	0.1%	0.1%	0.9%	0.4%	0.4%	0.1%	0.2%	0.1%	0.8%	
Median	Percent of Original	95.8%	95.2%	103.6%	95.6%	95.1%	102.1%	94.9%	94.4%	102.3%
	Change from prior year	0.2%	0.2%	1.5%	0.7%	0.8%	-0.2%	0.2%	0.1%	1.2%
	Sale Price	146,500	138,000	275,000	139,900	132,500	267,764	134,625	127,500	256,649
	Change from prior year	4.7%	4.2%	2.7%	3.9%	3.9%	4.3%	3.5%	2.1%	2.6%
	Days on Market	19	20	4	23	22	54	26	26	24
Change from prior year	-17.4%	-9.1%	-92.6%	-11.5%	-15.4%	125.0%	-10.3%	-10.3%	-57.5%	
Percent of List	Change from prior year	0.3%	0.2%	0.0%	0.0%	0.0%	0.0%	0.4%	0.4%	0.0%
	Percent of Original	97.9%	97.5%	101.3%	97.7%	97.3%	101.1%	97.5%	97.0%	100.3%
	Change from prior year	0.2%	0.2%	0.2%	0.2%	0.3%	0.8%	0.2%	0.1%	0.3%

CLOSED LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**



SUMMARY >>

Summary Statistics for Closed Listings		May			Year-to-Date		
		2019	2018	Change	2019	2018	Change
Closed Listings		1,122	1,093	2.7%	4,025	4,045	-0.5%
Volume (1,000s)		193,481	180,516	7.2%	657,439	641,766	2.4%
Average	Sale Price	172,597	165,156	4.5%	163,379	158,657	3.0%
	Days on Market	42	45	-6.3%	48	52	-7.2%
	Percent of List	98.3%	97.9%	0.4%	97.7%	97.7%	0.1%
	Percent of Original	97.0%	96.2%	0.8%	95.8%	95.6%	0.2%
Median	Sale Price	157,900	150,000	5.3%	146,500	139,900	4.7%
	Days on Market	11	15	-26.7%	19	23	-17.4%
	Percent of List	100.0%	99.6%	0.4%	99.2%	99.0%	0.3%
	Percent of Original	98.9%	98.3%	0.5%	97.9%	97.7%	0.2%

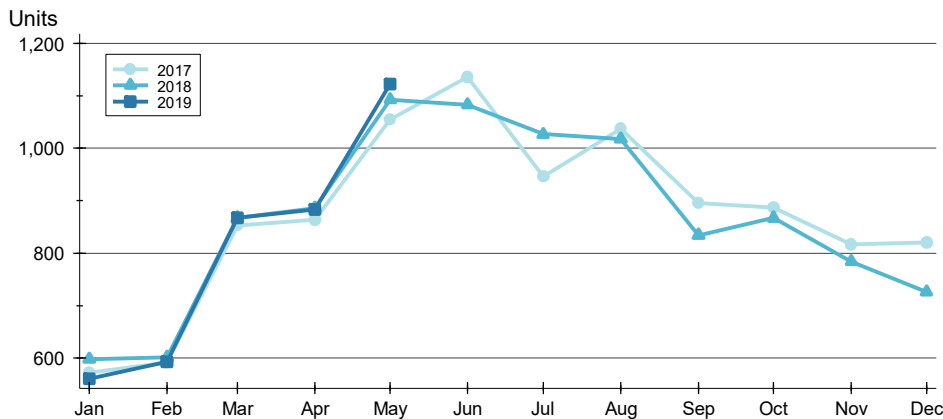
A total of 1,122 homes sold in South Central Kansas in May, up from 1,093 units in May 2018. Total sales volume rose to \$193.5 million compared to \$180.5 million in the previous year.

The median sales price in May was \$157,900, up 5.3% compared to the prior year. Median days on market was 11 days, down from 13 days in April, and down from 15 in May 2018.

CLOSED LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**



Month	2017	2018	2019
January	571	598	561
February	591	601	592
March	853	867	867
April	864	886	883
May	1,055	1,093	1,122
June	1,136	1,083	
July	946	1,027	
August	1,038	1,018	
September	896	834	
October	887	867	
November	817	784	
December	821	726	

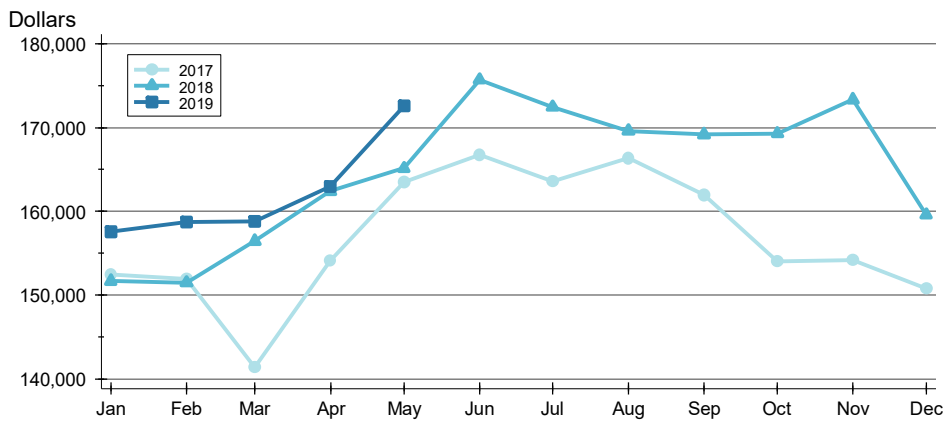
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	32	2.9%	434	13,552	15,000	48	29	90.4%	100.0%	82.9%	100.0%
\$25,000-\$49,999	64	5.7%	2,464	38,504	40,000	79	28	90.2%	91.2%	85.0%	87.6%
\$50,000-\$99,999	207	18.4%	15,859	76,614	78,000	45	15	97.2%	98.8%	95.1%	96.9%
\$100,000-\$124,999	103	9.2%	11,637	112,977	113,500	43	11	98.8%	99.1%	97.0%	97.6%
\$125,000-\$149,999	110	9.8%	15,139	137,628	137,450	19	6	99.5%	100.0%	99.0%	100.0%
\$150,000-\$174,999	142	12.7%	22,970	161,760	162,250	19	5	99.4%	100.0%	98.6%	100.0%
\$175,000-\$199,999	106	9.4%	19,557	184,500	183,500	36	4	99.8%	100.0%	99.0%	100.0%
\$200,000-\$249,999	146	13.0%	33,014	226,126	226,219	37	11	100.2%	100.0%	99.1%	99.6%
\$250,000-\$299,999	100	8.9%	27,136	271,358	270,000	63	24	98.7%	99.3%	98.6%	98.2%
\$300,000-\$399,999	67	6.0%	23,022	343,617	344,000	65	28	98.7%	98.8%	98.2%	97.9%
\$400,000-\$499,999	30	2.7%	12,903	430,103	427,416	38	11	100.1%	99.2%	100.6%	99.2%
\$500,000-\$749,999	11	1.0%	6,671	606,432	595,000	41	14	95.4%	95.0%	95.3%	94.3%
\$750,000-\$999,999	2	0.2%	1,525	762,364	762,364	164	164	95.9%	95.9%	93.8%	93.8%
\$1,000,000 and up	1	0.1%	1,150	1,150,000	1,150,000	9	9	95.8%	95.8%	95.8%	95.8%
All price ranges	1,122	100.0%	193,481	172,597	157,900	42	11	98.3%	100.0%	97.0%	98.9%

CLOSED LISTINGS ANALYSIS

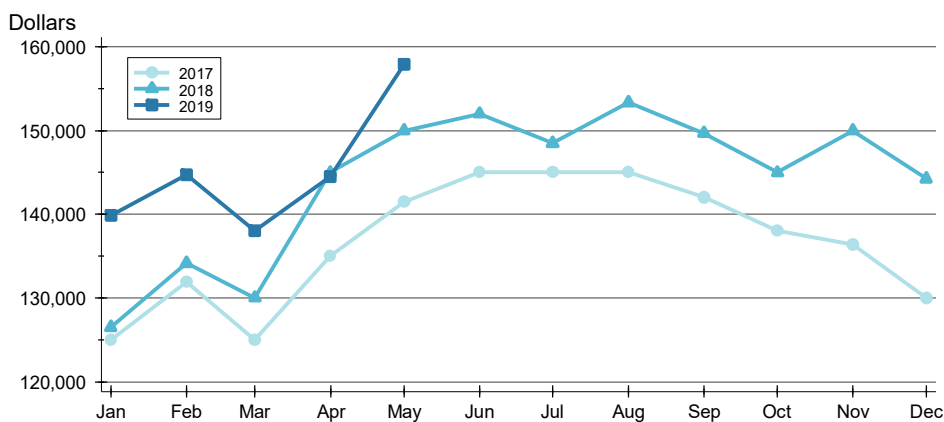
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**

AVERAGE PRICE >>



Month	2017	2018	2019
January	152,481	151,661	157,563
February	151,891	151,459	158,731
March	141,375	156,465	158,801
April	154,073	162,387	162,985
May	163,487	165,156	172,597
June	166,721	175,695	
July	163,608	172,443	
August	166,367	169,620	
September	161,984	169,187	
October	154,015	169,281	
November	154,162	173,356	
December	150,792	159,588	

MEDIAN PRICE >>

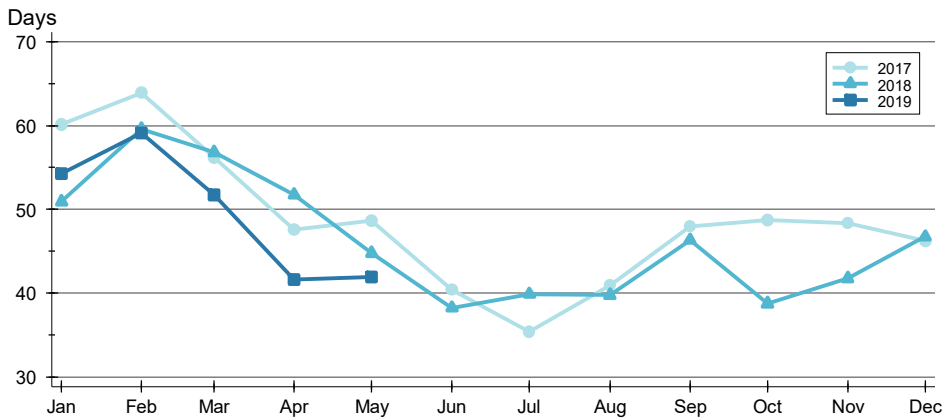


Month	2017	2018	2019
January	125,000	126,500	139,900
February	131,900	134,150	144,750
March	125,000	130,000	138,000
April	135,000	145,000	144,500
May	141,500	150,000	157,900
June	145,000	152,000	
July	145,000	148,500	
August	145,000	153,350	
September	142,000	149,700	
October	138,000	145,000	
November	136,400	150,000	
December	130,000	144,250	

CLOSED LISTINGS ANALYSIS

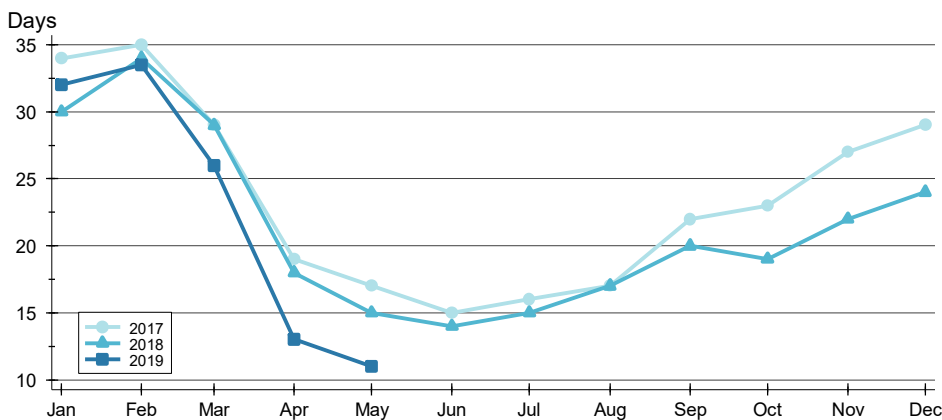
AVERAGE DOM

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**



Month	2017	2018	2019
January	60	51	54
February	64	60	59
March	56	57	52
April	48	52	42
May	49	45	42
June	40	38	38
July	35	40	40
August	41	40	40
September	48	46	46
October	49	39	39
November	48	42	42
December	46	47	47

MEDIAN DOM

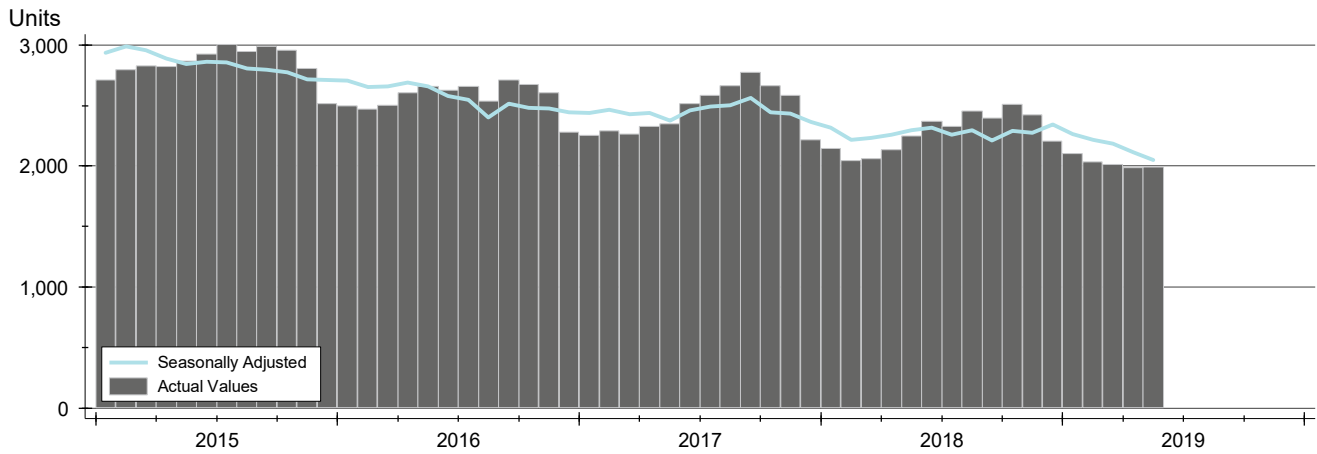


Month	2017	2018	2019
January	34	30	32
February	35	34	34
March	29	29	26
April	19	18	13
May	17	15	11
June	15	14	14
July	16	15	15
August	17	17	17
September	22	20	20
October	23	19	19
November	27	22	22
December	29	24	24

ACTIVE LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**



SUMMARY >>

Summary Statistics for Active Listings		End of May		
		2019	2018	Change
Active Listings		1,992	2,250	-11.5%
Months' Supply		2.3	2.6	-9.6%
Volume (1,000s)		534,356	544,851	-1.9%
Average	List Price	268,251	242,156	10.8%
	Days on Market	85	91	-6.8%
	Percent of Original	97.6%	97.7%	-0.2%
Median	List Price	209,000	195,000	7.2%
	Days on Market	45	46	-2.2%
	Percent of Original	100.0%	100.0%	0.0%

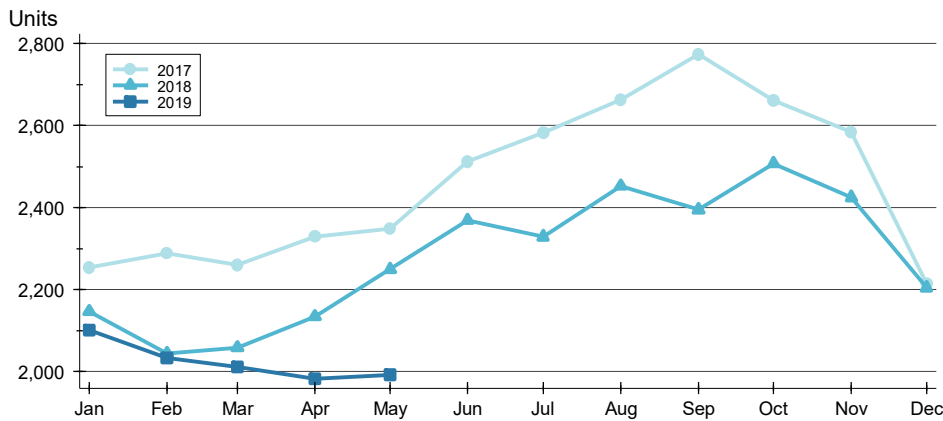
A total of 1,992 homes were available for sale in South Central Kansas at the end of May. This represents a 2.3 months' supply of active listings.

The median list price of homes on the market at the end of May was \$209,000, up 7.2% from 2018. The typical time on market for active listings was 45 days, down from 46 days a year earlier.

ACTIVE LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**



Month	2017	2018	2019
January	2,254	2,147	2,102
February	2,289	2,044	2,034
March	2,261	2,059	2,012
April	2,330	2,135	1,984
May	2,348	2,250	1,992
June	2,512	2,369	
July	2,583	2,329	
August	2,663	2,453	
September	2,774	2,395	
October	2,661	2,508	
November	2,584	2,425	
December	2,214	2,205	

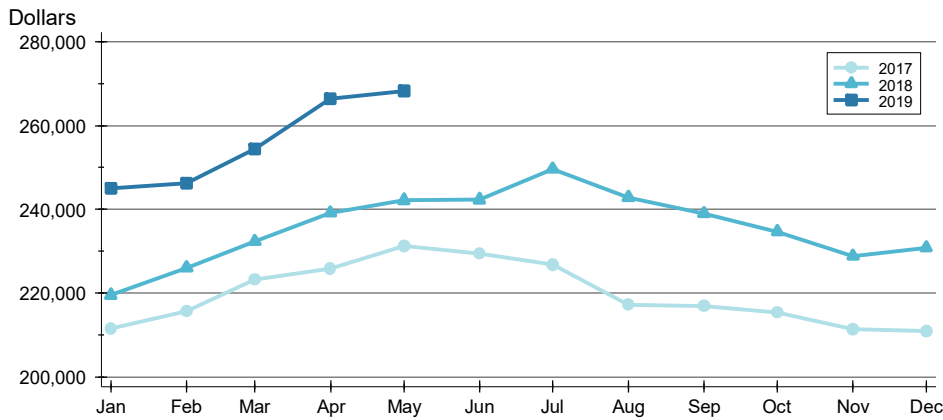
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	57	2.9%	817	1.8	14,330	16,000	118	57	91.7%	100.0%
\$25,000-\$49,999	140	7.0%	5,425	2.2	38,748	39,700	111	64	97.0%	100.0%
\$50,000-\$99,999	351	17.6%	26,595	1.7	75,770	75,000	83	47	95.3%	100.0%
\$100,000-\$124,999	96	4.8%	10,874	0.9	113,270	115,000	70	33	98.1%	100.0%
\$125,000-\$149,999	99	5.0%	13,631	0.9	137,690	139,500	64	38	98.5%	100.0%
\$150,000-\$174,999	88	4.4%	14,406	0.6	163,703	164,950	63	38	98.0%	100.0%
\$175,000-\$199,999	125	6.3%	23,670	1.2	189,357	189,900	71	31	98.9%	100.0%
\$200,000-\$249,999	200	10.0%	45,252	1.4	226,260	225,000	61	38	98.6%	100.0%
\$250,000-\$299,999	221	11.1%	60,962	2.2	275,844	275,414	81	42	98.7%	100.0%
\$300,000-\$399,999	242	12.1%	84,714	3.6	350,056	349,000	80	45	99.0%	100.0%
\$400,000-\$499,999	154	7.7%	69,874	5.1	453,728	449,900	91	54	98.3%	100.0%
\$500,000-\$749,999	92	4.6%	57,188	8.4	621,607	605,000	101	62	98.3%	100.0%
\$750,000-\$999,999	56	2.8%	48,904	28.0	873,290	875,000	152	73	94.7%	99.1%
\$1,000,000 and up	38	1.9%	63,193	38.0	1,662,963	1,487,500	184	94	98.3%	100.0%
All price ranges	1,992	100.0%	534,356	1.8	268,251	209,000	85	45	97.6%	100.0%

ACTIVE LISTINGS ANALYSIS

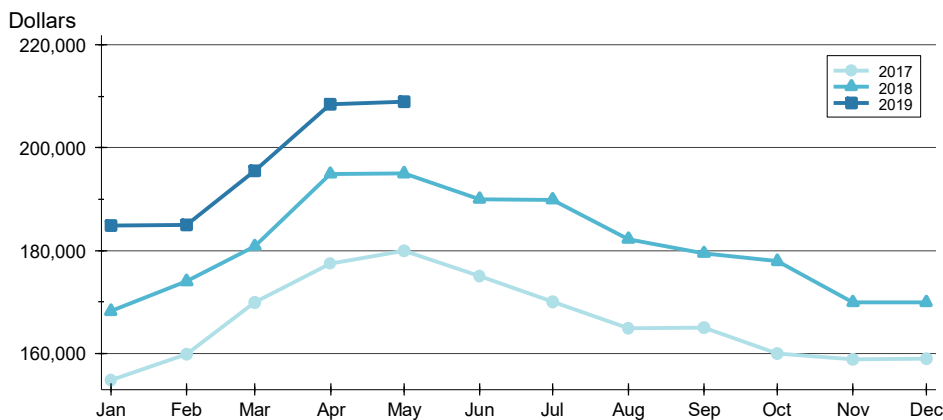
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**

AVERAGE PRICE >>



Month	2017	2018	2019
January	211,527	219,491	244,933
February	215,732	226,018	246,278
March	223,171	232,365	254,379
April	225,771	239,193	266,443
May	231,189	242,156	268,251
June	229,403	242,311	
July	226,760	249,623	
August	217,266	242,880	
September	216,820	238,982	
October	215,409	234,663	
November	211,349	228,794	
December	210,949	230,828	

MEDIAN PRICE >>

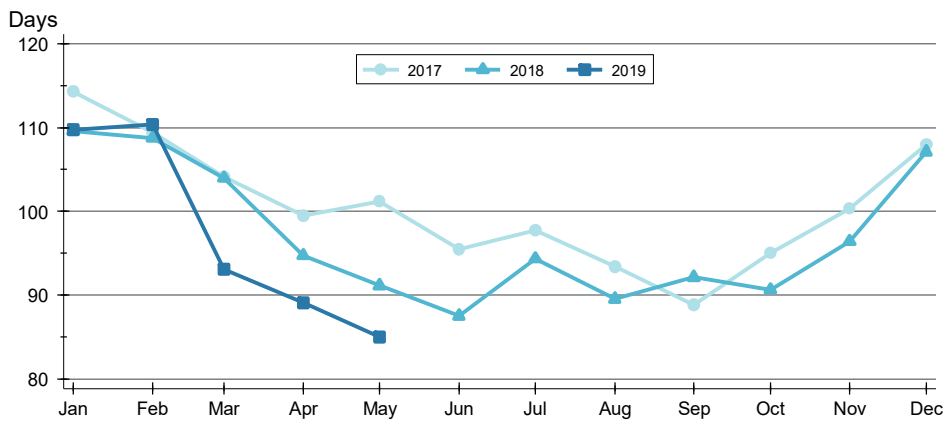


Month	2017	2018	2019
January	154,900	168,248	184,900
February	159,900	174,000	185,000
March	169,900	180,867	195,500
April	177,500	194,900	208,443
May	179,900	195,000	209,000
June	175,000	190,000	
July	170,000	189,900	
August	164,900	182,250	
September	165,000	179,500	
October	160,000	177,900	
November	158,900	169,900	
December	159,000	169,900	

ACTIVE LISTINGS ANALYSIS

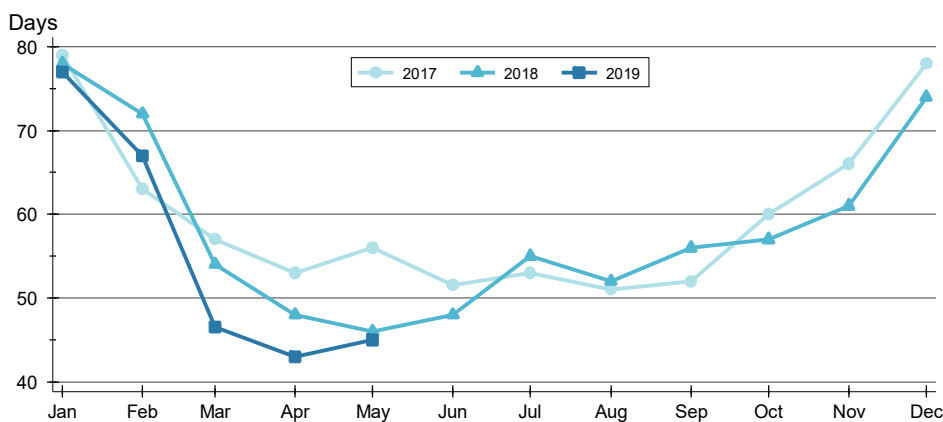
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**

AVERAGE DOM >>



Month	2017	2018	2019
January	114	110	110
February	109	109	110
March	104	104	93
April	99	95	89
May	101	91	85
June	95	87	
July	98	94	
August	93	90	
September	89	92	
October	95	91	
November	100	96	
December	108	107	

MEDIAN DOM >>

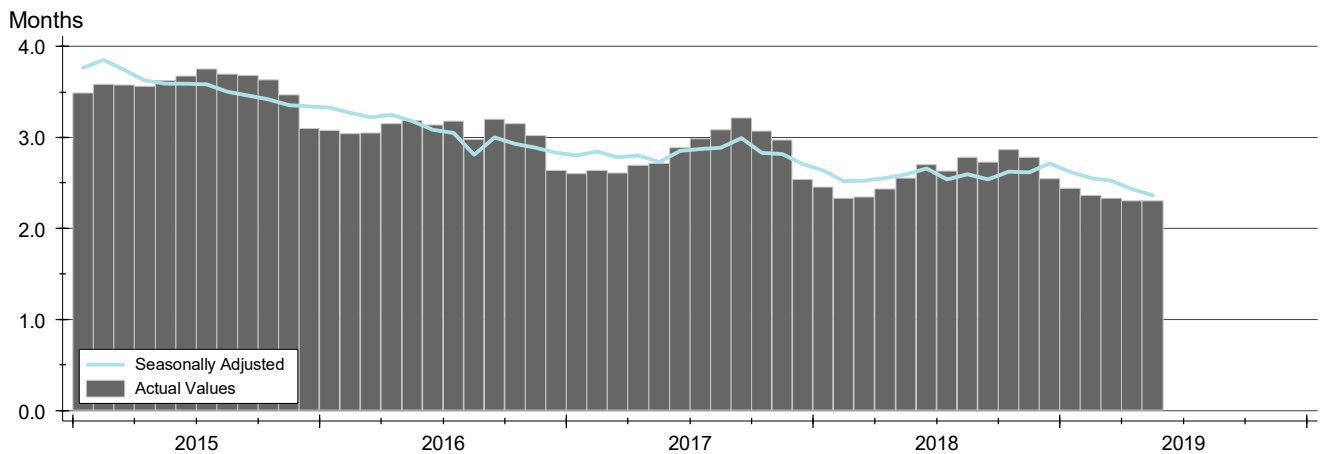


Month	2017	2018	2019
January	79	78	77
February	63	72	67
March	57	54	47
April	53	48	43
May	56	46	45
June	52	48	
July	53	55	
August	51	52	
September	52	56	
October	60	57	
November	66	61	
December	78	74	

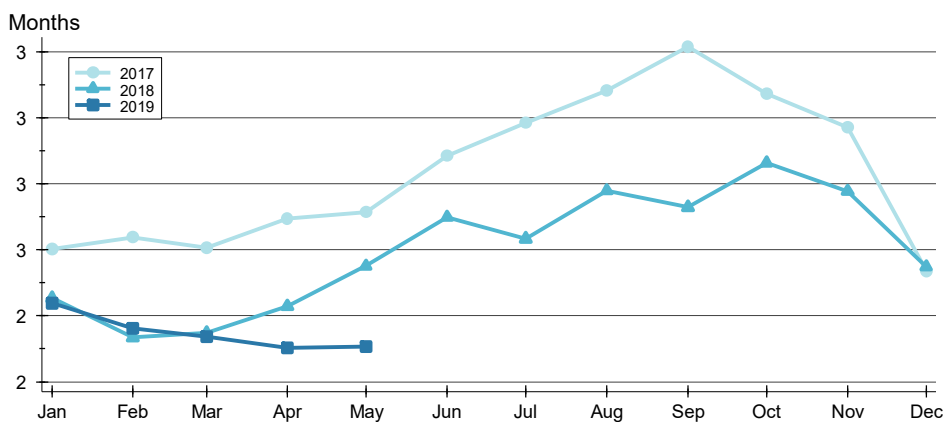
MONTHS' SUPPLY ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**



BY MONTH >>

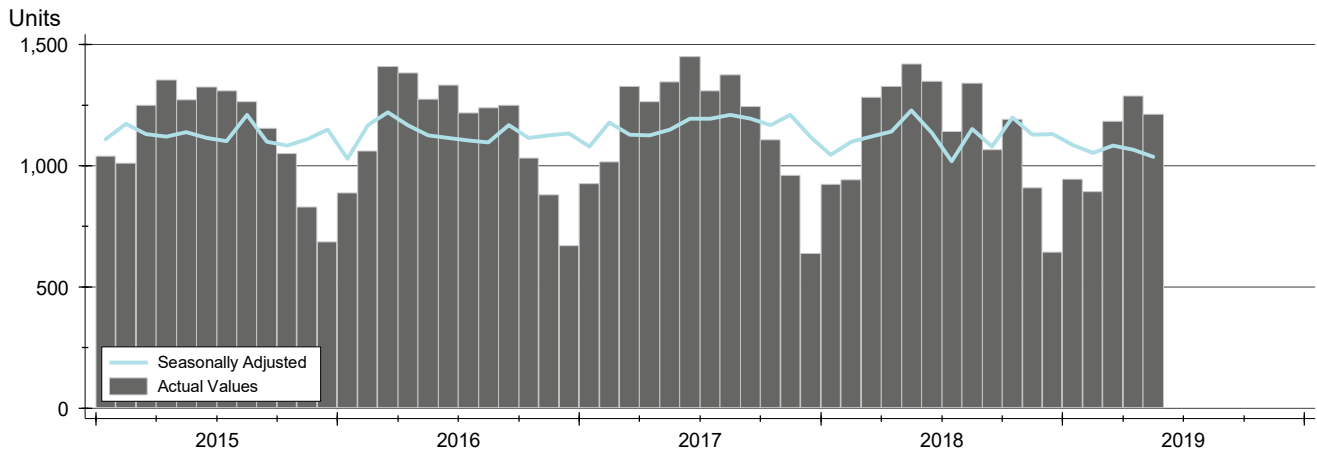


Month	2017	2018	2019
January	2.6	2.5	2.4
February	2.6	2.3	2.4
March	2.6	2.3	2.3
April	2.7	2.4	2.3
May	2.7	2.6	2.3
June	2.9	2.7	
July	3.0	2.6	
August	3.1	2.8	
September	3.2	2.7	
October	3.1	2.9	
November	3.0	2.8	
December	2.5	2.5	

NEW LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**



SUMMARY >>

Summary Statistics for New Listings		May		
		2019	2018	Change
Current Month	New Listings	1,213	1,421	-14.6%
	Volume (1,000s)	240,296	275,228	-12.7%
	Average List Price	198,101	193,686	2.3%
	Median List Price	165,450	160,000	3.4%
YTD	New Listings	5,521	5,891	-6.3%
	Volume (1,000s)	1,092,650	1,083,337	0.9%
	Average List Price	197,908	183,897	7.6%
	Median List Price	160,000	154,900	3.3%

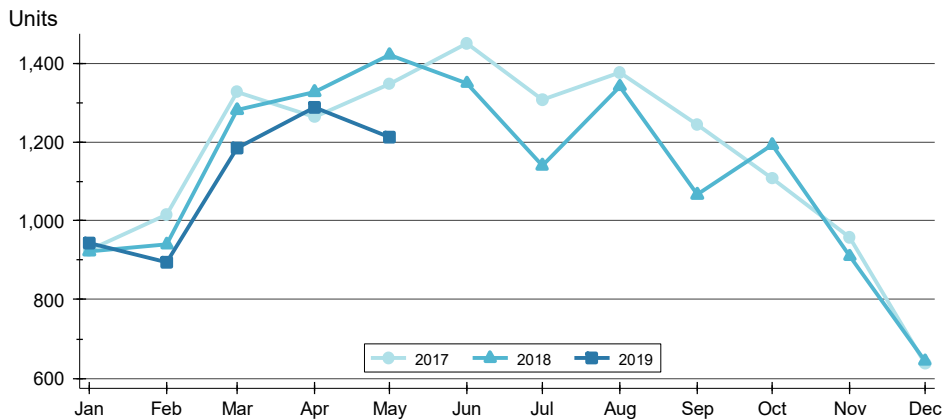
A total of 1,213 new listings were added in South Central Kansas during May, down 14.6% from the same month in 2018. Year-to-date South Central Kansas has seen 5,521 new listings.

The median list price of these homes was \$165,450 up from \$160,000 in 2018.

NEW LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**



Month	2017	2018	2019
January	926	922	943
February	1,016	940	894
March	1,327	1,281	1,184
April	1,264	1,327	1,287
May	1,347	1,421	1,213
June	1,450	1,349	
July	1,308	1,140	
August	1,376	1,341	
September	1,244	1,066	
October	1,107	1,192	
November	959	910	
December	637	644	

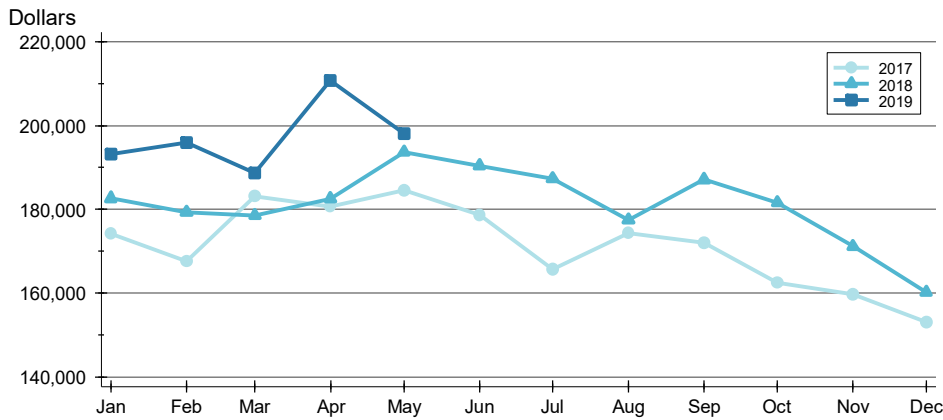
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	28	2.3%	348	12,428	15,750
\$25,000-\$49,999	74	6.1%	2,948	39,842	40,000
\$50,000-\$99,999	222	18.3%	16,995	76,555	77,500
\$100,000-\$124,999	103	8.5%	11,658	113,185	114,900
\$125,000-\$149,999	109	9.0%	15,078	138,333	139,500
\$150,000-\$174,999	103	8.5%	16,912	164,198	165,000
\$175,000-\$199,999	129	10.6%	24,168	187,348	187,500
\$200,000-\$249,999	133	11.0%	30,152	226,708	229,000
\$250,000-\$299,999	95	7.8%	26,190	275,682	275,000
\$300,000-\$399,999	103	8.5%	36,009	349,597	349,900
\$400,000-\$499,999	50	4.1%	22,379	447,582	445,000
\$500,000-\$749,999	26	2.1%	15,927	612,565	597,000
\$750,000-\$999,999	12	1.0%	10,088	840,629	840,000
\$1,000,000 and up	5	0.4%	7,284	1,456,800	1,500,000
All price ranges	1,213	100.0%	240,296	198,101	165,450

NEW LISTINGS ANALYSIS

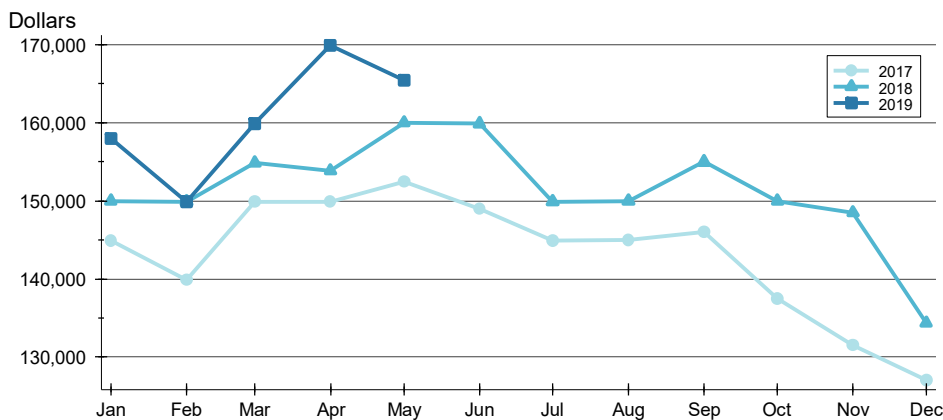
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**

AVERAGE PRICE >>



Month	2017	2018	2019
January	174,160	182,624	193,197
February	167,501	179,338	195,975
March	183,112	178,574	188,714
April	180,689	182,552	210,816
May	184,549	193,686	198,101
June	178,593	190,417	190,417
July	165,716	187,364	187,364
August	174,383	177,465	177,465
September	171,990	187,125	187,125
October	162,387	181,656	181,656
November	159,644	171,174	171,174
December	153,084	160,152	160,152

MEDIAN PRICE >>

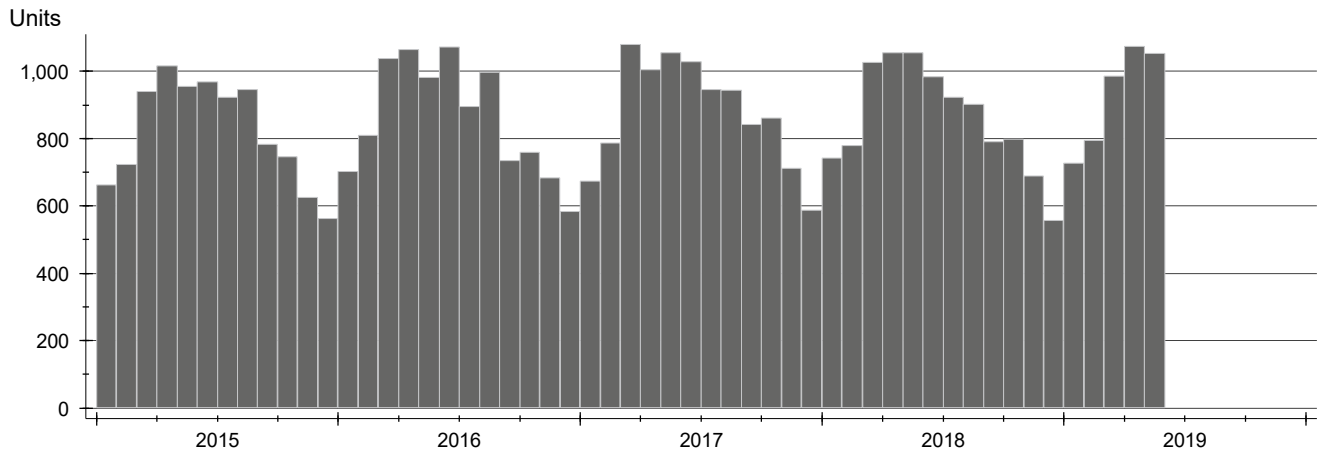


Month	2017	2018	2019
January	144,900	150,000	158,000
February	139,900	149,900	149,900
March	149,900	154,900	159,950
April	149,900	153,900	169,900
May	152,500	160,000	165,450
June	148,950	159,900	159,900
July	144,950	149,900	149,900
August	145,000	150,000	150,000
September	146,000	155,000	155,000
October	137,500	150,000	150,000
November	131,500	148,500	148,500
December	127,100	134,375	134,375

CONTRACTS WRITTEN ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**



SUMMARY >>

Summary Statistics for Contracts Written		May			Year-to-Date		
		2019	2018	Change	2019	2018	Change
Closed Listings		1,053	1,054	-0.1%	4,631	4,654	-0.5%
Volume (1,000s)		200,732	187,638	7.0%	812,711	793,886	2.4%
Average	Sale Price	190,629	178,025	7.1%	175,494	170,582	2.9%
	Days on Market	40	40	-0.9%	45	49	-6.7%
	Percent of Original	97.8%	96.5%	1.3%	96.4%	96.2%	0.2%
Median	Sale Price	167,705	154,700	8.4%	155,000	149,000	4.0%
	Days on Market	13	14	-7.1%	16	19	-15.8%
	Percent of Original	100.0%	98.7%	1.4%	99.4%	98.2%	1.2%

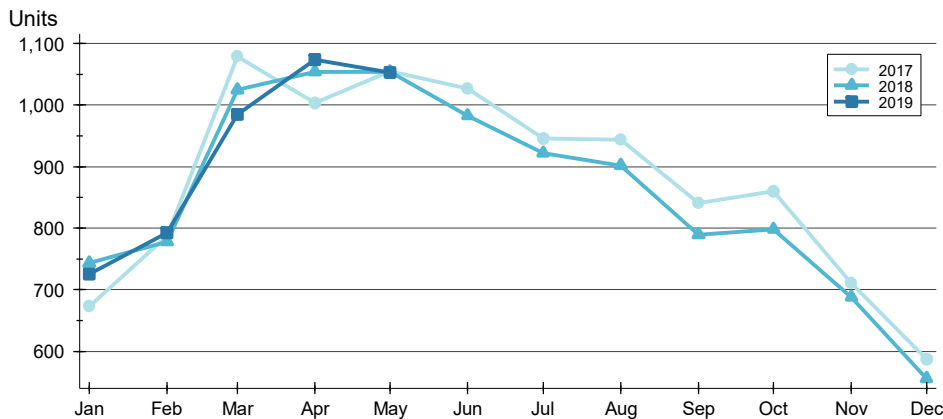
A total of 1,053 contracts for sale were written in South Central Kansas during the month of May, down from 1,054 in 2018. The median list price of these homes was \$167,705, up from \$154,700 the prior year.

Half of the homes that went under contract in May were on the market less than 13 days, compared to 14 days in May 2018.

CONTRACTS WRITTEN ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**



Month	2017	2018	2019
January	673	743	726
February	787	778	793
March	1,079	1,025	985
April	1,004	1,054	1,074
May	1,055	1,054	1,053
June	1,027	983	
July	946	922	
August	944	902	
September	841	790	
October	860	798	
November	711	688	
December	587	556	

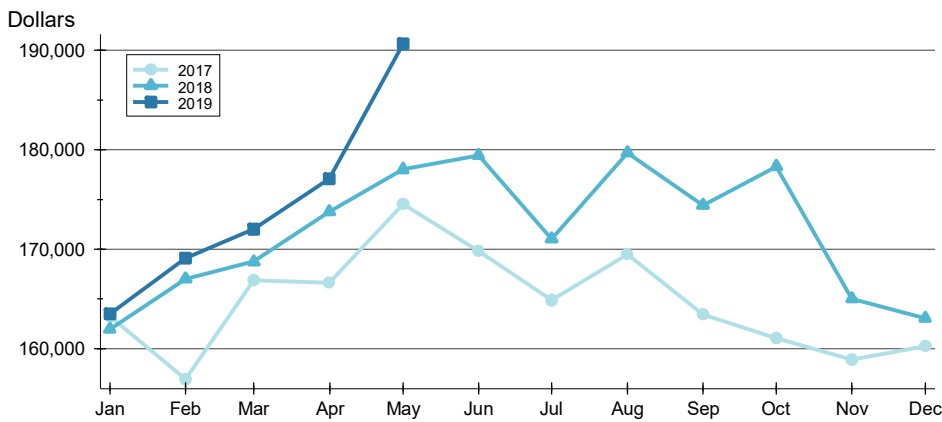
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	19	1.8%	315	16,558	19,900	48	18	92.5%	100.0%
\$25,000-\$49,999	51	4.8%	2,068	40,542	40,000	72	12	90.4%	100.0%
\$50,000-\$99,999	169	16.0%	12,981	76,811	79,000	36	8	97.0%	100.0%
\$100,000-\$124,999	80	7.6%	9,061	113,268	112,700	27	8	98.9%	100.0%
\$125,000-\$149,999	119	11.3%	16,419	137,976	138,500	20	7	98.4%	100.0%
\$150,000-\$174,999	106	10.1%	17,376	163,924	165,000	18	5	99.0%	100.0%
\$175,000-\$199,999	118	11.2%	22,105	187,330	187,500	22	6	99.2%	100.0%
\$200,000-\$249,999	133	12.6%	30,102	226,328	228,000	41	18	98.4%	100.0%
\$250,000-\$299,999	78	7.4%	21,512	275,790	276,060	45	20	98.5%	100.0%
\$300,000-\$399,999	68	6.5%	24,096	354,347	354,599	76	26	98.2%	100.0%
\$400,000-\$499,999	30	2.8%	13,325	444,155	439,950	57	33	97.9%	100.0%
\$500,000-\$749,999	22	2.1%	12,961	589,128	577,500	130	48	96.1%	100.0%
\$750,000-\$999,999	7	0.7%	5,767	823,900	812,500	93	23	97.7%	100.0%
\$1,000,000 and up	2	0.2%	2,924	1,462,000	1,462,000	42	42	94.7%	94.7%
All price ranges	1,053	100.0%	200,732	190,629	167,705	40	13	97.8%	100.0%

CONTRACTS WRITTEN ANALYSIS

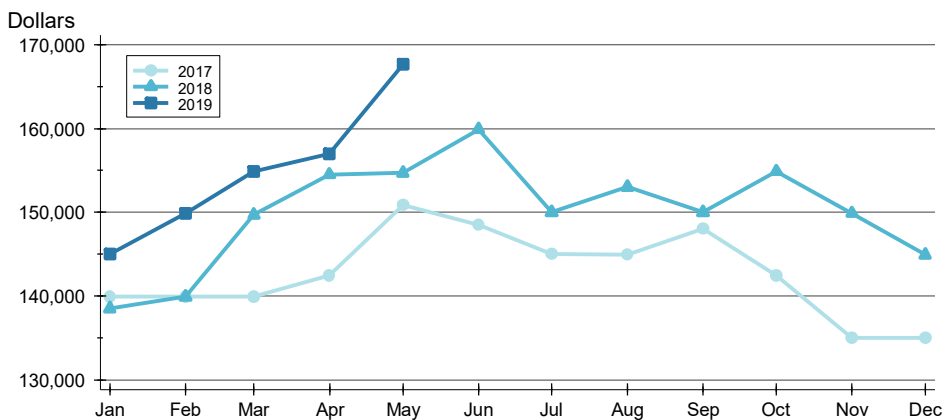
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**

AVERAGE PRICE »



Month	2017	2018	2019
January	163,213	161,962	163,496
February	156,975	167,014	169,107
March	166,903	168,727	172,004
April	166,599	173,771	177,098
May	174,525	178,025	190,629
June	169,773	179,425	
July	164,863	171,058	
August	169,454	179,686	
September	163,452	174,407	
October	161,050	178,323	
November	158,872	165,024	
December	160,270	163,067	

MEDIAN PRICE »

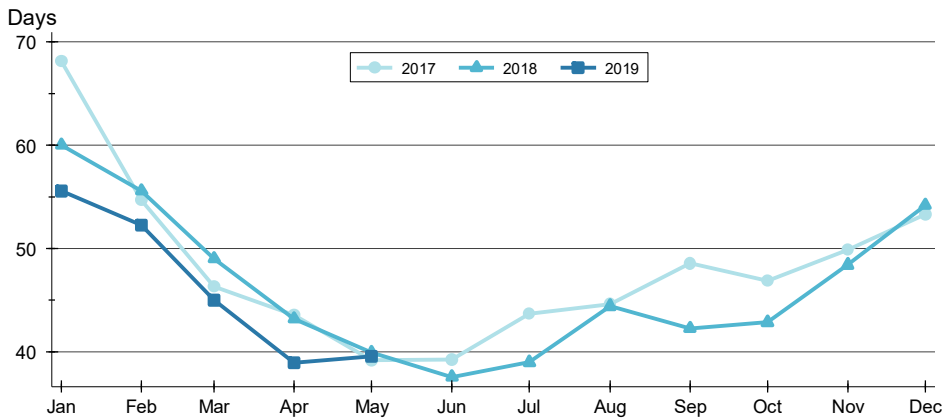


Month	2017	2018	2019
January	139,900	138,500	145,000
February	139,900	139,900	149,900
March	139,900	149,700	154,900
April	142,500	154,500	157,000
May	150,863	154,700	167,705
June	148,450	159,900	
July	145,000	150,000	
August	144,900	153,000	
September	148,000	150,000	
October	142,500	154,900	
November	135,000	149,900	
December	135,000	144,900	

CONTRACTS WRITTEN ANALYSIS

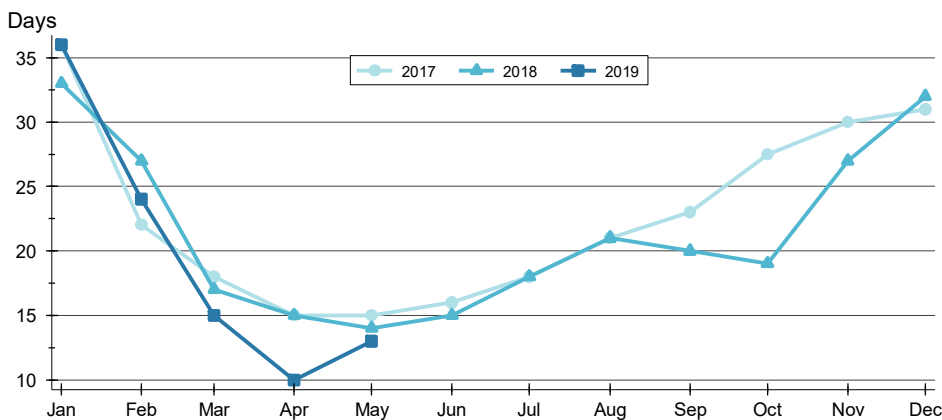
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**

AVERAGE DOM »



Month	2017	2018	2019
January	68	60	56
February	55	56	52
March	46	49	45
April	44	43	39
May	39	40	40
June	39	38	39
July	44	39	44
August	45	44	49
September	49	42	47
October	47	43	50
November	50	48	53
December	53	54	54

MEDIAN DOM »

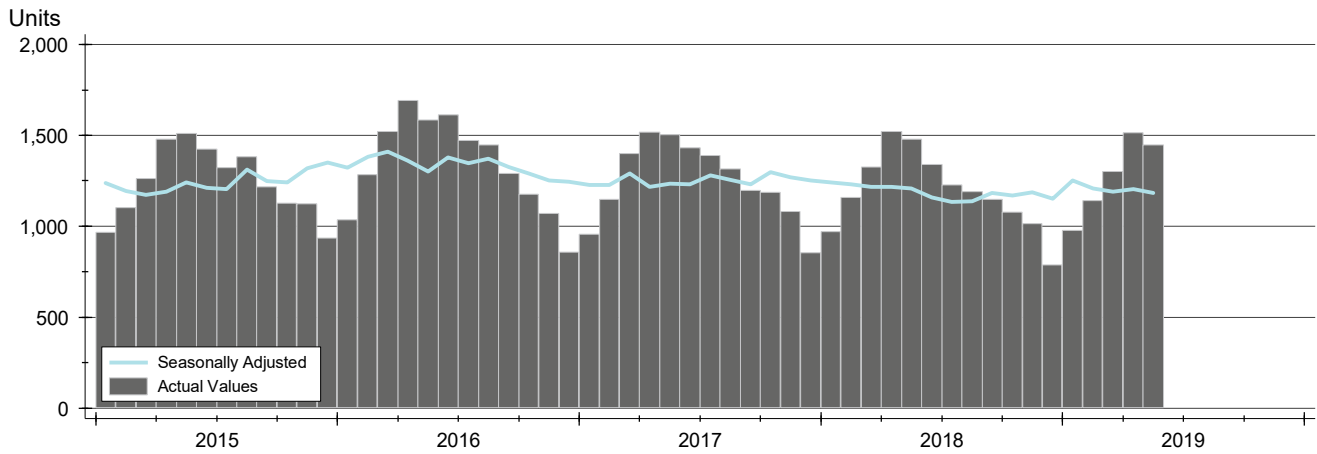


Month	2017	2018	2019
January	36	33	36
February	22	27	24
March	18	17	15
April	15	15	10
May	15	14	13
June	16	15	16
July	18	18	18
August	21	21	21
September	23	20	23
October	28	19	28
November	30	27	30
December	31	32	31

PENDING CONTRACTS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**



SUMMARY >>

Summary Statistics for Active Listings		End of May		
		2019	2018	Change
Active Listings		1,447	1,477	-2.0%
Volume (1,000s)		299,126	278,419	7.4%
Average	List Price	206,721	188,503	9.7%
	Days on Market	39	42	-7.5%
	Percent of Original	98.6%	98.6%	0.0%
Median	List Price	174,900	159,000	10.0%
	Days on Market	10	14	-28.6%
	Percent of Original	100.0%	100.0%	0.0%

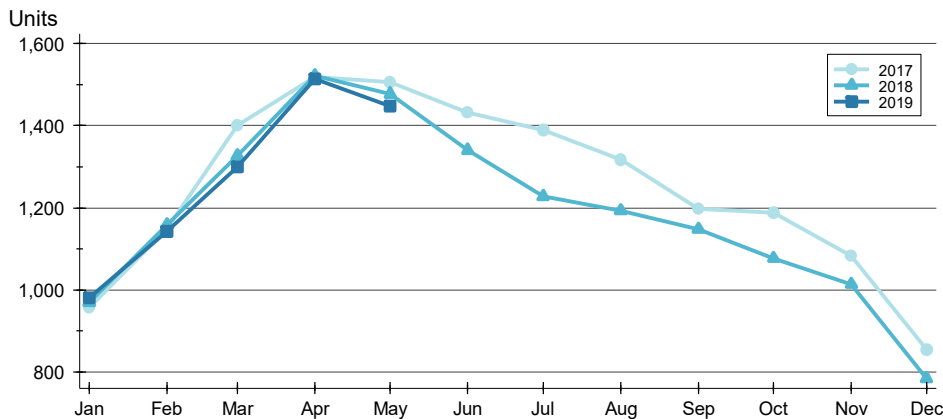
A total of 1,447 listings in South Central Kansas had contracts pending at the end of May, down from 1,477 contracts pending at the end of May 2018.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**



Month	2017	2018	2019
January	957	970	980
February	1,149	1,159	1,143
March	1,400	1,326	1,300
April	1,518	1,521	1,514
May	1,505	1,477	1,447
June	1,432	1,340	
July	1,390	1,228	
August	1,317	1,193	
September	1,197	1,148	
October	1,188	1,077	
November	1,083	1,014	
December	855	785	

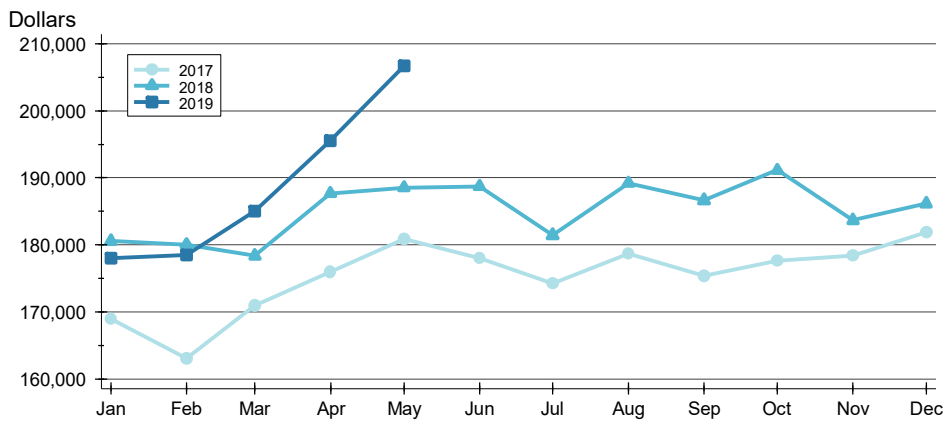
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	13	0.9%	198	15,212	19,900	37	21	96.1%	100.0%
\$25,000-\$49,999	53	3.7%	2,149	40,541	40,000	66	17	95.4%	100.0%
\$50,000-\$99,999	236	16.3%	18,302	77,551	79,650	45	13	97.3%	100.0%
\$100,000-\$124,999	101	7.0%	11,530	114,160	114,900	24	8	99.5%	100.0%
\$125,000-\$149,999	147	10.2%	20,357	138,484	139,000	25	7	98.5%	100.0%
\$150,000-\$174,999	151	10.4%	24,627	163,091	164,900	25	7	99.1%	100.0%
\$175,000-\$199,999	154	10.6%	28,855	187,373	187,500	22	5	99.4%	100.0%
\$200,000-\$249,999	190	13.1%	42,966	226,135	228,238	32	10	99.3%	100.0%
\$250,000-\$299,999	116	8.0%	32,058	276,360	276,060	47	18	98.7%	100.0%
\$300,000-\$399,999	133	9.2%	46,629	350,591	350,000	57	7	99.3%	100.0%
\$400,000-\$499,999	52	3.6%	23,081	443,870	437,450	54	7	98.9%	100.0%
\$500,000-\$749,999	36	2.5%	20,885	580,147	572,500	93	25	98.0%	100.0%
\$750,000-\$999,999	13	0.9%	11,183	860,209	835,000	56	23	98.3%	100.0%
\$1,000,000 and up	5	0.3%	6,591	1,318,143	1,174,000	35	40	100.3%	100.0%
All price ranges	1,447	100.0%	299,126	206,721	174,900	39	10	98.6%	100.0%

PENDING CONTRACTS ANALYSIS

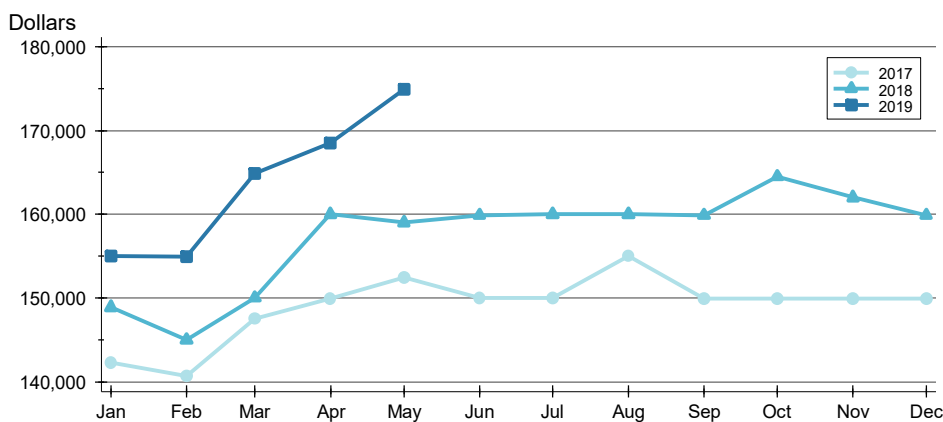
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**

AVERAGE PRICE >>



Month	2017	2018	2019
January	168,915	180,564	177,966
February	163,082	180,022	178,468
March	170,903	178,347	185,022
April	175,952	187,633	195,583
May	180,836	188,503	206,721
June	177,943	188,722	
July	174,214	181,440	
August	178,618	189,213	
September	175,363	186,663	
October	177,592	191,150	
November	178,336	183,647	
December	181,887	186,152	

MEDIAN PRICE >>

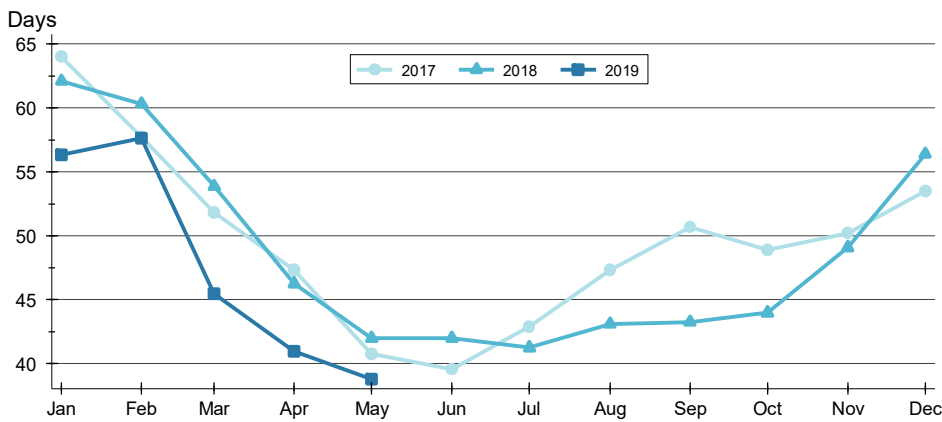


Month	2017	2018	2019
January	142,250	148,900	155,000
February	140,650	145,000	154,900
March	147,500	150,000	164,900
April	149,900	160,000	168,500
May	152,500	159,000	174,900
June	150,000	159,900	
July	150,000	160,000	
August	155,000	160,000	
September	149,900	159,900	
October	149,900	164,500	
November	149,900	162,000	
December	149,950	159,900	

PENDING CONTRACTS ANALYSIS

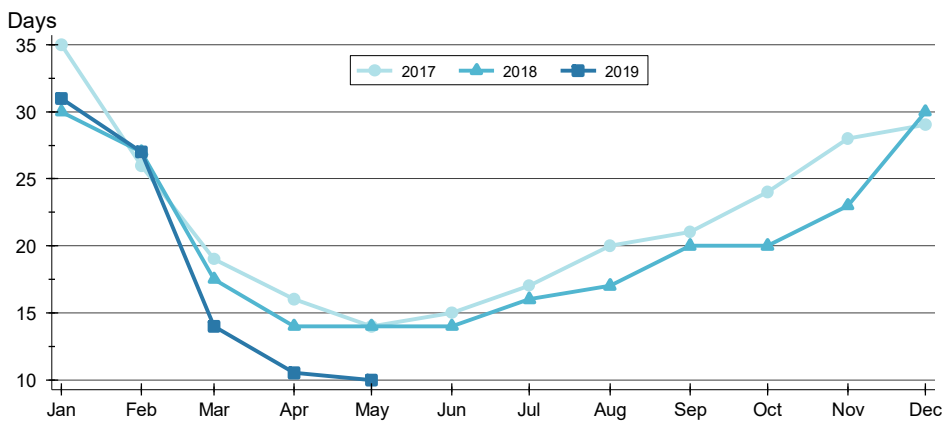
AVERAGE DOM

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 6/8/2019**



Month	2017	2018	2019
January	64	62	56
February	58	60	58
March	52	54	45
April	47	46	41
May	41	42	39
June	40	42	40
July	43	41	43
August	47	43	43
September	51	43	43
October	49	44	49
November	50	49	50
December	53	56	56

MEDIAN DOM



Month	2017	2018	2019
January	35	30	31
February	26	27	27
March	19	18	14
April	16	14	11
May	14	14	10
June	15	14	14
July	17	16	16
August	20	17	17
September	21	20	20
October	24	20	20
November	28	23	23
December	29	30	30