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MARKET OVERVIEW >>

South Central Kansas Home Sales Fell in September

Total home sales in South Central Kansas fell last month to 887 units, compared to 944 units in September 2015. Total sales volume was \$138.1 million, up from a year earlier.

The median sale price in September was \$140,000, up from \$127,250 a year earlier. Homes that sold in September were typically on the market for 20 days and sold for 98.8% of their list prices.

South Central Kansas Active Listings Down at End of September

The total number of active listings in South Central Kansas at the end of September was 2,709 units, down from 2,991 at the same point in 2015. This represents a 3.1 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$155,000.

During September, a total of 752 contracts were written down from 780 in September 2015. At the end of the month, there were 1,290 contracts pending, compared to 1,217 at the end of September 2015.

Your Association Working for You!

The South Central Kansas MLS statistical reports are one of the many benefits you receive from being a member of the REALTORS® of South Central Kansas. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

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Entire MLS System		September		
Summary Statistics		2016	2015	Change
Home Sales		887	944	-6.0%
Active Listings		2,709	2,991	-9.4%
Months' Supply		3.1	3.2	-3.6%
New Listings		1,201	1,152	4.3%
Contracts Written		752	780	-3.6%
Pending Contracts		1,290	1,217	6.0%
Sales Volume (1,000s)		138,106	137,780	0.2%
Average	Sale Price	155,700	145,953	6.7%
	List Price of Actives	214,568	200,121	7.2%
	Days on Market	43	52	-17.4%
	Percent of List	97.4%	97.0%	0.4%
	Percent of Original	95.3%	94.4%	1.0%
Median	Sale Price	140,000	127,250	10.0%
	List Price of Actives	155,000	141,500	9.5%
	Days on Market	20	28	-28.6%
	Percent of List	98.8%	98.4%	0.4%
	Percent of Original	97.4%	96.8%	0.6%

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MARKET OVERVIEW STATISTICS

ENTIRE MLS SYSTEM
BREAKDOWNS BY HOME TYPE
AS OF 10/9/2016

SUMMARY >>

September MLS Statistics By Property Type		2016			2015			2014		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		887	840	47	944	887	57	755	718	37
Change from prior year		-6.0%	-5.3%	-17.5%	25.0%	23.5%	54.1%	-10.9%	-9.6%	-30.2%
Active Listings		2,709	2,439	270	2,991	2,698	293	3,196	2,934	262
Change from prior year		-9.4%	-9.6%	-7.8%	-6.4%	-8.0%	11.8%	-9.2%	-10.5%	9.6%
Months' Supply		3.1	2.9	5.7	3.2	3.0	5.1	4.2	4.1	7.1
Change from prior year		-3.6%	-4.5%	11.8%	-25.2%	-25.6%	-27.4%	1.9%	-1.1%	57.0%
New Listings		1,201	1,139	62	1,152	1,094	58	1,200	1,146	54
Change from prior year		4.3%	4.1%	6.9%	-4.0%	-4.5%	7.4%	9.5%	9.2%	14.9%
Contracts Written		752	724	28	780	745	35	720	676	44
Change from prior year		-3.6%	-2.8%	-20.0%	8.3%	10.2%	-20.5%	6.4%	5.8%	15.8%
Pending Contracts		1,290	1,149	141	1,217	1,109	108	1,233	1,100	133
Change from prior year		6.0%	3.6%	30.6%	-1.3%	0.8%	-18.8%	3.2%	1.7%	17.7%
Sales Volume (1,000s)		138,106	123,385	14,722	137,780	119,598	18,182	110,785	99,166	11,618
Change from prior year		0.2%	3.2%	-19.0%	24.4%	20.6%	56.5%	-7.8%	-6.3%	-18.8%
Average	Sale Price	155,700	146,887	313,225	145,953	134,834	318,979	146,735	138,115	314,007
	Change from prior year	6.7%	8.9%	-1.8%	-0.5%	-2.4%	1.6%	3.5%	3.7%	16.3%
	List Price of Actives	214,568	203,211	314,215	200,121	185,775	329,521	193,291	183,038	304,707
	Change from prior year	7.2%	9.4%	-4.6%	3.5%	1.5%	8.1%	5.7%	3.8%	12.9%
	Days on Market	43	43	54	52	51	72	67	66	72
	Change from prior year	-17.4%	-16.6%	-23.8%	-21.5%	-23.0%	-0.8%	-2.3%	-4.3%	40.7%
Median	Percent of List	97.4%	97.2%	101.6%	97.0%	96.7%	101.9%	96.3%	96.0%	100.5%
	Change from prior year	0.4%	0.5%	-0.3%	0.8%	0.7%	1.4%	-0.1%	0.1%	-2.1%
	Percent of Original	95.3%	94.9%	102.9%	94.4%	93.9%	101.9%	93.8%	93.4%	102.2%
	Change from prior year	1.0%	1.1%	1.0%	0.6%	0.6%	-0.3%	-0.1%	0.1%	-0.9%
	Sale Price	140,000	135,575	259,000	127,250	122,500	259,957	123,000	119,020	267,446
	Change from prior year	10.0%	10.7%	-0.4%	3.5%	2.9%	-2.8%	2.6%	4.3%	20.2%
Median	List Price of Actives	155,000	139,900	264,370	141,500	129,500	276,692	140,000	130,000	254,696
	Change from prior year	9.5%	8.0%	-4.5%	1.1%	-0.4%	8.6%	7.8%	6.1%	18.2%
	Days on Market	20	20	1	28	29	4	35	36	16
	Change from prior year	-28.6%	-31.0%	-75.0%	-20.0%	-19.4%	-75.0%	-7.9%	-10.0%	1500.0%
	Percent of List	98.8%	98.5%	101.1%	98.4%	98.1%	100.0%	97.8%	97.6%	100.0%
	Change from prior year	0.4%	0.5%	1.1%	0.6%	0.5%	0.0%	0.1%	0.2%	0.0%
Median	Percent of Original	97.4%	97.1%	100.9%	96.8%	96.4%	100.0%	96.0%	95.7%	100.0%
	Change from prior year	0.6%	0.8%	0.9%	0.8%	0.6%	0.0%	0.0%	0.2%	-0.5%

YEAR-TO-DATE STATISTICS

SUMMARY >>

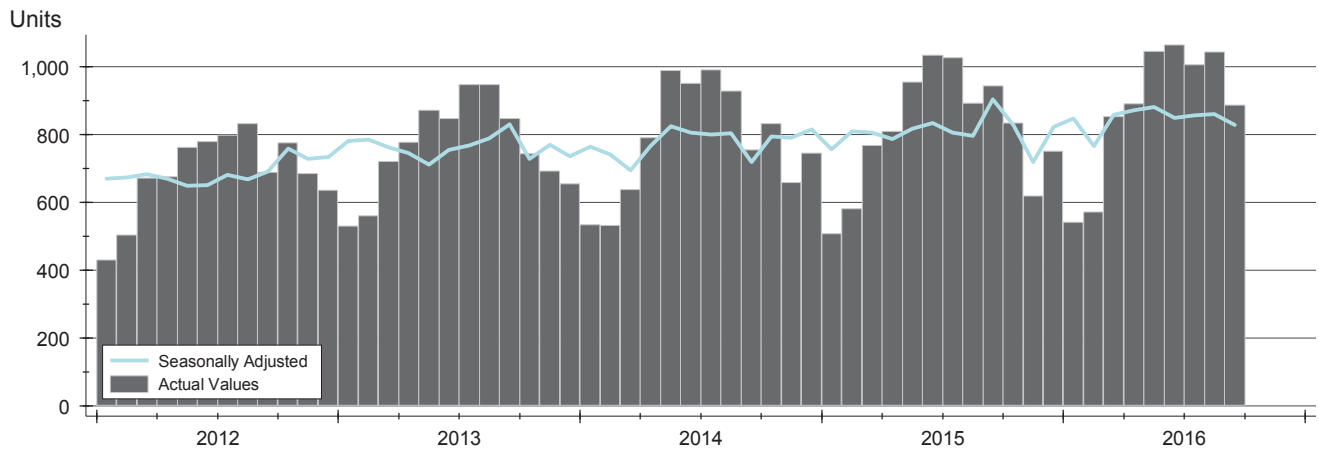
**ENTIRE MLS SYSTEM
YTD BREAKDOWNS BY HOME TYPE
AS OF 10/9/2016**

Year-to-Date Activity		2016			2015			2014		
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		7,902	7,439	463	7,517	7,081	436	7,106	6,678	428
Change from prior year		5.1%	5.1%	6.2%	5.8%	6.0%	1.9%	0.8%	-0.1%	17.9%
New Listings		10,871	10,254	617	10,967	10,374	593	10,948	10,520	428
Change from prior year		-0.9%	-1.2%	4.0%	0.2%	-1.4%	38.6%	0.8%	1.1%	-5.7%
Contracts Written		8,228	7,781	447	7,908	7,427	481	7,440	7,003	437
Change from prior year		4.0%	4.8%	-7.1%	6.3%	6.1%	10.1%	1.9%	2.2%	-2.7%
Sales Volume (1,000s)		1,240,310	1,103,880	136,430	1,132,078	1,006,669	125,409	1,030,797	907,177	123,620
Change from prior year		9.6%	9.7%	8.8%	9.8%	11.0%	1.4%	4.7%	2.4%	25.7%
Average	Sale Price	156,961	148,391	294,664	150,602	142,165	287,636	145,060	135,846	288,833
	Change from prior year	4.2%	4.4%	2.4%	3.8%	4.7%	-0.4%	3.9%	2.5%	6.6%
	Days on Market	54	52	86	60	58	91	70	68	99
	Change from prior year	-10.6%	-11.1%	-5.1%	-13.8%	-14.2%	-8.7%	-10.0%	-11.5%	7.9%
Median	Percent of List	97.4%	97.1%	101.3%	97.2%	96.8%	102.3%	96.8%	96.5%	102.1%
	Change from prior year	0.2%	0.3%	-0.9%	0.4%	0.4%	0.2%	0.3%	0.2%	0.2%
	Percent of Original	95.1%	94.6%	101.5%	94.8%	94.2%	102.7%	94.3%	93.7%	102.7%
	Change from prior year	0.3%	0.4%	-1.2%	0.5%	0.5%	0.0%	0.8%	0.7%	0.2%
Median	Sale Price	135,575	130,000	249,180	130,000	126,000	244,716	123,000	117,850	249,406
	Change from prior year	4.3%	3.2%	1.8%	5.7%	6.9%	-1.9%	2.5%	2.5%	5.5%
	Days on Market	24	24	32	31	31	37	37	36	43
	Change from prior year	-22.6%	-22.6%	-12.3%	-16.2%	-13.9%	-14.1%	-15.9%	-18.2%	6.3%
Median	Percent of List	98.8%	98.5%	100.0%	98.4%	98.1%	100.0%	98.0%	97.7%	100.0%
	Change from prior year	0.4%	0.4%	0.0%	0.4%	0.4%	0.0%	0.1%	0.1%	0.0%
	Percent of Original	97.5%	97.1%	100.2%	97.0%	96.6%	100.6%	96.5%	96.0%	100.7%
	Change from prior year	0.5%	0.5%	-0.4%	0.5%	0.6%	-0.1%	0.5%	0.4%	0.0%

SOLD LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016**



SUMMARY >>

Summary Statistics for Sold Listings		September			Year-to-Date		
		2016	2015	Change	2016	2015	Change
Sold Listings		887	944	-6.0%	7,902	7,517	5.1%
Volume (1,000s)		138,106	137,780	0.2%	1,240,310	1,132,078	9.6%
Average	Sale Price	155,700	145,953	6.7%	156,961	150,602	4.2%
	Days on Market	43	52	-17.4%	54	60	-10.6%
	Percent of List	97.4%	97.0%	0.4%	97.4%	97.2%	0.2%
	Percent of Original	95.3%	94.4%	1.0%	95.1%	94.8%	0.3%
Median	Sale Price	140,000	127,250	10.0%	135,575	130,000	4.3%
	Days on Market	20	28	-28.6%	24	31	-22.6%
	Percent of List	98.8%	98.4%	0.4%	98.8%	98.4%	0.4%
	Percent of Original	97.4%	96.8%	0.6%	97.5%	97.0%	0.5%

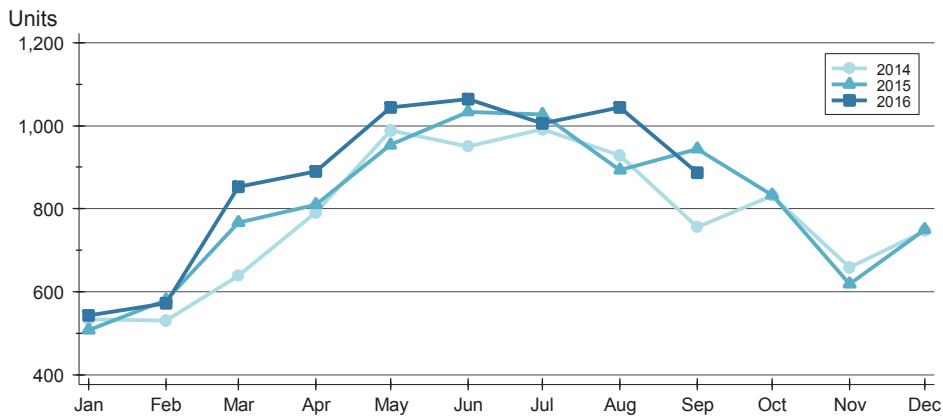
A total of 887 homes sold in South Central Kansas in September, down from 944 units in September 2015. Total sales volume rose to \$138.1 million compared to \$137.8 million in the previous year.

The median sales price in September was \$140,000, up 10.0% compared to the prior year. Median days on market was 20 days, down from 25 days in August, and down from 28 in September 2015.

SOLD LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016**



Month	2014	2015	2016
January	534	508	542
February	531	580	572
March	638	767	853
April	791	810	890
May	988	954	1,045
June	950	1,034	1,064
July	991	1,027	1,005
August	928	893	1,044
September	755	944	887
October	832	833	
November	658	619	
December	746	750	

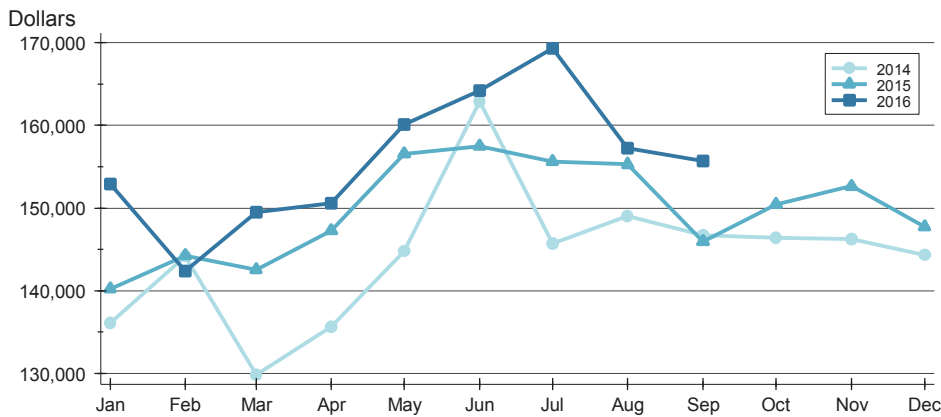
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	26	2.9%	446	17,138	17,600	64	38	81.7%	84.3%	71.7%	71.9%
\$25,000-\$49,999	66	7.4%	2,446	37,054	37,750	55	31	94.6%	95.8%	85.8%	85.7%
\$50,000-\$99,999	203	22.9%	15,145	74,608	75,000	42	20	96.3%	97.2%	94.3%	96.3%
\$100,000-\$124,999	72	8.1%	8,114	112,696	113,100	31	11	97.3%	98.8%	96.1%	97.4%
\$125,000-\$149,999	116	13.1%	15,849	136,628	137,500	24	11	99.7%	100.0%	98.7%	99.3%
\$150,000-\$174,999	122	13.8%	19,744	161,837	162,250	34	17	99.2%	100.0%	97.9%	98.9%
\$175,000-\$199,999	77	8.7%	14,295	185,649	185,000	29	9	98.9%	100.0%	97.7%	99.5%
\$200,000-\$249,999	99	11.2%	22,297	225,218	226,000	54	28	97.6%	98.4%	95.6%	97.3%
\$250,000-\$299,999	37	4.2%	9,978	269,672	265,041	59	16	98.9%	98.4%	98.4%	98.4%
\$300,000-\$399,999	37	4.2%	12,762	344,928	338,000	74	47	97.6%	97.8%	97.0%	96.0%
\$400,000-\$499,999	18	2.0%	7,811	433,945	433,457	63	38	98.5%	98.3%	96.5%	97.1%
\$500,000-\$749,999	10	1.1%	5,761	576,063	562,500	164	69	96.7%	94.7%	94.1%	92.5%
\$750,000-\$999,999	4	0.5%	3,459	864,813	886,945	44	12	101.8%	101.4%	101.8%	101.4%
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	887	100.0%	138,106	155,700	140,000	43	20	97.4%	98.8%	95.3%	97.4%

SOLD LISTINGS ANALYSIS

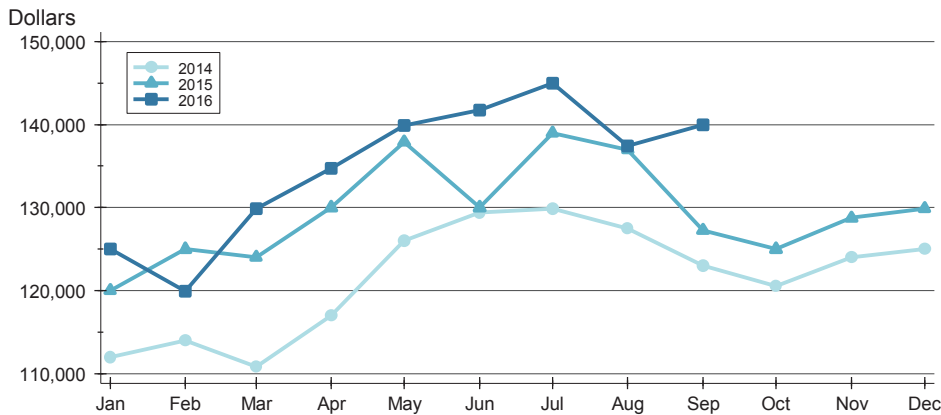
ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016

AVERAGE PRICE >>



Month	2014	2015	2016
January	136,123	140,224	152,928
February	144,192	144,271	142,393
March	129,893	142,575	149,496
April	135,690	147,301	150,566
May	144,809	156,574	160,066
June	162,882	157,482	164,222
July	145,715	155,639	169,330
August	149,074	155,285	157,248
September	146,735	145,953	155,700
October	146,408	150,456	
November	146,228	152,640	
December	144,300	147,763	

MEDIAN PRICE >>

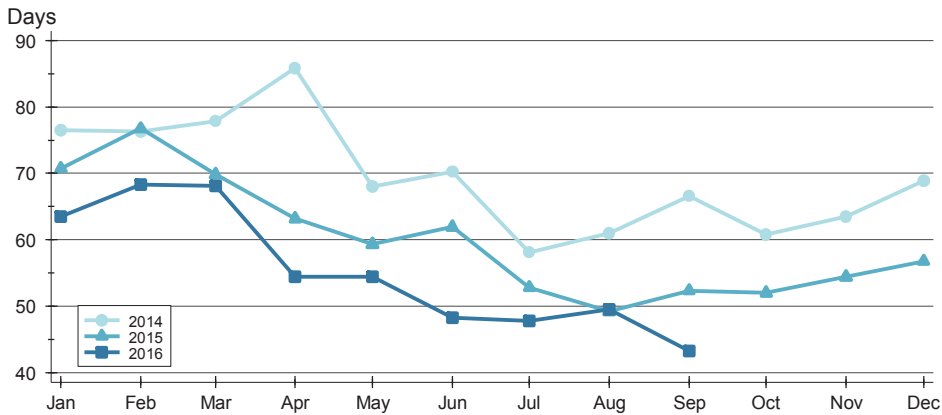


Month	2014	2015	2016
January	112,000	120,000	125,000
February	114,000	125,000	119,950
March	110,785	124,000	129,900
April	117,000	130,000	134,700
May	126,000	137,900	139,900
June	129,400	130,000	141,750
July	129,900	139,000	145,000
August	127,500	137,000	137,425
September	123,000	127,250	140,000
October	120,500	125,000	
November	124,000	128,750	
December	125,000	129,900	

SOLD LISTINGS ANALYSIS

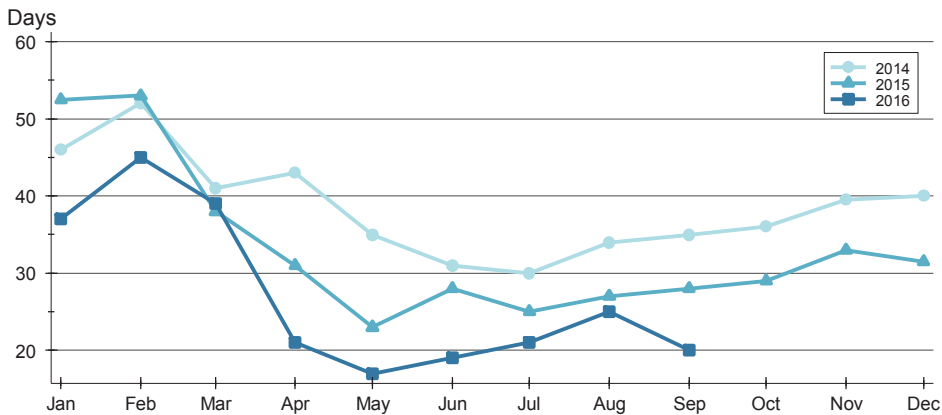
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016**

AVERAGE DOM >>



Month	2014	2015	2016
January	77	71	63
February	76	77	68
March	78	70	68
April	86	63	54
May	68	59	54
June	70	62	48
July	58	53	48
August	61	49	49
September	67	52	43
October	61	52	
November	63	54	
December	69	57	

MEDIAN DOM >>

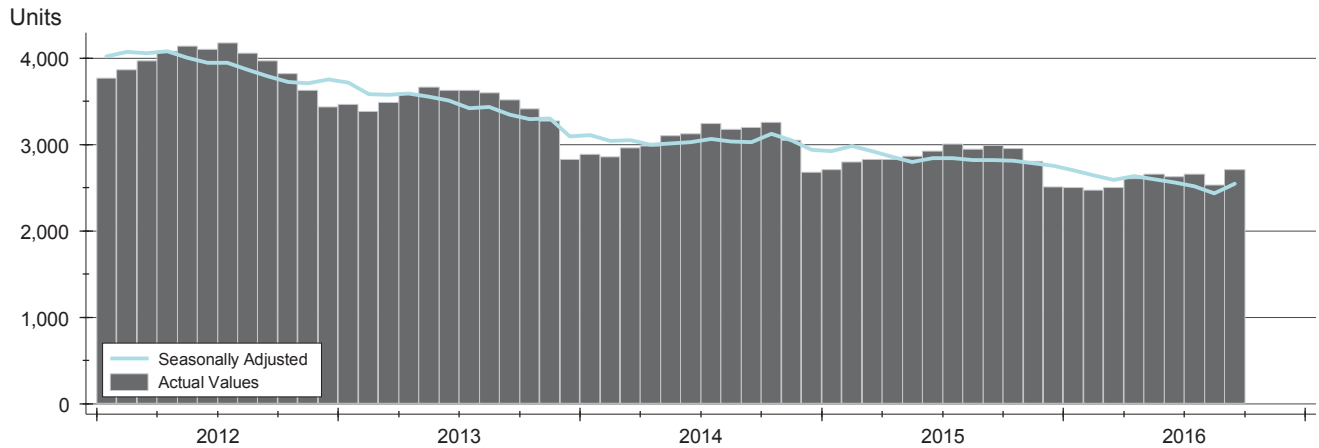


Month	2014	2015	2016
January	46	53	37
February	52	53	45
March	41	38	39
April	43	31	21
May	35	23	17
June	31	28	19
July	30	25	21
August	34	27	25
September	35	28	20
October	36	29	
November	40	33	
December	40	32	

ACTIVE LISTINGS ANALYSIS

HISTORY >>

ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016



SUMMARY >>

Summary Statistics for Active Listings		End of September		
		2016	2015	Change
Active Listings		2,709	2,991	-9.4%
Months' Supply		3.1	3.2	-3.6%
Volume (1,000s)		581,264	598,561	-2.9%
Average	List Price	214,568	200,121	7.2%
	Days on Market	97	100	-2.8%
	Percent of Original	97.1%	97.0%	0.1%
Median	List Price	155,000	141,500	9.5%
	Days on Market	57	62	-8.1%
	Percent of Original	100.0%	100.0%	0.0%

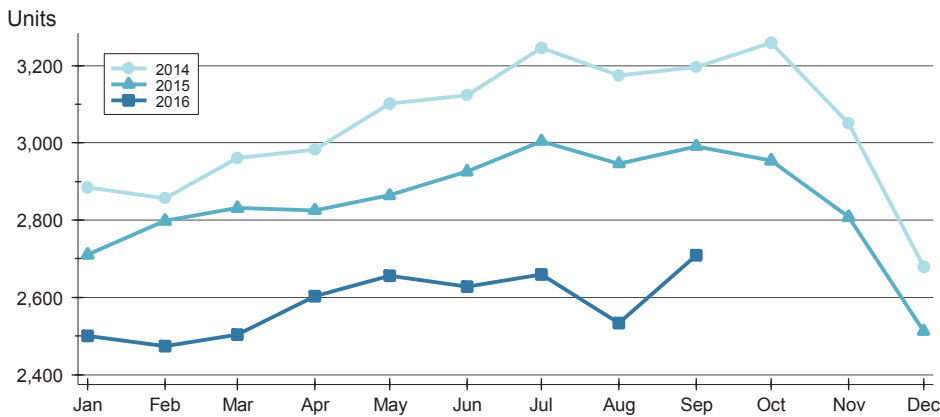
A total of 2,709 homes were available for sale in South Central Kansas at the end of September. This represents a 3.1 months' supply of active listings.

The median list price of homes on the market at the end of September was \$155,000, up 9.5% from 2015. The typical time on market for active listings was 57 days, down from 62 days a year earlier.

ACTIVE LISTINGS ANALYSIS

BY MONTH >>

ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016



Month	2014	2015	2016
January	2,885	2,710	2,500
February	2,857	2,798	2,473
March	2,961	2,831	2,503
April	2,982	2,825	2,603
May	3,101	2,864	2,656
June	3,123	2,926	2,628
July	3,245	3,004	2,660
August	3,175	2,946	2,534
September	3,196	2,991	2,709
October	3,259	2,954	
November			
December			

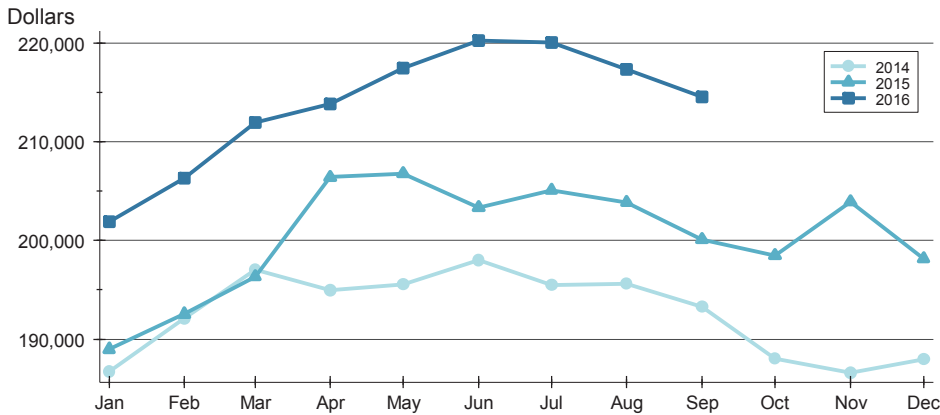
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	45	1.7%	655	1.7	14,556	17,500	139	52	91.5%	100.0%
\$25,000-\$49,999	216	8.0%	8,509	3.3	39,392	39,900	110	62	94.4%	100.0%
\$50,000-\$99,999	655	24.2%	48,515	3.2	74,068	74,900	103	59	96.3%	100.0%
\$100,000-\$124,999	144	5.3%	16,281	2.0	113,063	112,700	67	43	96.7%	100.0%
\$125,000-\$149,999	234	8.6%	32,473	2.0	138,772	139,500	60	35	98.1%	100.0%
\$150,000-\$174,999	176	6.5%	28,908	1.4	164,249	164,950	66	44	98.2%	100.0%
\$175,000-\$199,999	187	6.9%	35,327	2.4	188,913	189,900	87	47	98.6%	100.0%
\$200,000-\$249,999	281	10.4%	63,800	2.8	227,047	229,000	95	61	98.4%	100.0%
\$250,000-\$299,999	197	7.3%	54,414	5.3	276,213	275,900	112	74	98.2%	100.0%
\$300,000-\$399,999	230	8.5%	79,689	6.2	346,473	340,589	104	75	98.2%	100.0%
\$400,000-\$499,999	99	3.7%	44,295	5.5	447,428	449,000	147	65	96.3%	100.0%
\$500,000-\$749,999	101	3.7%	61,058	10.1	604,530	595,000	138	93	97.3%	100.0%
\$750,000-\$999,999	34	1.3%	29,766	8.5	875,460	876,950	158	121	96.8%	98.9%
\$1,000,000 and up	40	1.5%	62,556	N/A	1,563,900	1,272,500	170	102	96.2%	100.0%
All price ranges	2,709	100.0%	581,264	3.1	214,568	155,000	97	57	97.1%	100.0%

ACTIVE LISTINGS ANALYSIS

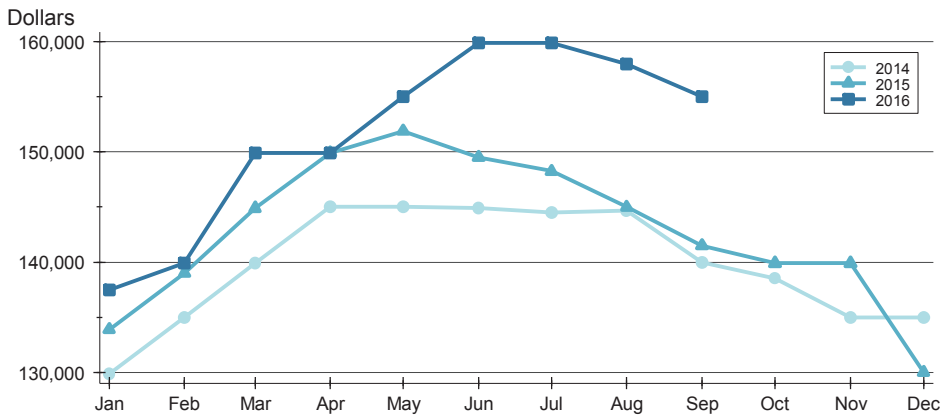
ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016

AVERAGE PRICE >>



Month	2014	2015	2016
January	186,754	188,970	201,896
February	192,103	192,547	206,300
March	197,034	196,355	211,960
April	194,992	206,422	213,848
May	195,523	206,806	217,509
June	198,032	203,356	220,272
July	195,462	205,102	220,064
August	195,631	203,861	217,371
September	193,291	200,121	214,568
October	188,003	198,492	214,568
November	186,628	203,927	214,568
December	187,982	198,170	214,568

MEDIAN PRICE >>

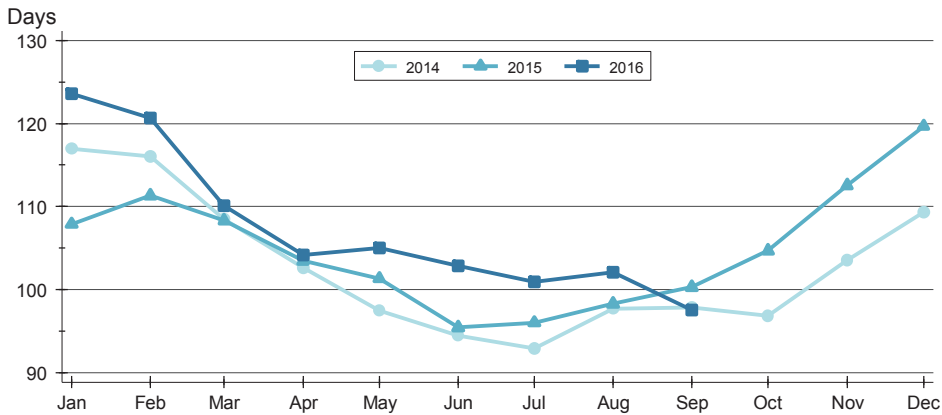


Month	2014	2015	2016
January	129,900	133,900	137,500
February	135,000	139,000	139,900
March	139,900	144,900	149,900
April	145,000	149,900	149,900
May	145,000	151,900	155,000
June	144,900	149,500	159,900
July	144,500	148,250	159,900
August	144,700	145,000	157,950
September	140,000	141,500	155,000
October	138,500	139,900	155,000
November	135,000	139,900	155,000
December	135,000	130,000	155,000

ACTIVE LISTINGS ANALYSIS

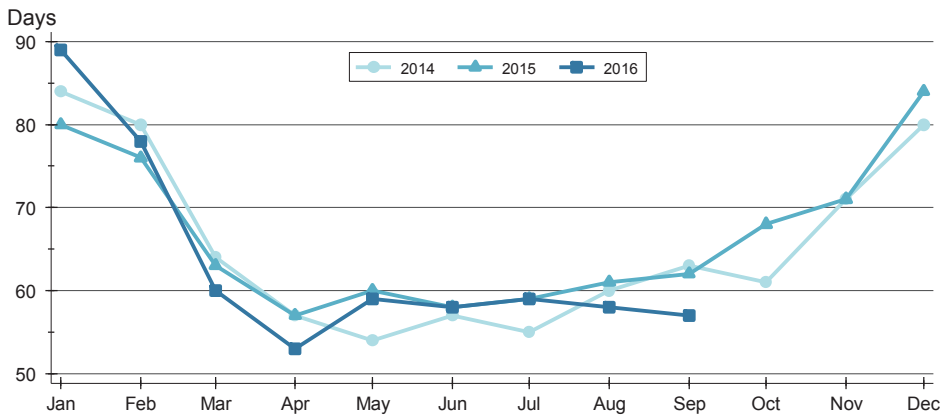
ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016

AVERAGE DOM >>



Month	2014	2015	2016
January	117	108	124
February	116	111	121
March	109	108	110
April	103	103	104
May	97	101	105
June	94	95	103
July	93	96	101
August	98	98	102
September	97	105	97
October	104	113	109
November	109	120	110
December	109	120	110

MEDIAN DOM >>

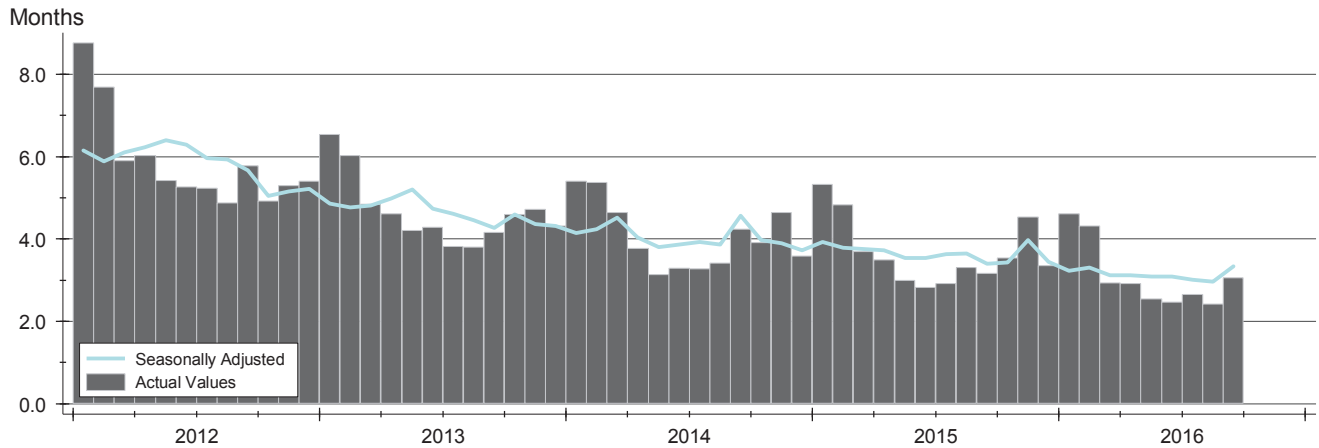


Month	2014	2015	2016
January	84	80	89
February	80	76	78
March	64	63	60
April	57	57	53
May	54	60	59
June	57	58	58
July	55	59	59
August	60	61	58
September	63	62	57
October	61	68	61
November	71	71	71
December	80	84	80

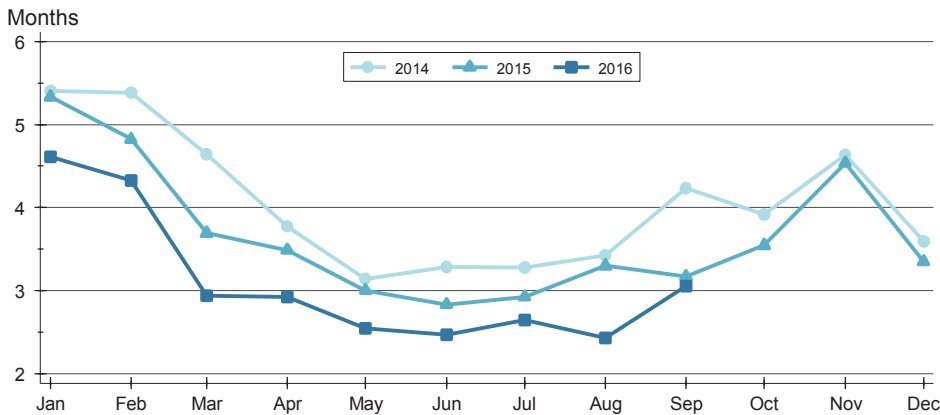
MONTHS' SUPPLY ANALYSIS

HISTORY >>

ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016



BY MONTH >>

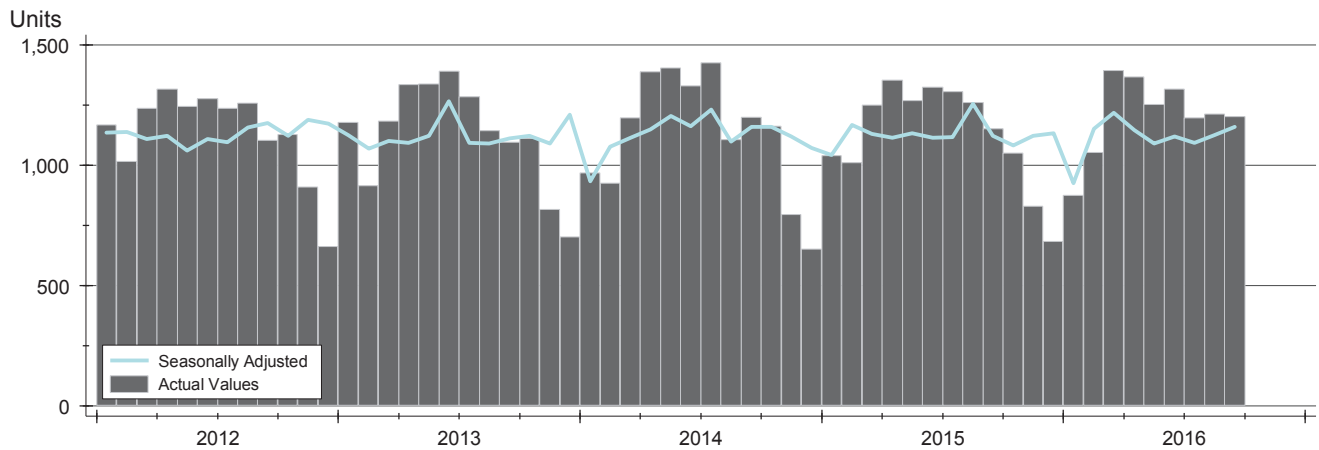


Month	2014	2015	2016
January	5.4	5.3	4.6
February	5.4	4.8	4.3
March	4.6	3.7	2.9
April	3.8	3.5	2.9
May	3.1	3.0	2.5
June	3.3	2.8	2.5
July	3.3	2.9	2.6
August	3.4	3.3	2.4
September	4.2	3.2	3.1
October	3.9	3.5	
November	4.6	4.5	
December	3.6	3.3	

NEW LISTINGS ANALYSIS

HISTORY >>

ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016



SUMMARY >>

Summary Statistics for New Listings		September		
		2016	2015	Change
Current Month	New Listings	1,201	1,152	4.3%
	Volume (1,000s)	209,995	184,407	13.9%
	Average List Price	174,850	160,076	9.2%
	Median List Price	139,900	130,000	7.6%
YTD	New Listings	10,871	10,967	-0.9%
	Volume (1,000s)	1,896,915	1,844,395	2.8%
	Average List Price	174,493	168,177	3.8%
	Median List Price	143,500	135,900	5.6%

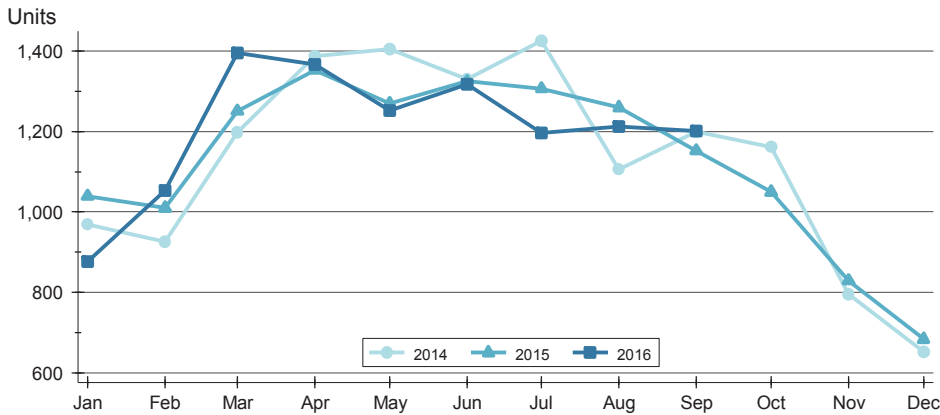
A total of 1,201 new listings were added in South Central Kansas during September, up 4.3% from the same month in 2015. Year-to-date South Central Kansas has seen 10,871 new listings.

The median list price of these homes was \$139,900 up from \$130,000 in 2015.

NEW LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016**

BY MONTH >>



Month	2014	2015	2016
January	969	1,039	876
February	926	1,010	1,054
March	1,198	1,251	1,395
April	1,388	1,353	1,367
May	1,405	1,270	1,253
June	1,330	1,325	1,317
July	1,426	1,307	1,196
August	1,106	1,260	1,212
September	1,200	1,152	1,201
October	1,161	1,050	
November	795	829	
December	651	683	

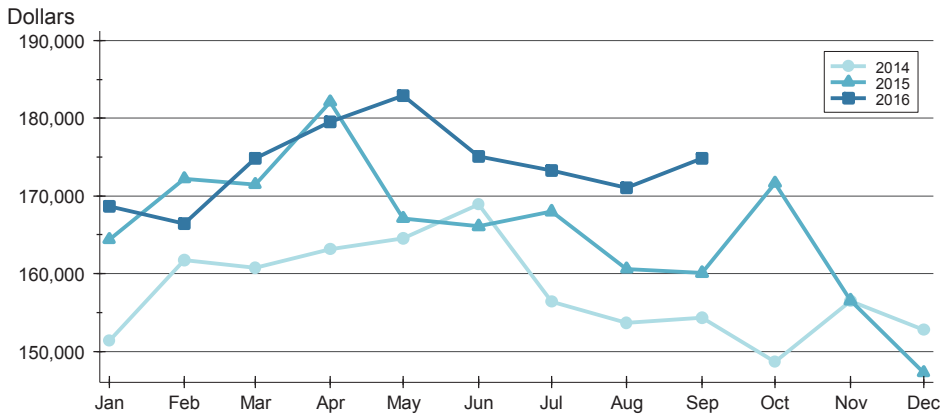
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	34	2.8%	440	12,953	15,000
\$25,000-\$49,999	89	7.4%	3,356	37,704	38,500
\$50,000-\$99,999	258	21.5%	19,634	76,100	75,000
\$100,000-\$124,999	102	8.5%	11,617	113,894	114,900
\$125,000-\$149,999	159	13.2%	22,050	138,681	139,900
\$150,000-\$174,999	100	8.3%	16,324	163,242	164,500
\$175,000-\$199,999	88	7.3%	16,463	187,077	186,700
\$200,000-\$249,999	113	9.4%	25,630	226,813	227,000
\$250,000-\$299,999	65	5.4%	17,893	275,280	274,900
\$300,000-\$399,999	79	6.6%	27,357	346,295	340,000
\$400,000-\$499,999	29	2.4%	12,871	443,819	444,900
\$500,000-\$749,999	18	1.5%	10,705	594,702	583,950
\$750,000-\$999,999	2	0.2%	1,968	984,200	984,200
\$1,000,000 and up	8	0.7%	13,720	1,715,000	1,395,000
All price ranges	1,201	100.0%	209,995	174,850	139,900

NEW LISTINGS ANALYSIS

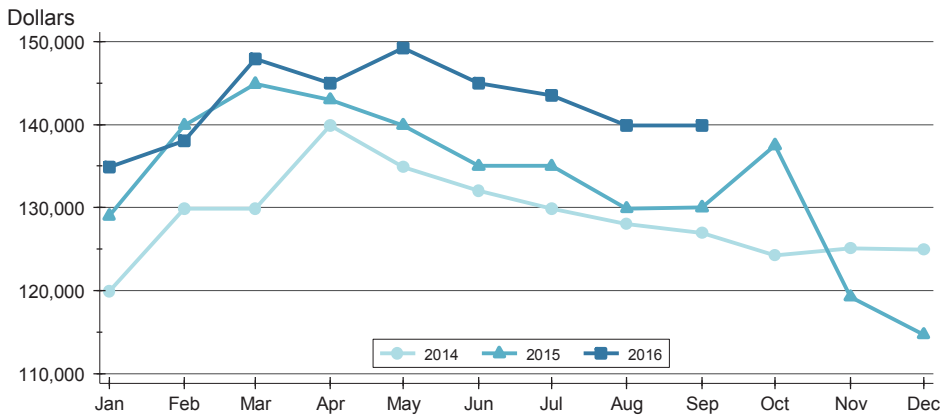
ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016

AVERAGE PRICE >>



Month	2014	2015	2016
January	151,397	164,410	168,647
February	161,751	172,235	166,463
March	160,736	171,471	174,835
April	163,173	182,094	179,511
May	164,541	167,125	182,880
June	168,886	166,093	175,054
July	156,395	167,981	173,281
August	153,704	160,589	171,069
September	154,349	160,076	174,850
October	148,673	171,649	157,000
November	156,452	156,549	157,000
December	152,774	147,286	148,000

MEDIAN PRICE >>

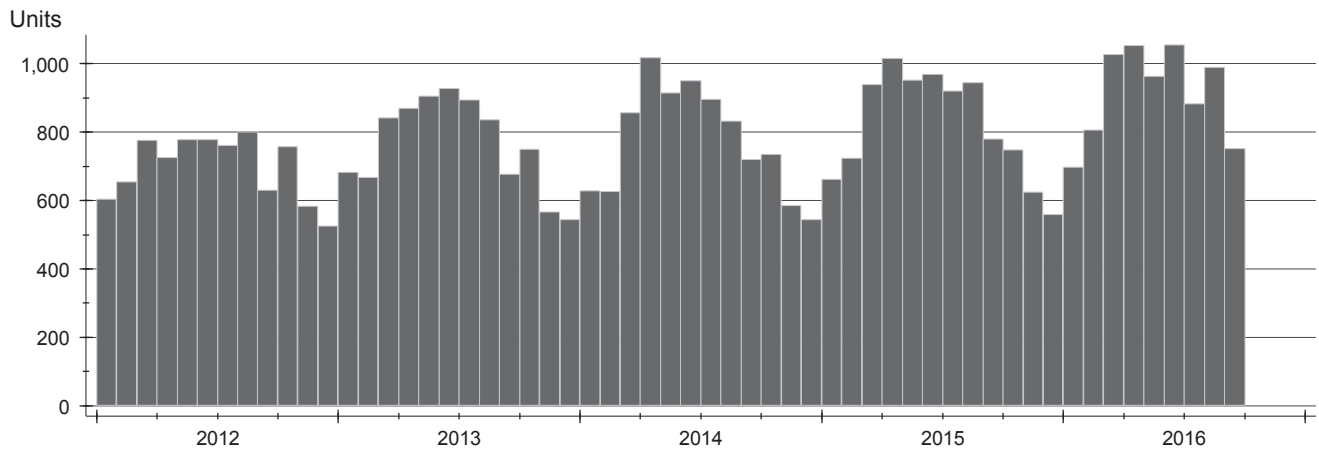


Month	2014	2015	2016
January	119,950	129,000	134,900
February	129,900	139,900	138,050
March	129,900	144,900	147,900
April	139,900	143,000	145,000
May	134,900	139,900	149,250
June	132,000	135,000	145,000
July	129,900	135,000	143,500
August	128,000	129,900	139,900
September	126,900	130,000	139,900
October	124,250	137,500	120,000
November	125,080	119,250	120,000
December	124,900	114,700	115,000

CONTRACTS WRITTEN ANALYSIS

HISTORY >>

ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016



SUMMARY >>

Summary Statistics for Contracts Written		September			Year-to-Date		
		2016	2015	Change	2016	2015	Change
Contracts Written		752	780	-3.6%	8,228	7,908	4.0%
Volume (1,000s)		117,035	122,419	-4.4%	1,342,271	1,265,278	6.1%
Average	List Price	155,631	156,948	-0.8%	163,135	160,000	2.0%
	Days on Market	52	55	-4.8%	53	58	-9.3%
	Percent of Original	96.3%	93.7%	2.9%	95.4%	94.9%	0.6%
Median	List Price	134,900	129,900	3.8%	139,900	136,997	2.1%
	Days on Market	25	29	-13.8%	23	29	-20.7%
	Percent of Original	100.0%	96.3%	3.8%	97.9%	97.1%	0.9%

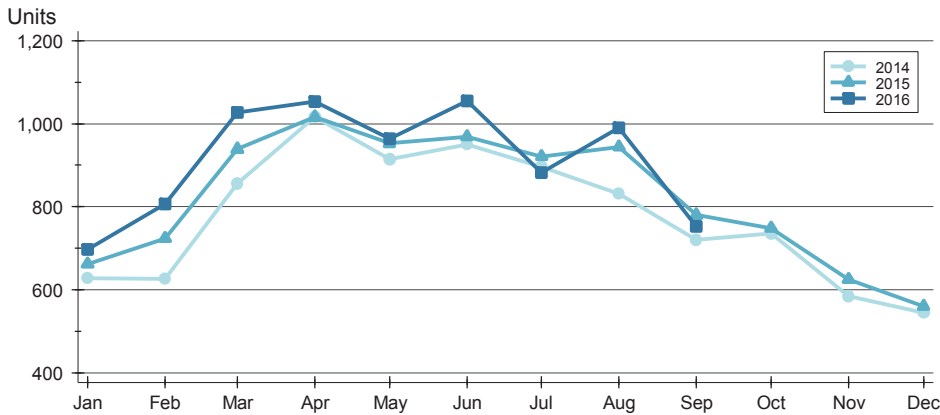
A total of 752 contracts for sale were written in South Central Kansas during the month of September, down from 780 in 2015. The median list price of these homes was \$134,900, up from \$129,900 the prior year.

Half of the homes that went under contract in September were on the market less than 25 days, compared to 29 days in September 2015.

CONTRACTS WRITTEN ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016**

BY MONTH >>



Month	2014	2015	2016
January	628	662	697
February	626	724	806
March	856	939	1,028
April	1,017	1,016	1,053
May	915	953	964
June	950	969	1,055
July	896	921	883
August	832	944	990
September	720	780	752
October	735	748	
November	585	625	
December	545	560	

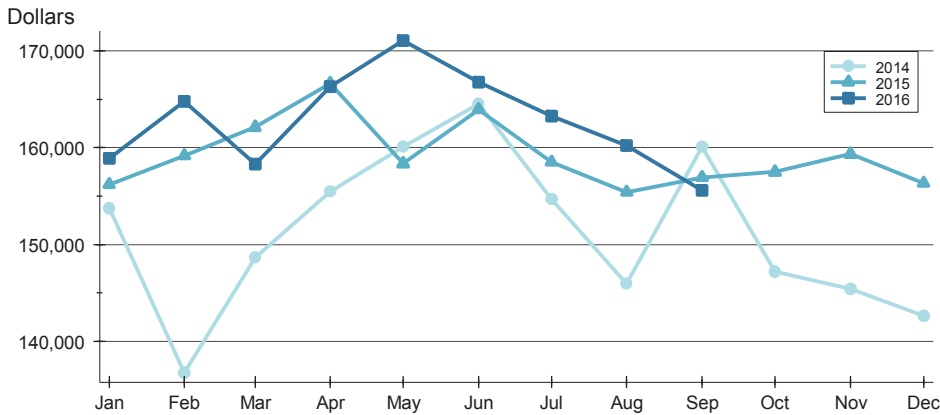
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	17	2.3%	286	16,796	17,825	60	30	91.7%	100.0%
\$25,000-\$49,999	57	7.6%	2,269	39,807	39,900	46	28	90.0%	100.0%
\$50,000-\$99,999	180	23.9%	13,738	76,324	75,000	58	30	95.2%	100.0%
\$100,000-\$124,999	75	10.0%	8,599	114,647	115,000	38	12	97.4%	100.0%
\$125,000-\$149,999	117	15.6%	16,221	138,637	139,900	32	17	97.9%	100.0%
\$150,000-\$174,999	77	10.2%	12,552	163,019	162,500	44	13	98.5%	100.0%
\$175,000-\$199,999	48	6.4%	8,941	186,272	185,000	43	23	95.8%	100.0%
\$200,000-\$249,999	57	7.6%	12,872	225,833	227,000	45	23	98.0%	100.0%
\$250,000-\$299,999	42	5.6%	11,386	271,104	269,500	69	24	98.2%	100.0%
\$300,000-\$399,999	34	4.5%	11,899	349,958	348,083	57	33	97.8%	100.0%
\$400,000-\$499,999	12	1.6%	5,400	449,996	449,950	84	58	94.9%	97.2%
\$500,000-\$749,999	12	1.6%	7,185	598,711	584,900	127	97	97.2%	99.0%
\$750,000-\$999,999	3	0.4%	2,419	806,333	800,000	832	1,183	101.8%	100.0%
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	752	100.0%	117,035	155,631	134,900	52	25	96.3%	100.0%

CONTRACTS WRITTEN ANALYSIS

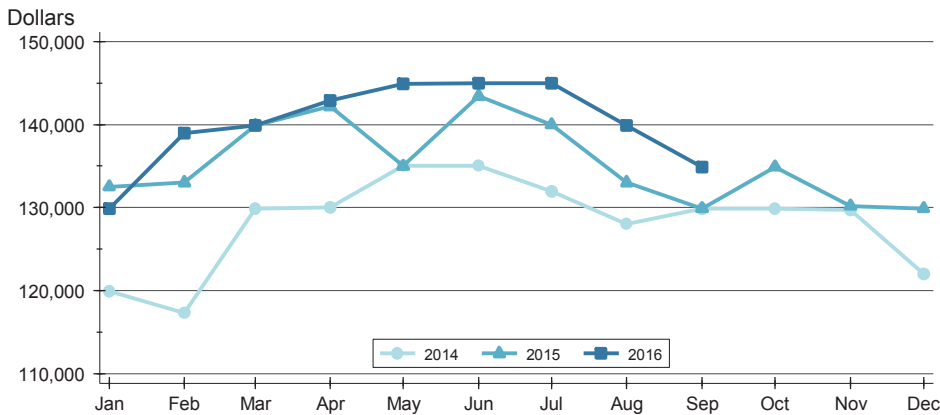
ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016

AVERAGE PRICE >>



Month	2014	2015	2016
January	153,756	156,216	158,932
February	136,796	159,199	164,810
March	148,693	162,140	158,319
April	155,505	166,619	166,316
May	160,105	158,377	171,073
June	164,515	163,944	166,788
July	154,704	158,525	163,243
August	145,938	155,417	160,252
September	160,116	156,948	155,631
October	147,207	157,517	158,000
November	145,455	159,350	159,000
December	142,652	156,347	157,000

MEDIAN PRICE >>

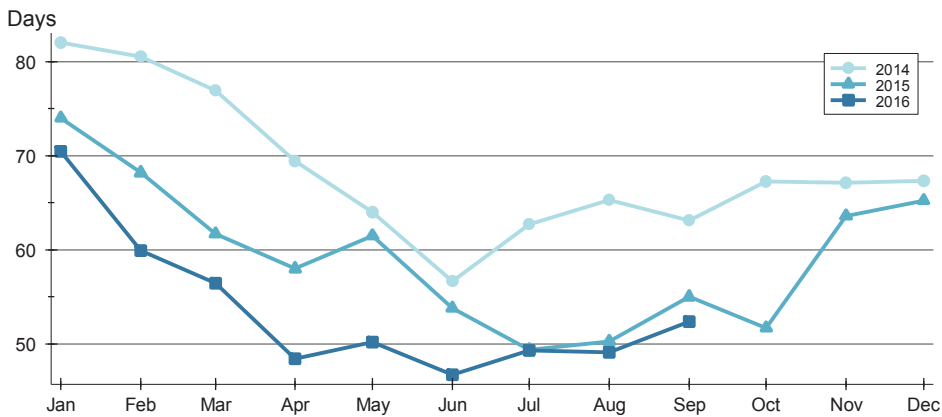


Month	2014	2015	2016
January	119,900	132,500	129,900
February	117,315	133,000	139,000
March	129,900	139,900	139,900
April	130,000	142,200	142,900
May	135,000	135,000	144,900
June	135,000	143,438	145,000
July	131,950	140,000	145,000
August	128,000	133,000	139,900
September	129,900	129,900	134,900
October	129,900	134,900	130,000
November	129,675	130,200	130,000
December	122,000	129,900	130,000

CONTRACTS WRITTEN ANALYSIS

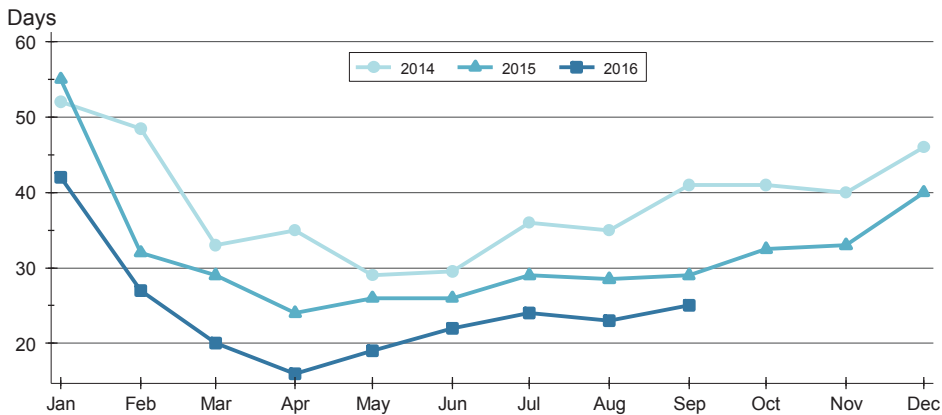
ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016

AVERAGE DOM >>



Month	2014	2015	2016
January	82	74	70
February	81	68	60
March	77	62	56
April	69	58	48
May	64	61	50
June	57	54	47
July	63	49	49
August	65	50	49
September	63	55	52
October	67	52	64
November	67	64	65
December	67	65	67

MEDIAN DOM >>

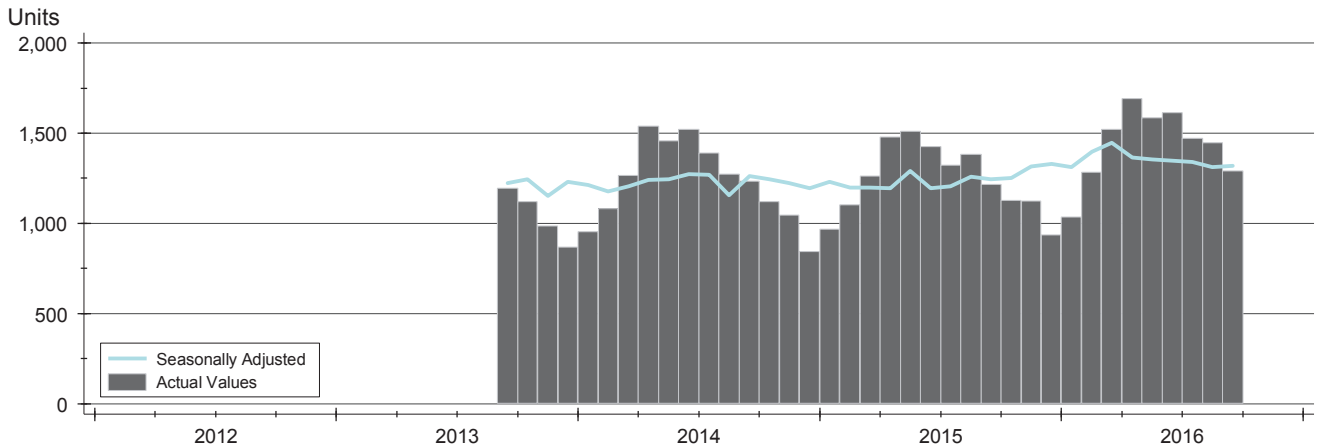


Month	2014	2015	2016
January	52	55	42
February	49	32	27
March	33	29	20
April	35	24	16
May	29	26	19
June	30	26	22
July	36	29	24
August	35	29	23
September	41	29	25
October	41	33	40
November	40	33	40
December	46	40	46

PENDING CONTRACTS ANALYSIS

HISTORY >>

ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016



SUMMARY >>

Summary Statistics for Pending Contracts		End of September		
		2016	2015	Change
Pending Contracts		1,290	1,217	6.0%
Volume (1,000s)		223,518	203,140	10.0%
Average	List Price	173,270	166,919	3.8%
	Days on Market	51	56	-9.6%
	Percent of Original	97.5%	97.3%	0.1%
Median	List Price	142,700	137,900	3.5%
	Days on Market	22	28	-23.2%
	Percent of Original	100.0%	100.0%	0.0%

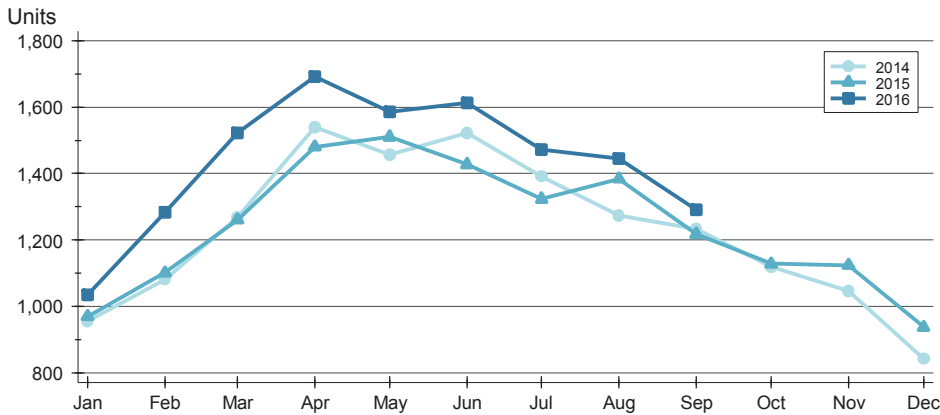
A total of 1,290 listings in South Central Kansas had contracts pending at the end of September, up from 1,217 contracts pending at the end of September 2015.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016**



Month	2014	2015	2016
January	955	969	1,034
February	1,080	1,101	1,284
March	1,267	1,261	1,522
April	1,539	1,480	1,693
May	1,456	1,510	1,586
June	1,522	1,427	1,613
July	1,391	1,323	1,472
August	1,273	1,384	1,446
September	1,233	1,217	1,290
October	1,120	1,128	
November	1,046	1,123	
December	842	937	

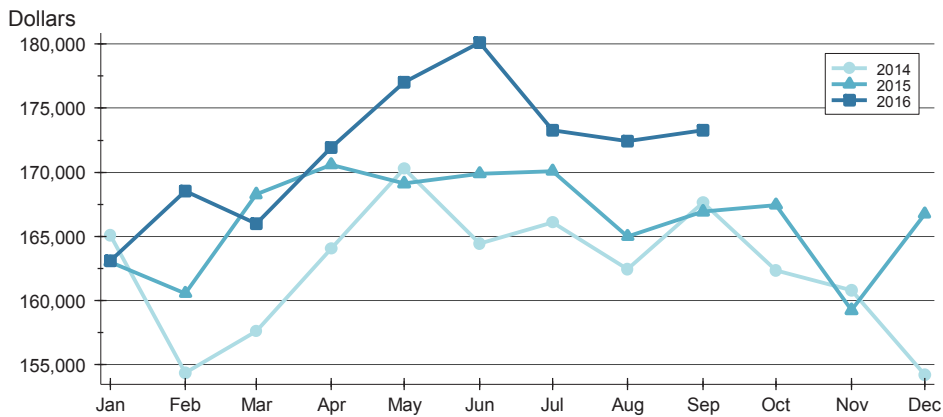
BY PRICE RANGE >>

Price Range	Contracts Pending			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	18	1.4%	301	16,696	17,113	61	23	95.8%	100.0%
\$25,000-\$49,999	76	5.9%	3,052	40,163	40,000	60	45	92.8%	100.0%
\$50,000-\$99,999	291	22.6%	22,318	76,694	75,000	59	28	96.2%	100.0%
\$100,000-\$124,999	124	9.6%	14,155	114,155	115,000	36	13	97.9%	100.0%
\$125,000-\$149,999	184	14.3%	25,435	138,234	139,500	32	17	98.3%	100.0%
\$150,000-\$174,999	126	9.8%	20,572	163,269	163,200	40	12	98.9%	100.0%
\$175,000-\$199,999	100	7.8%	18,815	188,147	188,750	40	18	97.6%	100.0%
\$200,000-\$249,999	125	9.7%	28,295	226,360	228,000	51	21	98.1%	100.0%
\$250,000-\$299,999	84	6.5%	22,891	272,511	270,000	54	15	98.8%	100.0%
\$300,000-\$399,999	77	6.0%	26,580	345,198	339,264	63	25	98.6%	100.0%
\$400,000-\$499,999	29	2.2%	12,828	442,358	449,000	72	40	98.1%	100.0%
\$500,000-\$749,999	29	2.2%	16,685	575,329	565,977	67	31	98.2%	100.0%
\$750,000-\$999,999	7	0.5%	5,817	831,056	815,890	401	152	100.8%	100.0%
\$1,000,000 and up	2	0.2%	2,655	1,327,576	1,327,576	165	165	95.3%	95.3%
All price ranges	1,290	100.0%	223,518	173,270	142,700	51	22	97.5%	100.0%

PENDING CONTRACTS ANALYSIS

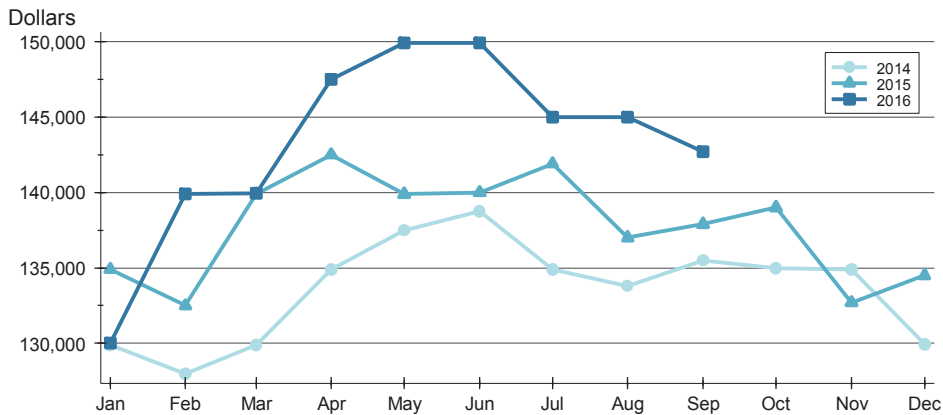
ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016

AVERAGE PRICE >>



Month	2014	2015	2016
January	165,083	162,993	163,080
February	154,377	160,550	168,555
March	157,614	168,272	166,010
April	164,050	170,592	171,919
May	170,276	169,126	177,027
June	164,441	169,887	180,113
July	166,067	170,100	173,256
August	162,437	164,997	172,412
September	167,647	166,919	173,270
October	162,333	167,456	
November	160,785	159,226	
December	154,229	166,746	

MEDIAN PRICE >>

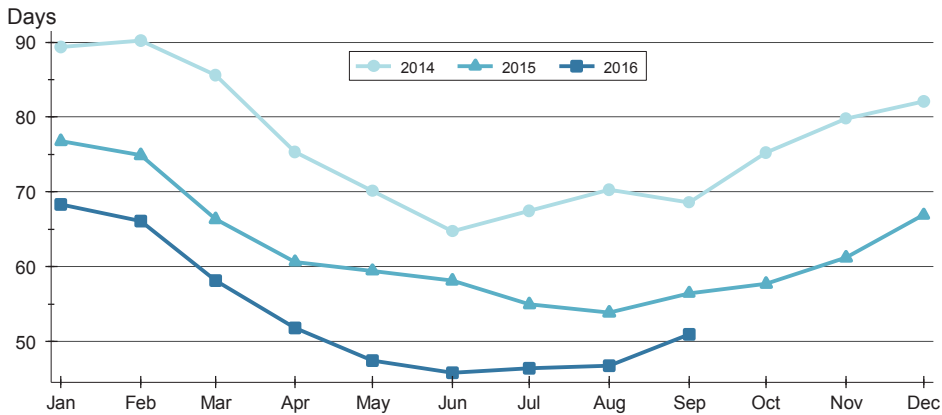


Month	2014	2015	2016
January	129,900	134,900	130,000
February	128,000	132,500	139,900
March	129,900	139,900	139,950
April	134,900	142,500	147,500
May	137,500	139,900	149,900
June	138,750	140,000	149,900
July	134,900	141,900	145,000
August	133,800	137,000	145,000
September	135,500	137,900	142,700
October	135,000	139,000	
November	134,900	132,700	
December	129,950	134,500	

PENDING CONTRACTS ANALYSIS

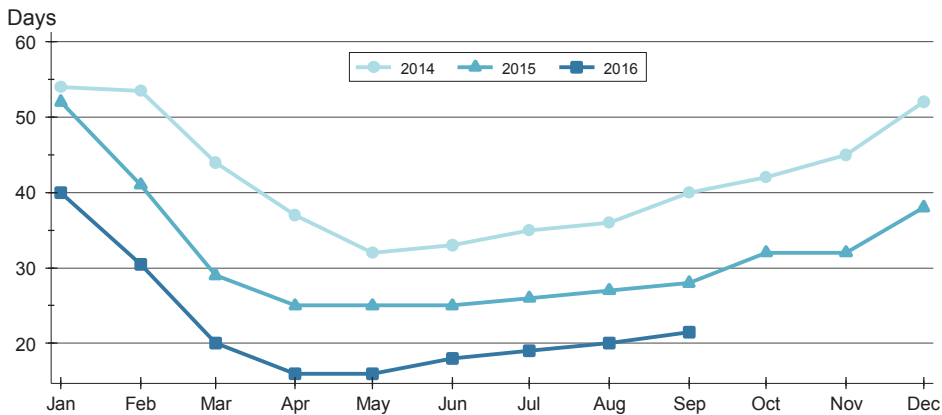
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 10/9/2016**

AVERAGE DOM »



Month	2014	2015	2016
January	89	77	68
February	90	75	66
March	86	66	58
April	75	61	52
May	70	59	47
June	65	58	46
July	67	55	46
August	70	54	47
September	69	56	51
October	75	58	
November	80	61	
December	82	67	

MEDIAN DOM »



Month	2014	2015	2016
January	54	52	40
February	54	41	31
March	44	29	20
April	37	25	16
May	32	25	16
June	33	25	18
July	35	26	19
August	36	27	20
September	40	28	22
October	42	32	
November	45	32	
December	52	38	



South Central Kansas MLS

South Central Kansas MLS

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October 17, 2016

South Central Kansas Multiple Listing Service Releases Home Sales Figures for September 2016

Homes sales in South Central Kansas fell by 6.0% in September compared to the prior year. Sales in September 2016 totaled 887 units, down from 944 in 2015.

Among existing homes, 840 units sold in September, a decrease of 5.3% from 887 units that sold in 2015. The average sale price of existing homes was \$146,887. This represents an increase of 8.9% from the September 2015 average price of \$134,834.

For new construction, 47 sales occurred in September, down from 57 units the prior year, a decrease of 17.5%. The average sale price of new homes in September was \$313,225, down 1.8% from the same period last year.

A total of 752 contracts for sale were written in September 2016, down from 780 in September 2015. This is a decrease of 3.6%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 2,709 units at the end of September, which is down from 2,991 homes that were on the market at the end of September last year. At the current rate of sales, this figure represents 3.1 months' supply of homes on the market.

Note: This information is based on information provided by the REALTORS® of South Central Kansas or South Central Kansas Multiple Listing Service, Inc. for the period indicated. Neither the REALTORS® of South Central Kansas nor the South Central Kansas Multiple Listing Service, Inc. guarantee or are in any way responsible for the accuracy of the data and the data that is provided may not reflect all real estate activity in the market.

