



Making an Offer

The Standard for Excellence.™

Once we have found the home that you are ready to make your own it is time to make an offer. As your Realtor I will do comparative market analysis to determine what a reasonable offer would be. From there, we will sit down together and come up with a price that you are comfortable offering.

Once a price is determined I will prepare a contract and go over it with you. The contract will state these among others:

- What additional items other than fixtures you are requesting in the sale of the property
- Purchase Price
- Type of Loan
- Other financial terms (closing costs)
- Earnest money
- Closing Date
- Inspection Time Frame

Once we have determined the terms of the contract and we have submitted the signed contract to the seller, it is my job to negotiate to get you the best possible outcome. We will be in constant communication during this time. During this time there might be a counter offer that I will present to you and will then have the option to counter, accept or walk away.



Local Experts Serving Our Local Community